



Virginia Sheriffs' Association
2022-2023 Heavy Equipment Awarded Vendors
Bid 22-03-0721R and Bid 23-04-0713
(Effective August 15, 2022 - August 14, 2023)

BID 22-03-0721R VENDORS	CONTACTS	OFFICE	MOBILE	EMAIL ADDRESS
Aljon by C&C MFG	Greg Shockley	(479) 629-6550	(479) 629-6550	greg.shockley@candcmfg.net
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Amrep Manufacturing Company LLC	Ryan Williams	(704) 949-2595	(678) 488-0857	rwilliams@wastebuilt.com
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Atlantic Machinery, Inc.	Trevor "T" Gardner, III	(301) 585-0800	(301) 370-5535	tgardner@atlanticmachineryinc.com
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BBA Pumps	Mara Demery	(843) 849-3676	(843) 810-9181	mdemery@bbapumps.com
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<i>Territory Covered (U.S. States): AL, FL, GA, NC, SC, TN, VA</i>	Robert Parsley	(336) 767-7700		rparsley@carswelldist.com
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Winston-Salem, NC 27105	Mike Fairfax	1 (800) 929-1948		mfairfax@carswelldist.com
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Doosan Infracore North America LLC	Adam Howard	(469) 400-0169		adam.howard@hhi-di.com
<i>Territory Covered (U.S. States): All except Hawaii</i>	Glenda Kimmel	(678) 714-6516	(678) 714-6516	glenda.kimmel@hhi-di.com
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Equipment Specialists	Casey Kalwaytis	(703) 361-2227	(703) 906-1839	CaseyK@esitrucks.com
<i>Territory Covered (U.S. States): Lower 48 States</i>	James DerBoghossian	(703) 361-2227	(703) 906-1836	james@esitrucks.com
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Manassas, VA 20109				
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Equipment Works, Inc. dba Virginia Truck Body & Equipment	Brian Simpson	(703) 339-4541	(540) 840-6297	Brian@equipmentworksinc.com
<i>Territory Covered (U.S. States): All 50 States</i>	Steve Welch	(703) 550-2685		Steve@equipmentworksinc.com

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Excel Truck Group - Chester, VA	Dan Coutu	(804) 768-4600	(804) 363-5688	dcoutu@exceltg.com
<i>Territory Covered (U.S. States): Middle VA, NC</i>	Jeff Strader	(804) 768-4600	(804) 347-1379	jstrader@exceltg.com
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	Pat Diaz	(804) 768-4600	(804) 768-4600	pdiaz@exceltg.com
Excel Truck Group - Roanoke, VA	Tommy Morgan	(540) 777-7700	(540) 588-7030	tmorgan@exceltg.com
<i>Territory Covered (U.S. States): VA</i>	Ben Hayden	(540) 777-7700	(540) 312-3585	bhayden@exceltg.com
267 Lee Hwy Roanoke, VA 24019 Fax: (540) 777-7716	Josh Wilkinson	(540) 777-7700	(540) 589-8797	jwilkinson@exceltg.com
Excel Truck Group - Weyers Cave, VA	Dan Smith	(540) 234-0999	(540) 578-0658	dansmith@exceltg.com
<i>Territory Covered (U.S. States): All 50 States</i>	Alvin Showalter	(540) 234-0999	(540) 746-2680	ashowalter@exceltg.com
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<i>Territory Covered (U.S. States): All 50 States</i>	Cheryl Swain	(513) 696-4430		cswain@fecon.com
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Godwin Manufacturing Co., Inc	Chris Bernhard	(910) 321-8917	(910) 890-3835	cbernhard@godwinmfg.com
<i>Territory Covered (U.S. States): All 50 States</i>	Kristie Stockman	(919) 756-9112	(919) 756-9112	kstockman@godwin-group.net
17665 US 421 S. Dunn, NC 28334 Fax: (910) 892-7402	Earl Manning	(910) 892-0141	(910) 890-9728	emanning@godwin-group.net
	Pat Godwin, Jr.	(910) 890-0263	(910) 890-0263	jrgodwin@godwinmfg.com
GSP Marketing	Dave Cote	(814) 445-5866	(704) 608-8126	dave@g-sproducts.com
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Holland Pump Company	Jarrod Williamson	(561) 697-3333	(910) 650-9217	jarrod@hollandpump.com
<i>Territory Covered (U.S. States): All 50 States and Territories</i>	Carl Calabrese	(561) 697-3333	(386) 424-6241	carlc@hollandpump.com
7312 Westport Place West Palm Beach, FL 33413 Fax: (561) 683-7247	Doug Wyckoff	(561) 697-3333	(954) 999-2804	dougw@hollandpump.com
Infrastructure Solutions Group (ISG)	Pete Kurz	(804) 730-4040	(804) 774-0807	pete@weareISG.com
<i>Territory Covered (U.S. States): VA, MD, DC, WV, DE</i>				
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Lawrence Trailer & Truck Equipment - Ashland, VA	Scott Lambert	(804) 798-6006	(804) 399-4800	slambert@lawrencette.com
<i>Territory Covered (U.S. States): MD, NC, SC, VA, WV</i>	Dennis Elliott	(540) 966-4443	(540) 816-0430	delliott@lawrencette.com

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Lawrence Trailer & Truck Equipment - Roanoke, VA	Dennis Elliott	(540) 816-0430	(540) 816-0430	delliott@lawrencette.com
<i>Territory Covered (U.S. States): MD, NC, SC, VA, WV</i>	Ray Houff	(540) 966-6406	(540) 588-1166	rhouff@lawrencette.com
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Maryland Industrial Trucks Inc.	Tim Burns	(410) 636-1255	(410) 200-7344	tburns@mdindustrialtrucks.com
<i>Territory Covered (U.S. States): DC, DE, MD, VA</i>	Tom Rockstroh	(410) 636-1255		trockstroh@mdindustrialtrucks.com
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Mid-Atlantic Waste Systems	Fred Seitz	(410) 820-7188	(757) 328-7623	fseitz@mawaste.com
<i>Territory Covered (U.S. States): MD, NJ, PA, VA, WV</i>	Paul Nobles	(757) 485-4200	(757) 449-7066	pnobles@mawaste.com
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Moridge Manufacturing, Inc./The Grasshopper Company	Brent Dobson	(620) 345-8621		bdobson@grasshoppermower.com
<i>Territory Covered (U.S. States): All 50 States</i>	Justin Eicher	(620) 345-8621		jeicher@grasshoppermower.com
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Norfolk Truck Center, Inc.	David Harlow	(757) 622-6246	(757) 639-9060	धारlow@norfolktruckcenter.com
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736 Tidewater Drive Norfolk, VA 23504 Fax: (757) 622-6020				
Otto Environmental System North America, Inc.	Mark Brace	(919) 414-2453	(919) 414-2453	mark.brace@otto-usa.com
<i>Territory Covered (U.S. States): All 50 States</i>	Sandra Abdow	(800) 795-6886	(980) 275-5457	municipal.department@otto-usa.com
12700 General Drive Charlotte, NC 28273 Fax: (704) 588-5250				
Ox Bodies	Carmen Smothers	(205) 442-9392	(205) 442-9392	csmothers@tbei.com
<i>Territory Covered (U.S. States): All 50 States</i>	Ray Van Dyke		(941) 321-9546	rvandyke@tbei.com
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Powell's Truck and Equipment, Inc.	Reggie Powell	(434) 821-5935	(434) 941-5054	reggiep@powellstruck.com
<i>Territory Covered (U.S. States): Central VA</i>	Terry Hogan	(434) 821-5935	(434) 907-0344	terryh@powellstruck.com

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Schaefer Plastics North America, LLC (Previously listed as Schaefer Systems International, Inc. & Schaefer Subco LLC) <i>Territory Covered (U.S. States): All 50 States</i>	Travis McAlister	(704) 944-4500 Ext 5534	(980) 253-9227	travis.mcalister@ssi-plastic.com
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The Lion Electric Co. USA Inc. <i>Territory Covered (U.S. States): All 50 States</i>	Bianca Heroiu Eric West	(855) 546-6706 (833) 512-5466 X 4019	(514) 913-1033	bianca.heroiu@thelionelectric.com eric.west@thelionelectric.com
2915 Ogletown Road Newark, DE 19713 Fax: N/A	Joe Gwin Marie Bedard	(800) 813-6545 X 4026 (855) 546-6706	(518) 704-6869 (514) 717-3703	joe.gwin@thelionelectric.com marie.bedard@thelionelectric.com
The Pete Store - Peterbilt of Richmond <i>Territory Covered (U.S. States): DE, FL, GA, KY, MA, MD, NC, SC, TN, VA, WV</i>	David F. Askew Reid Farmer	(757) 819-4300 (804) 440-0080	(757) 408-9788 (804) 400-6262	daskew@thepetestore.com rfarmer@thepetestore.com
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Thompson Pump & Manufacturing Company Inc. <i>Territory Covered (U.S. States): All 50 States</i>	David Perry Kelly Seliga	(386) 767-7310 (386) 944-4119	(386) 527-3265 (386) 316-9022	dperry@thompsonpump.com kseliga@thompsonpump.com
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Toter, LLC <i>Territory Covered (U.S. States): All 50 States</i>	Kellie Clark Shane Gore	(800) 424-0422 X 09584 (845) 238-7189		kclark@toter.com sgore@wastequip.com
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Vehicle Service Group LLC dba Rotary Lift <i>Territory Covered (U.S. States): All 50 States</i>	Christine Bilz	(800) 578-5438 X 5655		bilz@rotarylif.com
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BID 23-04-0713 VENDORS	CONTACTS	OFFICE	MOBILE	EMAIL ADDRESS
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	<i>Territory Covered (U.S. States): GA, MS, NC, SC, TN, VA</i>	Rob Strange	(909) 923-0430	(909) 215-2259	rstrange@amrepinc.com
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	Salisbury, NC 28146	Scott Mattson	(909) 923-0430	(951) 538-8068	scott@amrepinc.com
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Atlantic Machinery, Inc.		Trevor "T" Gardner, III	(301) 585-0800	(301) 370-5535	tgardner@atlanticmachineryinc.com
	<i>Territory Covered (U.S. States): DC, DE, MD, VA, WV</i>	Mary Varela	(301) 585-0800	(240) 304-9069	mvarela@atlanticmachineryinc.com
	2628 Garfield Avenue	Trevor Gardner, Jr.	(301) 585-0800	(301) 370-5534	trevorgardner@atlanticmachineryinc.com
	Silver Spring, MD 20910				
	Fax: (301) 585-7681				
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Equipment Specialists		Casey Kalwaytis	(703) 361-2227	(703) 906-1839	CaseyK@esitrucks.com
	<i>Territory Covered (U.S. States): Lower 48 States</i>	James DerBoghossian	(703) 361-2227	(703) 906-1836	james@esitrucks.com
	9489 Hawkins Drive	Heidi Hutson	(703) 361-2227	(703) 420-9439	heidi@esitrucks.com
	Manassas, VA 20109				
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Granturk Equipment Co., Inc.		Anne Ritchie	(610) 239-9800		aritchie@granturk.com
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	1415 Bush Street	Karen Reinl	(610) 239-9800		kreinl@granturk.com
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	Fax: (662) 566-7123				
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	<i>Territory Covered (U.S. States): GA, MD, NC, SC, VA</i>				
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	Fax: (252) 792-3442				
Maintainer Corporation of Iowa, Inc.		Steve Tracy	(888) 688-7882	(712) 541-0403	stracy@maintainer.com
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	Fax: (810) 658-0632				
Otto Environmental System North America, Inc.		Mark Brace	(919) 414-2453	(919) 414-2453	mark.brace@otto-usa.com
	<i>Territory Covered (U.S. States): All 50 States</i>	Sandra Abdow	(800) 795-6886	(980) 275-5457	municipal.department@otto-usa.com
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	Fax: (704) 588-5250				
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	Fax: (804) 359-4179				
Rush Truck Centers of Virginia, Inc		Thomas Barnes	(804) 309-4511	(803) 361-8285	barnest@rushenterprises.com
	<i>Territory Covered (U.S. States): VA</i>				
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Sany America Inc		Brady Fitzpatrick	(470) 277-0982	(470) 277-0982	bfitzpatrick@sanyamerica.com
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Stertil-Koni USA, Inc.		Kellie Hibble	(410) 643-4434	(443) 988-3855	kellie@stertil-koni.com
	<i>Territory Covered (U.S. States): All 50 States</i>	Brian Myles	(410) 643-9001	(631) 708-6348	brian@stertil-koni.com
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Stevensville, MD 21666				
Fax: (410) 643-8901				
Traffic Pro Beds, LLC	Paul Varga	(240) 405-2052	(240) 405-2052	
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