PRICE LIST

(PRICE LEVEL CODE 115)

			(PRICE LEVEL CODE 119)					
	MODE		SERIE		DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL		
EXPEDITION	XL	4x2	U1F	4x2 Expedition XL	\$ 47,064	\$ 49,025		
EXPEDITION		4x4	U1G	4x4 Expedition XL	49,992	52,075		
EXPEDITION -	XL	4x2	K1F	4x2 Expedition MAX XL	49,944	52,025		
MAX		4x4	K1G	4x4 Expedition MAX XL	52,872	55,075		
EVDEDITION	XLT	4x2	U1H	4x2 Expedition XLT	50,697	52,810		
EXPEDITION - MAX		4x4	U1J	4x4 Expedition XLT	53,626	55,860		
	XLT	4x2	K1H	4x2 Expedition MAX XLT	52,617	54,810		
		4x4	K1J	4x4 Expedition MAX XLT	55,546	57,860		
EXPEDITION	Limited	4x2	U1K	4x2 Expedition Limited	59,113	61,575		
		4x4	U2A		62,040	64,625		
EXPEDITION -	Limited	4x2	K1K		\$ 61,033	\$ 63,575		
MAX		4x4			63,956	66,625		
	King	4x2			69,730	72,735		
EXPEDITION	Ranch			9		,		
		4x4	U1P	4x4 Expedition King Ranch	72,612	75,785		
		4x2	K1N	4v2 Expedition MAY King Rapph	71,620	74,735		
EXPEDITION -		4x2			71,620	74,735		
MAX		484	KIP	4x4 Expedition MAX King Ranch	74,502	11,100		
EXPEDITION	Platinu m	4x2		4x2 Expedition Platinum	70,713	73,775		
		4x4	U1M		73,595	76,825		
EXPEDITION - MAX	Platinu m	4x2	K1L	4x2 Expedition MAX Platinum	72,603	75,775		
IVIAA		4x4	K1M	4x4 Expedition MAX Platinum	75,485	78,825		
	ALL MODEL S		_	Destination and Delivery	1,695	1,695		
TRIM SERIES D		RIVE	ORDE		DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL		
XL			100A	Equipment Group 100A	N/C	N/C		
				Equipment Group 101A		14/0		
			101A	T Equipment Group TOTA	\$ 781	\$ 830		
1 1			101A 102A		\$ 781 (1,956)			
						\$ 830		
STX				Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only)	(1,956)	\$ 830 (2,080)		
STX XLT			102A	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only) Equipment Group 104A	(1,956) (3,046)	\$ 830 (2,080) (3,240)		
			102A	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only) Equipment Group 104A Equipment Group 200A	(1,956) (3,046) 911	\$ 830 (2,080) (3,240) 970		
			102A 104A 200A	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only) Equipment Group 104A Equipment Group 200A Equipment Group 201A	(1,956) (3,046) 911 N/C	\$ 830 (2,080) (3,240) 970 N/C		
			102A 104A 200A 201A 202A	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only) Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 202A	(1,956) (3,046) 911 N/C 1,396	\$ 830 (2,080) (3,240) 970 N/C 1,485		
XLT			102A 104A 200A 201A	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only) Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 202A Equipment Group 300A	(1,956) (3,046) 911 N/C 1,396 3,464	\$ 830 (2,080) (3,240) 970 N/C 1,485 3,685		
XLT			102A 104A 200A 201A 202A 300A	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only) Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 202A Equipment Group 300A Equipment Group 301A	(1,956) (3,046) 911 N/C 1,396 3,464 N/C	\$830 (2,080) (3,240) 970 N/C 1,485 3,685 N/C		
XLT			102A 104A 200A 201A 202A 300A 301A	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only) Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 202A Equipment Group 300A Equipment Group 301A Equipment Group 301A Equipment Group 302A	(1,956) (3,046) 911 N/C 1,396 3,464 N/C 1,387	\$830 (2,080) (3,240) 970 N/C 1,485 3,685 N/C 1,475		
XLT			102A 104A 200A 201A 202A 300A 301A 302A	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only) Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 202A Equipment Group 300A Equipment Group 301A Equipment Group 302A Equipment Group 303A	(1,956) (3,046) 911 N/C 1,396 3,464 N/C 1,387 3,590	\$830 (2,080) (3,240) 970 N/C 1,485 3,685 N/C 1,475 3,820		
XLT			102A 104A 200A 201A 202A 300A 301A 302A 303A	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only) Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 202A Equipment Group 300A Equipment Group 301A Equipment Group 302A Equipment Group 303A Equipment Group 303A Equipment Group 400A	(1,956) (3,046) 911 N/C 1,396 3,464 N/C 1,387 3,590 5,541	\$830 (2,080) (3,240) 970 N/C 1,485 3,685 N/C 1,475 3,820 5,895		
XLT Limited King Ranch Platinum	DRIV	C	102A 104A 200A 201A 202A 300A 301A 302A 400A 600A	Equipment Group 102A (Fleet only) Equipment Group 104A Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 202A Equipment Group 300A Equipment Group 301A Equipment Group 302A Equipment Group 303A Equipment Group 303A Equipment Group 400A Equipment Group 600A POWERTRAINS	(1,956) (3,046) 911 N/C 1,396 3,464 N/C 1,387 3,590 5,541 N/C N/C	\$830 (2,080) (3,240) 970 N/C 1,485 3,685 N/C 1,475 3,820 5,895 N/C N/C		
XLT Limited King Ranch Platinum		- c	102A 104A 200A 201A 202A 300A 301A 302A 400A 600A PTION ODE	Equipment Group 102A (Fleet only) Equipment Group 104A Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 202A Equipment Group 300A Equipment Group 301A Equipment Group 302A Equipment Group 303A Equipment Group 303A Equipment Group 400A Equipment Group 600A POWERTRAINS 3.5L V6 EcoBoost Engine	(1,956) (3,046) 911 N/C 1,396 3,464 N/C 1,387 3,590 5,541 N/C N/C DEALER INVOICE W/HOLDBACK	\$830 (2,080) (3,240) 970 N/C 1,485 3,685 N/C 1,475 3,820 5,895 N/C N/C		
Limited King Ranch Platinum ENGINE TRANSMISSION		- c	102A 104A 200A 201A 202A 300A 301A 302A 400A 600A PTION ODE	Equipment Group 102A (Fleet only) Equipment Group 104A Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 201A Equipment Group 300A Equipment Group 300A Equipment Group 301A Equipment Group 302A Equipment Group 303A Equipment Group 400A Equipment Group 600A POWERTRAINS 3.5L V6 EcoBoost Engine 10-Speed Automatic Transmission with SelectShift®	(1,956) (3,046) 911 N/C 1,396 3,464 N/C 1,387 3,590 5,541 N/C N/C DEALER INVOICE W/HOLDBACK Std	\$830 (2,080) (3,240) 970 N/C 1,485 3,685 N/C 1,475 3,820 5,895 N/C N/C SUGGESTED RETAIL Std		
XLT Limited King Ranch Platinum		- c	102A 104A 200A 201A 202A 300A 301A 302A 400A 600A PTION ODE	Equipment Group 102A (Fleet only) Equipment Group 104A Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 202A Equipment Group 300A Equipment Group 301A Equipment Group 302A Equipment Group 303A Equipment Group 303A Equipment Group 400A Equipment Group 600A POWERTRAINS 3.5L V6 EcoBoost Engine	(1,956) (3,046) 911 N/C 1,396 3,464 N/C 1,387 3,590 5,541 N/C N/C DEALER INVOICE W/HOLDBACK	\$830 (2,080) (3,240) 970 N/C 1,485 3,685 N/C 1,475 3,820 5,895 N/C N/C		
XLT Limited King Ranch Platinum ENGINE TRANSMISSION		C S	102A 104A 200A 201A 202A 300A 301A 302A 400A 600A PTION ODE	Equipment Group 102A (Fleet only) Equipment Group 104A Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 201A Equipment Group 300A Equipment Group 300A Equipment Group 301A Equipment Group 302A Equipment Group 303A Equipment Group 400A Equipment Group 600A POWERTRAINS 3.5L V6 EcoBoost Engine 10-Speed Automatic Transmission with SelectShift®	(1,956) (3,046) 911 N/C 1,396 3,464 N/C 1,387 3,590 5,541 N/C N/C DEALER INVOICE W/HOLDBACK Std	\$830 (2,080) (3,240) 970 N/C 1,485 3,685 N/C 1,475 3,820 5,895 N/C N/C SUGGESTED RETAIL Std Std N/C		
King Ranch Platinum ENGINE TRANSMISSION AREA		OF C	102A 104A 200A 201A 202A 300A 301A 302A 303A 400A 600A PTION ODE PTION ODE 64C 6449 641	Equipment Group 102A (Fleet only) Equipment Group 102A - EL (Fleet only) Equipment Group 104A Equipment Group 200A Equipment Group 201A Equipment Group 202A Equipment Group 300A Equipment Group 301A Equipment Group 302A Equipment Group 303A Equipment Group 400A Equipment Group 600A POWERTRAINS 3.5L V6 EcoBoost Engine 10-Speed Automatic Transmission with SelectShift® 50-STATE EMISSION SYSTEM	(1,956) (3,046) 911 N/C 1,396 3,464 N/C 1,387 3,590 5,541 N/C N/C DEALER INVOICE W/HOLDBACK Std Std N/C DEALER INVOICE	\$830 (2,080) (3,240) 970 N/C 1,485 3,685 N/C 1,475 3,820 5,895 N/C N/C SUGGESTED RETAIL Std Std N/C SUGGESTED		

PRICE LIST

(PRICE LEVEL CODE 115)

	OPTION CODE	OTHER OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	536	Heavy-Duty Trailer Tow Package	\$ 747	\$ 795
MODELS UNLESS OTHERWISE NOTED		Heavy-Duty Trailer Tow Package (w/ FX4 Off-Road Package - 17F)	394	420
	67B	Black Accent Package	1,781	1,895
	USP	Special Edition Package Discount	(658)	(700)
	17T	Texas Edition Package	1,951	2,075
	50T	Special Edition Package	1,951	2,075
AVAILABLE ON ALL	17R	FX4 Off-Road Package (Available on 4x4 Only)	\$ 1,551	\$ 1,650
MODELS UNLESS	17F	FX4 Off-Road Package with 360-Degree Camera (Available	1,913	2,035
OTHERWISE NOTED	'''	on 4x4 Only)	1,913	2,033
OTTIETWISE NOTED	50A	Convenience Package	1,217	1,295
	68P	Enhanced Active Park Assist	376	400
	153	License Plate Bracket	N/C	N/C
	87P	Seats - 60/40 PowerFold® (folds flat), Third Row (Cloth) (XL	766	
		Only)		815
	21B	Seats - 40/20/40 Bench, Second Row (Cloth) (XL Only)	103	110
	55R	Cargo Mat - Reversible	38	40
	18B	Running Boards, Platform - Black (XL Only)	381	405
	U3S	Sun & Style Package	(935)	(995)
	U3U	Ultimate Trip Package	(1,086)	(1,155)
	21D	Seats, Second Row Buckets with Armrest – ActiveX [™] Seating Material	559	595
		Seats, Second Row Buckets with Armrest – ActiveX [™] Seating Material (included with Livery Package AC3BH)	N/C	N/C
	21E	Seats, Second Row – 40/20/40 CenterSlide® with Manual Recline and ActiveX™ Seating Material	N/C	N/C
	21F	Seats, Second Row – Power-Folding 40/20/40 with Tip-and-	N/C	N/C
	52R	Slide with ActiveX™ Seating Material 2nd Row Rear Inflatable Seat Belts w/ Beltminder (incl. 3rd	212	225
	0011	Row)	606	740
	90H	LED Headlamps and Fog Lamps	696	740
	43V	Panoramic Vista Roof®	1,387	1,475
	76A	Cargo Package	268	285
	91D	Dual-Headrest Rear Seat Entertainment System	1,875	1,995
	41H	Engine Block Heater	94	100
	66R	Reverse Sensing System	103	110
	47B	Floor Liners, Front and Second Rows (with Carpet Mats)	188	200
	47C	Floor Liners, First and Second Rows	150	160
	PR3	Burgundy Velvet Metallic Tinted Clearcoat	371	395
	PD4	Red Hot Metallic Tinted Clearcoat	371	395
	PAZ	Star White Metallic Tri-Coat	559	595
	60C	Continuous Controlled Damping (CCD)	935	995
		Continuous Controlled Damping (CCD) (incl with 50T)	N/C	N/C
	55C	Ford Co-Pilot360 Assist	1,034	1,100
	62E	ControlTrac with eLSD	1,034	1,100
	OPTION CODE	FLEET OPTIONS	DEALER INVOICE W/HOLDBACK	SUGGESTED RETAIL
AVAILABLE ON ALL	50L	Livery Package	\$ 2,806	\$ 2,985
MODELS UNLESS OTHERWISE NOTED	18L	Running Boards, Power Deployable – Magnetic-Painted with Polished Stainless Accent	935	995
	942	Daytime Running Lamps	N/C	N/C
	41K	4x4 Skid Plates (Front, Transfer Case, and Fuel Tank)	94	100
	41K	4x4 Skid Plates (Front, Transfer Case, and Fuel Lank)	94	100