



Virginia Sheriffs' Association
2022-2023 Heavy Equipment Awarded Vendors
Bid 22-03-0721R and Bid 23-04-0713
(Effective August 15, 2022 - August 14, 2023)

BID 22-03-0721R VENDORS	CONTACTS	OFFICE	MOBILE	EMAIL ADDRESS
Aljon by C&C MFG	Greg Shockley	(479) 629-6550	(479) 629-6550	greg.shockley@candcmfg.net
<i>Territory Covered (U.S. States): All 50 States</i>	Dave Reed	(843) 360-2652	(843) 360-2652	dave.reed@candcmfg.net
15075 Aljon Avenue	Jon Clinton	(641) 852-4506	(612) 810-2555	jon.clinton@candcmfg.net
Ottumwa, IA 52501	Angela Goldizen	(641) 852-4506		angela.goldizen@candcmfg.net
Fax: (641) 856-2098				
Amrep Manufacturing Company LLC	Ryan Williams	(704) 949-2595	(678) 488-0857	rwilliams@wastebuilt.com
<i>Territory Covered (U.S. States): SC, NC, VA, TN, MS, GA</i>	Rob Strange	(909) 923-0430	(909) 215-2259	rstrange@amrepinc.com
1405 Julian Road	Alan Blanchard	(704) 949-2595	(813) 508-3727	ablanchard@amrepinc.com
Salisbury, NC 28146	Scott Mattson	(909) 923-0430	(951) 538-8068	scott@amrepinc.com
Fax: N/A				
Atlantic Machinery, Inc.	Trevor "T" Gardner, III	(301) 585-0800	(301) 370-5535	tgardner@atlanticmachineryinc.com
<i>Territory Covered (U.S. States): DC, DE, MD, VA, WV</i>	Mary Varela	(301) 585-0800	(240) 304-9069	mvarela@atlanticmachineryinc.com
2628 Garfield Avenue	Trevor Gardner, Jr.	(301) 585-0800	(301) 370-5534	trevorgardner@atlanticmachineryinc.com
Silver Spring, MD 20910				
Fax: (301) 585-7681				
BBA Pumps	Mara Demery	(843) 849-3676	(843) 810-9181	mdemery@bbapumps.com
<i>Territory Covered (U.S. States): All 50 States</i>	Rob Blakely	(843) 849-3676	(813) 347-2367	rblakely@bbapumps.com
1133 Cainhoy Road				
Wando, SC 29492				
Fax: N/A				
Carswell Distributing Company	Andrew Moss	1 (800) 929-1948 X 309	(678) 951-5732	amoss@carswelldist.com
<i>Territory Covered (U.S. States): AL, FL, GA, NC, SC, TN, VA</i>	Robert Parsley	(336) 767-7700		rparsley@carswelldist.com
3750 North Liberty Street	William Parsley	1 (800) 929-1948		wparsley@carswelldist.com
Winston-Salem, NC 27105	Mike Fairfax	1 (800) 929-1948		mfairfax@carswelldist.com
Fax: 1 (888) 929-5732				
Doosan Infracore North America LLC	Adam Howard	(469) 400-0169		adam.howard@hhi-di.com
<i>Territory Covered (U.S. States): All except Hawaii</i>	Glenda Kimmel	(678) 714-6516	(678) 714-6516	glenda.kimmel@hhi-di.com
2905 Shawnee Industrial Way, Suite 100	Randy Shearin	(470) 865-1585		Randy.Shearin@hhi-di.com
Suwanee, GA 30024				
Fax: N/A				
Equipment Specialists	Casey Kalwaytis	(703) 361-2227	(703) 906-1839	CaseyK@esitrucks.com
<i>Territory Covered (U.S. States): Lower 48 States</i>	James DerBoghossian	(703) 361-2227	(703) 906-1836	james@esitrucks.com
9489 Hawkins Drive	Heidi Hutson	(703) 361-2227	(703) 420-9439	heidi@esitrucks.com
Manassas, VA 20109				
Fax: (703) 361-4965				
Equipment Works, Inc. dba Virginia Truck Body & Equipment	Tracy Simpson	(703) 339-4541	(540) 850-2918	Tracy@equipmentworksinc.com
<i>Territory Covered (U.S. States): All 50 States</i>	Brian Simpson	(703) 339-4541	(540) 840-6297	Brian@equipmentworksinc.com

7905 Hill Park Court Lorton, VA 22079 Fax: (703) 399-4542	Steve Welch	(703) 550-2685		Steve@equipmentworksinc.com
Excel Truck Group - Chester, VA	Dan Coutu	(804) 768-4600	(804) 363-5688	dcoutu@exceltg.com
<i>Territory Covered (U.S. States): Middle VA, NC</i>	Jeff Strader	(804) 768-4600	(804) 347-1379	jstrader@exceltg.com
901 West Hundred Road Chester, VA 23836 Fax: N/A	George McCray	(804) 768-4600	(804) 347-5084	gmccray@exceltg.com
	Pat Diaz	(804) 768-4600	(804) 768-4600	pdiaz@exceltg.com
Excel Truck Group - Roanoke, VA	Tommy Morgan	(540) 777-7700	(540) 588-7030	tmorgan@exceltg.com
<i>Territory Covered (U.S. States): VA</i>	Ben Hayden	(540) 777-7700	(540) 312-3585	bhayden@exceltg.com
267 Lee Hwy Roanoke, VA 24019 Fax: (540) 777-7716	Shane Brown	(540) 777-7700	(540) 580-4045	sbrown@exceltg.com
	Josh Wilkinson	(540) 777-7700	(540) 589-8797	jwilkinson@exceltg.com
Excel Truck Group - Weyers Cave, VA	Dan Smith	(540) 234-0999	(540) 578-0658	dansmith@exceltg.com
<i>Territory Covered (U.S. States): All 50 States</i>	Alvin Showalter	(540) 234-0999	(540) 746-2680	ashowalter@exceltg.com
3243 Lee Highway Weyers Cave, VA 24486 Fax: (540) 234-0997				
Fecon, LLC	Mike Kucharski	(513) 696-4430 X 109		mkucharski@fecon.com
<i>Territory Covered (U.S. States): All 50 States</i>				
3460 Grant Drive Lebanon, OH 45036 Fax: (513) 696-4432				
Godwin Manufacturing Co., Inc	Chris Bernhard	(910) 321-8917	(910) 890-3835	cbernhard@godwinmfg.com
<i>Territory Covered (U.S. States): All 50 States</i>	Kristie Stockman	(919) 756-9112	(919) 756-9112	kstockman@godwin-group.net
17665 US 421 S. Dunn, NC 28334 Fax: (910) 892-7402	Earl Manning	(910) 892-0141	(910) 890-9728	emanning@godwin-group.net
	Pat Godwin, Jr.	(910) 890-0263	(910) 890-0263	jrgodwin@godwinmfg.com
GSP Marketing	Dave Cote	(814) 445-5866	(704) 608-8126	dave@g-sproducts.com
<i>Territory Covered (U.S. States): All states East of the Rocky Mountains</i>	Janie Heminiger	(814) 445-5866 X 101		janie@g-sproducts.com
322 Lavansville Rd. Somerset, PA 15501 Fax: (814) 443-4966				
Holland Pump Company	Jarrod Williamson	(561) 697-3333	(910) 650-9217	jarrod@hollandpump.com
<i>Territory Covered (U.S. States): All 50 States and Territories</i>	Carl Calabrese	(561) 697-3333	(386) 424-6241	carlc@hollandpump.com
7312 Westport Place West Palm Beach, FL 33413 Fax: (561) 683-7247	Doug Wyckoff	(561) 697-3333	(954) 999-2804	dougw@hollandpump.com
Infrastructure Solutions Group (ISG)	Pete Kurz	(804) 730-4040	(804) 774-0807	pete@weareISG.com
<i>Territory Covered (U.S. States): VA, MD, DC, WV, DE</i>				
8383 Old Richfood Road Mechanicsville, VA 23116 Fax: (804) 730-4343				
Lawrence Trailer & Truck Equipment - Ashland, VA	Scott Lambert	(804) 798-6006	(804) 399-4800	slambert@lawrencette.com
<i>Territory Covered (U.S. States): MD, NC, SC, VA, WV</i>	Dennis Elliott	(540) 966-4443	(540) 816-0430	delliott@lawrencette.com

11362 Washington Highway Ashland, VA 23005 Fax: (804) 798-6008				
Lawrence Trailer & Truck Equipment - Roanoke, VA	Dennis Elliott	(540) 816-0430	(540) 816-0430	delliott@lawrencette.com
<i>Territory Covered (U.S. States): MD, NC, SC, VA, WV</i>	Ray Houff	(540) 966-6406	(540) 588-1166	rhouff@lawrencette.com
872 Lee Highway, Suite 102 Roanoke, VA 24019 Fax: N/A				
Maintainer Corporation of Iowa, Inc.	Steve Tracy	(888) 688-7882	(712) 541-0403	stacy@maintainer.com
<i>Territory Covered (U.S. States): All 50 States</i>	Tom Wibben	(888) 688-7882 X 120		twibben@maintainer.com
1701 2nd Avenue Sheldon, IA 51201 Fax: (712) 324-3526				
Maryland Industrial Trucks Inc.	Tim Burns	(410) 636-1255	(410) 200-7344	tburns@mdindustrialtrucks.com
<i>Territory Covered (U.S. States): DC, DE, MD, VA</i>	Tom Rockstroh	(410) 636-1255		trockstroh@mdindustrialtrucks.com
1330 W. Nursery Road Linthicum, MD 21090 Fax: N/A	Evan Moore George Rose, Jr.	(410) 636-1255 (410) 636-1255	(413) 668-6896	emoore@mdindustrialtrucks.com grosejr@mdindustrialtrucks.com
Mid-Atlantic Waste Systems	Fred Seitz	(410) 820-7188	(757) 328-7623	fseitz@mawaste.com
<i>Territory Covered (U.S. States): MD, NJ, PA, VA, WV</i>	Paul Nobles	(757) 485-4200	(757) 449-7066	pnobles@mawaste.com
10641 Cordova Road Easton, MD 21601 Fax: (410) 820-9275	Laura Haddaway Aaron Bonner	(410) 820-7188 X 1010 (757) 485-4200		lhaddaway@mawaste.com abonner@mawaste.com
Moridge Manufacturing, Inc./The Grasshopper Company	Brent Dobson	(620) 345-8621		bdobson@grasshoppermower.com
<i>Territory Covered (U.S. States): All 50 States</i>	Justin Eicher	(620) 345-8621		jeicher@grasshoppermower.com
105 S. Old Highway 81 Moundridge, KS 67107 Fax: N/A	Marlie Harper Jay Johnson	(620) 345-8621 (620) 345-8621		mharper@grasshoppermower.com jjohnson@grasshoppermower.com
Norfolk Truck Center, Inc.	David Harlow	(757) 622-6246	(757) 639-9060	dharlow@norfolktruckcenter.com
<i>Territory Covered (U.S. States): VA</i>	Stewart W. Whitlow	(757) 622-3246	(304) 939-0781	cwhitlow@norfolktruckcenter.com
736 Tidewater Drive Norfolk, VA 23504 Fax: (757) 622-6020				
Otto Environmental System North America, Inc.	Mark Brace	(919) 414-2453	(919) 414-2453	mark.brace@otto-usa.com
<i>Territory Covered (U.S. States): All 50 States</i>	Sandra Abdow	(800) 795-6886	(980) 275-5457	municipal.department@otto-usa.com
12700 General Drive Charlotte, NC 28273 Fax: (704) 588-5250				
Ox Bodies	Carmen Smothers	(205) 442-9392	(205) 442-9392	csmothers@tbei.com
<i>Territory Covered (U.S. States): All 50 States</i>	Ray Van Dyke		(941) 321-9546	rvandyke@tbei.com
719 Columbus Street East Fayette, AL 35555 Fax: N/A				
Powell's Truck and Equipment, Inc.	Reggie Powell	(434) 821-5935	(434) 941-5054	reggiep@powellstruck.com
<i>Territory Covered (U.S. States): Central VA</i>	Terry Hogan	(434) 821-5935	(434) 907-0344	terryh@powellstruck.com

13260 Wards Road Lynchburg, VA 24501 Fax: (434) 821-7504	Caid Brockman Alayna Pickeral	(434) 821-5935 (434) 821-5935	(434) 907-4080	caidb@powellstruck.com alaynap@powellstruck.com
Schaefer Plastics North America, LLC (Previously listed as Schaefer Systems International, Inc. & Schaefer Subco LLC) <i>Territory Covered (U.S. States): All 50 States</i>	Travis McAlister	(704) 944-4500 Ext 5534	(980) 253-9227	travis.mcalister@ssi-plastic.com
10301 Westlake Drive Charlotte, NC 28273 Fax: (704) 588-1862				
The Lion Electric Co. USA Inc. <i>Territory Covered (U.S. States): All 50 States</i>	Bianca Heroiu Eric West	(855) 546-6706 (833) 512-5466 X 4019	(514) 913-1033	bianca.heroiu@thelionelectric.com eric.west@thelionelectric.com
2915 Ogletown Road Newark, DE 19713 Fax: N/A	Joe Gwin Marie Bedard	(800) 813-6545 X 4026 (855) 546-6706	(518) 704-6869 (514) 717-3703	joe.gwin@thelionelectric.com marie.bedard@thelionelectric.com
The Pete Store - Peterbilt of Richmond <i>Territory Covered (U.S. States): DE, FL, GA, KY, MA, MD, NC, SC, TN, VA, WV</i>	David F. Askew Reid Farmer	(757) 819-4300 (804) 440-0080	(757) 408-9788 (804) 400-6262	daskew@thepetestore.com rfarmer@thepetestore.com
201 Bulldog Drive Chesapeake, VA 23320 Fax: (757) 819-4110	Jim Rogers Brittany Ragans	(865) 546-9553 (804) 253-1941	(865) 209-7632 (757) 817-4466	jrogers@thepetestore.com bragans@thepetestore.com
Thompson Pump & Manufacturing Company Inc. <i>Territory Covered (U.S. States): All 50 States</i>	David Perry Kelly Seliga	(386) 767-7310 (386) 944-4119	(386) 527-3265 (386) 316-9022	dperry@thompsonpump.com kseliga@thompsonpump.com
4620 City Center Drive Port Orange, FL 32129 Fax: (386) 761-0362	Josh Mackey Bobby Zitzka	(386) 944-4153 (386) 944-4192	(386) 212-5580 (407) 448-8734	jmackey@thompsonpump.com bzitzka@thompsonpump.com
Toter, LLC <i>Territory Covered (U.S. States): All 50 States</i>	Kellie Clark Shane Gore	(800) 424-0422 X 09584 (845) 238-7189		kclark@toter.com sgore@wastequip.com
841 Meacham Road Statesville, NC 28677 Fax: (833) 930-1124				
Vehicle Service Group LLC dba Rotary Lift <i>Territory Covered (U.S. States): All 50 States</i>	Christine Bilz	(800) 578-5438 X 5655		bilz@rotarylift.com
2700 Lanier Drive Madison, In 47250 Fax: (800) 578-5438				
Wilbar Truck Equipment, Inc. <i>Territory Covered (U.S. States): NC & VA</i>	Ron Rigby Keith Cichorz	(757) 397-3200 (757) 397-3200	(757) 342-6006 (757) 342-8491	rrigby@wilbar.com kcichorz@wilbar.com
2808 Frederick Boulevard Portsmouth, VA 23704 Fax: (757) 393-0981	Mike Robertson Mark Powell	(757) 397-3200 (757) 397-3200		mrobertson@wilbar.com mpowell@wilbar.com
BID 23-04-0713 VENDORS	CONTACTS	OFFICE	MOBILE	EMAIL ADDRESS
All Traffic Solutions, Inc. <i>Territory Covered (U.S. States): All 50 States</i>	Max Wicklein Kabir Uddin	(866) 336-6602 X 310 (571) 521-3133	(704) 992-7575	mwicklein@alltrafficsolutions.com kuddin@alltrafficsolutions.com
14201 Sullyfield Circle, Suite 300 Chantilly, VA 20151	Jodi Rowe	(866) 366-6602 X 214		jrowe@alltrafficsolutions.com

	Fax: N/A				
Amrep Manufacturing Company LLC		Ryan Williams	(704) 949-2595	(678) 488-0857	rwilliams@wastebuilt.com
	<i>Territory Covered (U.S. States): GA, MS, NC, SC, TN, VA</i>	Rob Strange	(909) 923-0430	(909) 215-2259	rstrange@amrepinc.com
	1405 Julian Road	Alan Blanchard	(704) 949-2595	(813) 508-3727	ablanchard@amrepinc.com
	Salisbury, NC 28146	Scott Mattson	(909) 923-0430	(951) 538-8068	scott@amrepinc.com
	Fax: N/A				
Atlantic Machinery, Inc.		Trevor "T" Gardner, III	(301) 585-0800	(301) 370-5535	tgardner@atlanticmachineryinc.com
	<i>Territory Covered (U.S. States): DC, DE, MD, VA, WV</i>	Mary Varela	(301) 585-0800	(240) 304-9069	mvarela@atlanticmachineryinc.com
	2628 Garfield Avenue	Trevor Gardner, Jr.	(301) 585-0800	(301) 370-5534	trevorgardner@atlanticmachineryinc.com
	Silver Spring, MD 20910				
	Fax: (301) 585-7681				
Bush Hog LLC		Jimmy Anderson	(334) 874-2700	(334) 324-0058	jimmy.anderson@bushhog.com
	<i>Territory Covered (U.S. States): All 50 States</i>	Lance Wheeler	(334) 874-2700	(469) 745-3402	lance.wheeler@bushhog.com
	2501 Griffith Avenue	Erik Wilson	(334) 375-3059	(334) 375-3059	erik.wilson@bushhog.com
	Selma, AL 36701				
	Fax: (334) 874-2701				
Energreen America Inc		Larry Katzer	(470) 989-2600	(510) 593-3144	larry.katzer@energreamerica.com
	<i>Territory Covered (U.S. States): All 50 States</i>	Joyce Sanns	(470) 989-2600		joyce.sanns@energreamerica.com
	1242 Nowell Drive, Suite B	Mike Pereny		(813) 545-6185	mike.pereny@energreamerica.com
	Augusta, GA 30901				
	Fax: N/A				
Equipment Specialists		Casey Kalwaytis	(703) 361-2227	(703) 906-1839	CaseyK@esitrucks.com
	<i>Territory Covered (U.S. States): Lower 48 States</i>	James DerBoghossian	(703) 361-2227	(703) 906-1836	james@esitrucks.com
	9489 Hawkins Drive	Heidi Hutson	(703) 361-2227	(703) 420-9439	heidi@esitrucks.com
	Manassas, VA 20109				
	Fax: (703) 361-4965				
Granturk Equipment Co., Inc.		Anne Ritchie	(610) 239-9800		aritchie@granturk.com
	<i>Territory Covered (U.S. States): VA</i>	Louise Cunningham	(610) 239-9800		lcunningham@granturk.com
	1415 Bush Street	Karen Reinl	(610) 239-9800		kreinl@granturk.com
	Baltimore, MD 21230	Marc Browning	(610) 239-9800	(434) 390-1899	mbrowning@granturk.com
	Fax: (610) 239-9806				
Infrastructure Solutions Group (ISG)		Pete Kurz	(804) 730-4040	(804) 774-0807	pete@weareISG.com
	<i>Territory Covered (U.S. States): DC, DE, MD, VA, WV</i>				
	8383 Old Richfood Road				
	Mechanicsville, VA 23116				
	Fax: (804) 730-4343				
Infratech Solutions LLC		Tige Brubaker	(910) 520-7605	(910) 520-7605	info@infratechsolutionsllc.com
	<i>Territory Covered (U.S. States): All 50 States</i>				
	6004 Wellesley Drive				
	Wilmington, NC 28409				
	Fax: N/A				
K&K Systems, Inc.		Scott Covington	(662) 566-2025	(662) 372-1317	scott@k-systems.com
	<i>Territory Covered (U.S. States): All 50 States</i>				
	459 Palmetto Road				
	Tupelo, MS 38801				

	Fax: (662) 566-7123				
Lawrence Equipment		Dustin Cole	(540) 966-6401	(540) 580-6747	dcole@lawrenceequip.com
	<i>Territory Covered (U.S. States): VA</i>				
	1020 Lee Highway				
	Roanoke, VA 24019				
	Fax: (540) 966-6425				
Lilley International Inc		Troy Ward	(252) 792-4192	(252) 217-7887	tward@lilleyinternational.com
	<i>Territory Covered (U.S. States): GA, MD, NC, SC, VA</i>				
	103 East Boulevard				
	Williamston, NC 27892				
	Fax: (252) 792-3442				
Maintainer Corporation of Iowa, Inc.		Steve Tracy	(888) 688-7882	(712) 541-0403	stracy@maintainer.com
	<i>Territory Covered (U.S. States): All 50 States</i>	Tom Wibben	(888) 688-7882 X 120		twibben@maintainer.com
	1701 2nd Avenue				
	Sheldon, IA 51201				
	Fax: (712) 324-3526				
Mersino		Joe Cherluck	(810) 653-4828	(810) 577-7615	joe.cherluck@mersino.com
	<i>Territory Covered (U.S. States): All 50 States</i>				
	10162 East Coldwater Road				
	Davison, MI 48423				
	Fax: (810) 658-0632				
Otto Environmental System North America, Inc.		Mark Brace	(919) 414-2453	(919) 414-2453	mark.brace@otto-usa.com
	<i>Territory Covered (U.S. States): All 50 States</i>	Sandra Abdow	(800) 795-6886	(980) 275-5457	municipal.department@otto-usa.com
	12700 General Drive				
	Charlotte, NC 28273				
	Fax: (704) 588-5250				
Richmond Machinery & Equipment		Mitch Colley	(804) 359-4048	(804) 347-3668	colleym@gmail.com
	<i>Territory Covered (U.S. States): VA</i>	Mike Colley	(804) 359-4048	(804) 347-4940	richmondmachinery@msn.com
	1701 Roseneath Road				
	Richmond, VA 23230				
	Fax: (804) 359-4179				
Rush Truck Centers of Virginia, Inc		Thomas Barnes	(804) 309-4511	(803) 361-8285	barnest@rushenterprises.com
	<i>Territory Covered (U.S. States): VA</i>				
	11525 North Lakeridge Parkway				
	Ashland, VA 23005				
	Fax: (804) 309-4597				
Sany America Inc		Brady Fitzpatrick	(470) 277-0982	(470) 277-0982	bfitzpatrick@sanyamerica.com
	<i>Territory Covered (U.S. States): AL, AR, DE, FL, GA, IL, IA, KS, LA, MD, MI, MT, NC, NH, NY, OH, OR, PA, SC, TN, TX, UT, VA, VT, WV</i>	Thomas Schanz	(470) 278-2404	(404) 230-3728	tschanz@sanyamerica.com
	318 Cooper Circle				
	Peachtree City, GA 30269				
	Fax: N/A				
Stertil-Koni USA, Inc.		Kellie Hibble	(410) 643-4434	(443) 988-3855	kellie@stertil-koni.com
	<i>Territory Covered (U.S. States): All 50 States</i>	Brian Myles	(410) 643-9001	(631) 708-6348	brian@stertil-koni.com
	200 Log Canoe Circle				

Stevensville, MD 21666				
Fax: (410) 643-8901				
Traffic Pro Beds, LLC	Paul Varga	(240) 405-2052	(240) 405-2052	
<i>Territory Covered (U.S. States): All 50 States</i>	Skip Tavornik	(301) 748-3229		skip@trafficprobeds.com
5397 Agro Drive				
Frederick, MD 21703				
Fax: N/A				