

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 1, Mercedes-Benz, Sprinter Cab Chassis 3500XD 144" WB 4 Cylinder Diesel Standard Output, MXCC4S (Previously MXCC44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model MXCC7H: 3500XD 170" WB 4 Cylinder Diesel High Output; Model MXCC7S: 3500XD 170"WB 4 Cylinder Diesel Standard Output; Model MXCC4H: 3500XD 144" WB 4 Cylinder Diesel High Output; MXCC4A 3500XD 144" WB AWD 4 Cylinder Diesel High Output; MXCC7A 3500XD 170" WB AWD 4 Cylinder Diesel High Output

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$51,207.84 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$51,207.84 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$51,207.84 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$51,207.84 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$51,207.84 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 2, Mercedes-Benz, Sprinter Cab Chassis 4500 144" WB 4 Cylinder Diesel Standard Output, M4CC4S (Previously M4CC44)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M4CC7H: 4500 170" WB 4 Cylinder Diesel High Output; Model M4CC7S: 3500XD 170" WB 4 Cylinder Standard Output; Model M4CC4H: 3500XD 144" WB 4 Cylinder Diesel High Output

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$53,723.52 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$53,723.52 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$53,723.52 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$53,723.52 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$53,723.52 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 3, Ford, F-350 60 CA Chassis DRW XL 4x2 SD Crew Cab, W3G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$42,766.10 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,790.72 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$42,693.06 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,701.10 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$42,636.10 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,653.95 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$42,506.10 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,510.36 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$42,363.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,376.10 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 4, Ford, F-350 60 CA Chassis DRW XL 4x2 SD Regular Cab, F3G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$39,679.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,705.60 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$39,583.07 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,639.60 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$39,544.30 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,573.60 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$39,402.25 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$39,257.46 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,309.60 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 5, Ford, F-350 60 CA Chassis DRW XL 4x2 SD Super Cab 168" WB, X3G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$42,719.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,732.46 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$42,637.27 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,653.10 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$42,586.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,595.87 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$42,451.54 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,453.60 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$42,306.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,320.60 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 6, Ford, F-350 60 CA Chassis DRW XL 4x4 SD Crew Cab, W3H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$45,753.02 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,772.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$45,675.22 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,689.52 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$45,626.02 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,632.32 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$45,489.96 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,499.02 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$45,346.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,372.02 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 7, Ford, F-350 60 CA Chassis DRW XL 4x4 SD Regular Cab, F3H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$42,812.52 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,831.23 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$42,735.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,748.02 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$42,683.52 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,696.32 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$42,553.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,554.52 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$42,406.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,425.52 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 8, Ford, F-350 60 CA Chassis DRW XL 4x4 SD Super Cab 168" WB, X3H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$45,123.84 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,136.10 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$45,038.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,059.84 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$44,995.84 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$44,996.62 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$44,854.18 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,867.84 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$44,710.39 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,739.84 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 9, Ford, F-350 60 CA Chassis SRW XL 4x2 SD Crew Cab, W3E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$41,682.89 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$41,695.92 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,596.21 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,617.39 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$41,551.89 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$41,558.37 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$41,415.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,420.89 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$41,270.52 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,289.89 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 10, Ford, F-350 60 CA Chassis SRW XL 4x2 SD Regular Cab, F3E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$38,572.66 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,597.05 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$38,501.24 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$38,506.16 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$38,439.66 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,462.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$38,306.66 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,318.04 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$38,173.66 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,173.91 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 11, Ford, F-350 60 CA Chassis SRW XL 4x2 SD Super Cab 168" WB, X3E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$40,671.57 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$40,700.45 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$40,604.41 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,606.07 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$40,540.57 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$40,564.47 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$40,409.57 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$40,420.42 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$40,276.66 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,278.57 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 12, Ford, F-350 60 CA Chassis SRW XL 4x4 SD Crew Cab, W3F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$44,736.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$44,773.98 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$44,672.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$44,678.34 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$44,608.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$44,637.67 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$44,480.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$44,493.68 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$44,351.44 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,352.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 13, Ford, F-350 60 CA Chassis SRW XL 4x4 SD Regular Cab, F3F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$41,771.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$41,805.39 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$41,706.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$41,708.34 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$41,641.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$41,670.14 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$41,511.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$41,526.31 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$41,381.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$41,381.65 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 14, Ford, F-350 60 CA Chassis SRW XL 4x4 SD Super Cab 168" WB, X3F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$44,085.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$44,092.63 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,997.84 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,021.25 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,955.97 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,956.75 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$43,814.94 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,827.75 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$43,668.69 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,698.75 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 15, Ford, F-450 Chassis XL 4x2 SD Crew Cab - CA of 60, W4G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$45,848.40 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$45,788.40 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$45,728.40 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$45,608.40 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$45,459.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,488.40 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 16, Ford, F-450 Chassis XL 4x2 SD Regular Cab - CA of 60, F4G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$42,890.36 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,933.44 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$42,828.36 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,838.05 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$42,766.36 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,796.95 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$42,642.36 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,653.87 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$42,509.31 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,518.36 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 17, Ford, F-450 Chassis XL 4x2 SD Super Cab - CA of 60, X4G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$45,063.51 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,109.88 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$45,002.01 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,013.50 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$44,940.51 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$44,973.31 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$44,817.51 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$44,829.96 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$44,682.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,694.51 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 18, Ford, F-450 Chassis XL 4x4 SD Crew Cab - CA of 60, W4H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$49,048.56 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$49,072.51 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$48,975.78 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,988.06 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$48,927.56 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$48,937.16 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$48,791.97 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,806.56 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$48,645.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,685.56 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 19, Ford, F-450 Chassis XL 4x4 SD Regular Cab - CA of 60, F4H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$45,362.04 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,412.70 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$45,301.04 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,314.46 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$45,240.04 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,273.91 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$45,118.04 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,131.51 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$44,984.37 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,996.04 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 20, Ford, F-450 Chassis XL 4x4 SD Super Cab - CA of 60, X4H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$48,118.07 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$48,163.99 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$48,057.57 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$48,069.47 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$47,997.07 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$48,026.09 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$47,876.07 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$47,885.21 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$47,738.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,755.07 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 21, Ford, F-550 Chassis XL 4x2 SD Crew Cab - CA of 60, W5G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$46,718.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,829.70 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$46,679.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,768.70 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$46,707.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$46,730.38 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$46,585.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$46,673.98 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$46,463.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$46,589.09 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 22, Ford, F-550 Chassis XL 4x2 SD Regular Cab - CA of 60, F5G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$36,446.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,754.79 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$0.00      | 0.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,693.29 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$36,346.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,631.79 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$35,295.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,508.79 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$35,246.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,385.79 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 23, Ford, F-550 Chassis XL 4x2 SD Super Cab - CA of 60, X5G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$45,897.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,955.02 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$45,836.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,857.43 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$45,775.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,820.03 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$45,653.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,675.45 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$45,531.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,532.91 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 24, Ford, F-550 Chassis XL 4x4 SD Crew Cab - CA of 60, W5H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$50,648.30 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$50,673.99 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$50,574.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,587.30 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$50,526.30 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$50,537.68 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$50,392.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,404.30 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$50,246.41 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,282.30 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 25, Ford, F-550 Chassis XL 4x4 SD Regular Cab - CA of 60, F5H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$46,568.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$46,616.39 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$46,507.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$46,521.86 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$46,446.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$46,479.18 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$46,324.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$46,338.40 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$46,193.27 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,202.62 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 26, Ford, F-550 Chassis XL 4x4 SD Super Cab - CA of 60, X5H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$49,710.12 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$49,738.60 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$49,642.10 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$49,649.12 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$49,588.12 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$49,601.63 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$49,459.51 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$49,466.12 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$49,314.03 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$49,344.12 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 27, Ford, F-600 Chassis XL 4X2 SD Regular Cab - CA of 60, F6K**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$47,390.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$47,406.73 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$47,306.38 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,329.90 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$47,267.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,268.90 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$47,124.30 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,146.90 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$46,979.27 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,024.90 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 28, Ford, F-600 Chassis XL 4X4 SD Regular Cab - CA of 60, F6L**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$50,560.46 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$50,600.95 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$50,499.46 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$50,501.90 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$50,438.46 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$50,464.64 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$50,316.46 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$50,320.27 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$50,175.37 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,194.46 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 47, General Motors, Chevrolet 3500 Low-Cab Forward - Gas Regular Cab 109" WB, CP11003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CP12003: 3500 Low-Cab Forward - Gas Regular Cab 132.5" WB; Model CP13003: 3500 Low-Cab Forward - Gas Regular Cab 150" WB; Model CP14003: 3500 Low-Cab Forward - Gas Regular Cab 176" WB; Model CP13043: 3500 Low-Cab Forward - Gas Crew Cab 150" WB; Model CP14043: 3500 Low-Cab Forward - Gas Crew Cab 176" WB

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$35,389.32 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$35,284.72 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$35,232.42 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$35,180.12 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$35,127.82 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 48, General Motors, Chevrolet 4500 HD Low-Cab Forward - Diesel Regular Cab 109" WB, CT31003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CT32003: 4500 HD Low-Cab Forward - Diesel Regular Cab 132.5" WB; Model CT33003: 4500 HD Low-Cab Forward - Diesel Regular Cab 150" WB; Model CT34003: 4500 HD Low-Cab Forward - Diesel Regular Cab 176" WB; Model CT33043: 4500 HD Low-Cab Forward - Diesel Crew Cab 150" WB; Model CT34043: 4500 HD Low-Cab Forward - Diesel Crew Cab 176" WB

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$41,062.28 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$40,956.28 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$40,903.28 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$40,850.28 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$40,797.28 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 49, General Motors, Chevrolet 4500 Low-Cab Forward - Gas Regular Cab 109" WB, CP31003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CP32003: 4500 Low-Cab Forward - Gas Regular Cab 132.5" WB; Model CP33003: 4500 Low-Cab Forward - Gas Regular Cab 150" WB; Model CP34003: 4500 Low-Cab Forward - Gas Regular Cab 176" WB; Model CP33043: 4500 Low-Cab Forward - Gas Crew Cab 150" WB; Model CP34043: 4500 Low-Cab Forward - Gas Crew Cab 176" WB

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$36,682.69 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$36,577.99 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$36,525.64 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$36,473.29 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$36,420.94 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 50, General Motors, Chevrolet 4500 XD Low-Cab Forward - Diesel Regular Cab 109" WB, CT41003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CT42003: 4500 XD Low-Cab Forward - Diesel Regular Cab 132.5" WB; Model CT43003: 4500 XD Low-Cab Forward - Diesel Regular Cab 150" WB; Model CT44003: 4500 XD Low-Cab Forward - Diesel Regular Cab 176" WB; Model CT43043: 4500 XD Low-Cab Forward - Diesel Crew Cab 150" WB; Model CT44043: 4500 XD Low-Cab Forward - Diesel Crew Cab 176" WB

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$42,455.12 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$42,349.12 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$42,296.12 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$42,243.12 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$42,190.12 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 51, General Motors, Chevrolet 5500 HD Low-Cab Forward - Diesel Regular Cab 109" WB, CT51003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CT52003: 5500 HD Low-Cab Forward - Diesel Regular Cab 132.5" WB; Model CT53003: 5500 HD Low-Cab Forward - Diesel Regular Cab 150" WB; Model CT54003: 5500 HD Low-Cab Forward - Diesel Regular Cab 176" WB; Model CT55003: 5500 HD Low-Cab Forward - Diesel Regular Cab 200" WB; Model CT53043: 5500 HD Low-Cab Forward - Diesel Crew Cab 150" WB; Model CT54043: 5500 HD Low-Cab Forward - Diesel Crew Cab 176" WB

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$45,224.60 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$45,118.70 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$45,065.75 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$45,012.80 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$44,959.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 52, General Motors, Chevrolet 5500 XD Low-Cab Forward - Diesel Regular Cab 109" WB, CT61003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CT62003: 5500 XD Low-Cab Forward - Diesel Regular Cab 132.5" WB; Model CT63003: 5500 XD Low-Cab Forward - Diesel Regular Cab 150" WB; Model CT64003: 5500 XD Low-Cab Forward - Diesel Regular Cab 176" WB; Model CT65003: 5500 XD Low-Cab Forward - Diesel Regular Cab 200" WB; Model CT63043: 5500 XD Low-Cab Forward - Diesel Crew Cab 150" WB; Model CT64043: 5500 XD Low-Cab Forward - Diesel Crew Cab 176" WB

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$46,807.80 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$46,701.90 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$46,648.95 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$46,596.00 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$46,543.05 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 53, General Motors, Chevrolet 6500 XD Low-Cab Forward - Diesel Regular Cab 152" WB, CT73203**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CT73903: 6500 XD Low-Cab Forward - Diesel Regular Cab 170" WB; Model CT74503: 6500 XD Low-Cab Forward - Diesel Regular Cab 188" WB; Model CT75003: 6500 XD Low-Cab Forward - Diesel Regular Cab 200" WB; Model CT76003: 6500 XD Low-Cab Forward - Diesel Regular Cab 212" WB; Model CT76503: 6500 XD Low-Cab Forward - Diesel Regular Cab 224" WB; Model CT77603: 6500 XD Low-Cab Forward - Diesel Regular Cab 236" WB; Model CT78803: 6500 XD Low-Cab Forward - Diesel Regular Cab 248" WB

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$66,416.70 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$66,311.70 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$66,259.20 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$66,206.70 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$66,154.20 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 54, General Motors, Chevrolet Express 3500 Cut-Away Work Van SRW 139" WB, CG33503**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CG33803: Express 3500 Cut-Away Work Van SRW 159" WB; Model CG33903: Express 3500 Cut-Away Work Van DRW 177" WB; Model CG33803: Express 4500 Cut-Away Van 159" WB; Model CG33903: Express 4500 Cut-Away Van 177" WB

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$22,961.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$23,854.27 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$22,911.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$23,854.27 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$22,861.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$23,799.42 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$22,761.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$23,744.57 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$22,661.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$23,689.72 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 55, General Motors, Chevrolet Silverado 3500HD Chassis Cab 2WD Crew Cab (177" WB, 60" CA), CC31043**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK31043: 4WD Crew Cab 177" WB, 60" CA

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$36,339.98 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$50,680.68 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$36,223.18 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$50,599.68 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$36,164.78 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$50,518.68 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$36,106.38 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$50,356.68 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$36,047.98 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$50,194.68 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 56, General Motors, Chevrolet Silverado 3500HD Chassis Cab 2WD Regular Cab (146" WB, 60" CA), CC31003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK31003: 4WD Regular Cab 146" WB, 60" CA; Model CC31403: 2WD Regular Cab 171" WB, 84.5" CA; Model CK31403: 4WD Regular Cab 171" WB, 84.5" CA

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$32,791.64 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$47,135.37 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$32,672.64 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$47,050.37 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$32,613.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$46,965.37 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$32,553.64 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$46,795.37 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$32,494.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$46,625.37 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 57, General Motors, Chevrolet Silverado 4500HD 2WD Crew Cab DRW (175" WB, 60" CA), CC56043**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56043: Silverado 4500HD 4x4 Crew Cab DRW

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$52,358.00 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$52,246.60 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$52,190.90 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$52,135.20 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$52,079.50 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 58, General Motors, Chevrolet Silverado 4500HD 2WD Regular Cab DRW (141" WB, 60" CA), CC56403**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56403: Silverado 4500HD 4x4 Regular Cab DRW

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$49,058.26 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | RK Chevrolet Inc. | \$48,945.96 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | RK Chevrolet Inc. | \$48,889.81 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$48,833.66 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | RK Chevrolet Inc. | \$48,777.51 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 59, General Motors, Chevrolet Silverado 5500HD 2WD Crew Cab DRW (175" WB, 60" CA), CC56043**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56043: Silverado 5500HD 4x4 Crew Cab DRW

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$51,150.78 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$51,039.08 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$50,983.23 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$50,927.38 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$50,871.53 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 60, General Motors, Chevrolet Silverado 5500HD 2WD Regular Cab DRW (141" WB, 60" CA), CC56403**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56403: Silverado 5500HD 4x4 Regular Cab DRW

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$47,535.05 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | RK Chevrolet Inc. | \$47,422.25 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | RK Chevrolet Inc. | \$47,365.85 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$47,309.45 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | RK Chevrolet Inc. | \$47,253.05 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 61, General Motors, Chevrolet Silverado 6500HD 2WD Crew Cab DRW (175" WB, 60" CA), CC56043**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56043: Silverado 6500HD 4x4 Crew Cab DRW

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$54,421.08 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$54,310.08 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$54,254.58 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$54,199.08 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$54,143.58 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 62, General Motors, Chevrolet Silverado 6500HD 2WD Regular Cab DRW (141" WB, 60" CA), CC56403**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56403: Silverado 6500HD 4x4 Regular Cab DRW

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$51,107.13 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | RK Chevrolet Inc. | \$50,995.33 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | RK Chevrolet Inc. | \$50,939.43 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$50,883.53 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | RK Chevrolet Inc. | \$50,827.63 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 63, Stellantis, Ram 3500 Tradesman Crew Cab Chassis 4X2 (172.4" WB - CA of 60"), DD3L93**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$32,018.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,181.13 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$31,968.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$43,770.13 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$31,918.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,181.13 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$31,818.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,318.13 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$31,718.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$43,701.63 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 64, Stellantis, Ram 3500 Tradesman Crew Cab Chassis 4X4 (172.4" WB - CA of 60"), DD8L93**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$35,173.54 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$47,440.02 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$35,123.54 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$47,038.02 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$35,073.54 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$47,440.02 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$34,973.54 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$47,708.02 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$34,873.54 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$46,971.02 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 65, Stellantis, Ram 3500 Tradesman Regular Cab Chassis 4X2 (143.5" WB - CA of 60"), DD3L63**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DD3L64: 4X2 (167.5" WB - CA of 84")

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$29,539.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,378.91 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$29,489.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$40,961.91 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$29,439.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,378.91 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$29,339.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,517.91 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$29,239.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$40,892.41 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 66, Stellantis, Ram 3500 Tradesman Regular Cab Chassis 4X4 (143.5" WB - CA of 60"), DD8L63**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DD8L64: 4X4 (167.5" WB - CA of 84")

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$32,199.23 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,103.44 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$32,149.23 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$43,695.44 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$32,099.23 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,103.44 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$31,999.23 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,239.44 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$31,899.23 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$43,627.44 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 67, Stellantis, Ram 4500 Tradesman Crew Chassis Cab DRW 4X2 (173.4" WB - CA of 60"), DP4L93**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DP4L94: DRW 4X2 (197.4" WB - CA OF 84")

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$37,835.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,469.55 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$37,785.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,088.55 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$37,735.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,469.55 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$37,635.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,596.55 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$37,535.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$47,961.55 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 68, Stellantis, Ram 4500 Tradesman Crew Chassis Cab DRW 4X4 (173.4" WB - CA of 60"), DP9L93**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DP9L94: DRW 4X4 (197.4" WB - CA OF 84")

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$41,865.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$51,648.75 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$41,815.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$51,273.75 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$41,765.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$51,648.75 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$41,665.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$51,773.75 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$41,565.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$51,148.75 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 69, Stellantis, Ram 4500 Tradesman Regular Chassis Cab DRW 4X2 (144.5 in WB - CA of 60 in), DP4L63**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DP4L64: DRW 4X2 (168.5" WB - CA OF 84"); Model DP4L65: DRW 4X2 (192.5" WB - CA OF 108"); Model DP4L66: DRW 4X2 (204.5" WB - CA OF 120")

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$34,861.19 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$45,396.39 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$34,811.19 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$45,009.39 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$34,761.19 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$45,396.39 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$34,661.19 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$45,525.39 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$34,561.19 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,880.39 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 70, Stellantis, Ram 4500 Tradesman Regular Chassis Cab DRW 4X4 (144.5" WB - CA of 60"), DP9L63**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DP9L64: DRW 4X4 (168.5" WB - CA OF 84"); Model DP9L65: DRW 4X4 (192.5" WB - CA OF 108"); Model DP9L66: DRW 4X4 (204.5" WB - CA OF 120")

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$38,015.85 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,699.42 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$37,965.85 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,318.42 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$37,915.85 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,699.42 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$37,815.85 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,826.42 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$37,715.85 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,191.42 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 71, Stellantis, Ram 5500 Tradesman Crew Cab Chassis 4X2 (173.4" WB - CA of 60"), DP5L93**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DP5L94: 4X2 (197.4" WB - CA of 84")

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$37,994.69 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,503.75 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$37,944.69 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,116.75 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$37,894.69 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,503.75 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$37,794.69 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,632.75 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$37,694.69 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,987.75 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 72, Stellantis, Ram 5500 Tradesman Crew Cab Chassis 4X4 (173.4" WB - CA of 60"), DP0L93**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DP0L94: 4X4 (197.4" WB - CA of 84")

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$41,149.35 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$52,741.83 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$41,099.35 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$52,360.83 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$41,049.35 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$52,741.83 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$40,949.35 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$52,868.83 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$40,849.35 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$52,233.83 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 73, Stellantis, Ram 5500 Tradesman Regular Cab Chassis 4X2 (144.5" WB - CA of 60"), DP5L63**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DP5L64: 4X2 (168.5" WB - CA OF 84"); Model DP5L65: 4X2 (192.5" WB - CA OF 108"); Model DP5L66: 4X2 (204.5" WB - CA OF 120")

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$35,021.40 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$46,376.62 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$34,971.40 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$45,983.62 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$34,921.40 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$46,376.62 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$34,821.40 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$46,507.62 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$34,721.40 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$45,852.62 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 74, Stellantis, Ram 5500 Tradesman Regular Cab Chassis 4X4 (144.5" WB - CA of 60"), DP0L63**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DP0L64: 4X4 (168.5" WB - CA OF 84"); Model DP0L65: 4X4 (192.5" WB - CA OF 108"); Model DP0L66: 4X4 (204.5" WB - CA of 120")

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$38,175.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,350.40 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$38,125.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,966.40 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$38,075.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,350.40 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$37,975.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,478.40 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$37,875.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,838.40 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 76, Ford, Escape SE Sport AWD Hybrid, U9G/99Z/445 (Previously U9B)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Haley Ford South                | \$25,731.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$30,279.85 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Haley Ford South                | \$25,631.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$30,155.58 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Haley Ford South                | \$25,681.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$30,155.58 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Haley Ford South                | \$25,631.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$30,101.72 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Haley Ford South                | \$25,631.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$29,958.28 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 77, Ford, Escape SE Sport FWD Hybrid, U0G/99Z/445 (Previously U0B)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Haley Ford South                | \$24,375.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$30,212.67 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Haley Ford South                | \$24,275.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$30,230.97 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Haley Ford South                | \$24,325.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$30,230.97 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Haley Ford South                | \$24,275.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$30,033.21 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Haley Ford South                | \$24,275.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$29,888.26 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 81, Ford, E-Transit T-350 Cargo Van High Roof Extended 148" WB, W3X**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$49,797.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$58,347.90 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$49,662.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$58,289.40 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$49,662.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$58,230.90 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$49,592.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$58,113.90 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$49,540.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$57,996.90 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 82, Ford, E-Transit T-350 Cargo Van Low Roof Regular 130" WB, W1Y**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$52,035.75 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$44,223.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$51,977.25 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$44,223.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$51,918.75 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$44,173.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$51,801.75 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$44,150.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$51,684.75 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 83, Ford, E-Transit T-350 Cargo Van Medium Roof Regular 130" WB, W9C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$45,421.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$53,291.16 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$45,321.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$53,232.66 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$45,321.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$53,174.16 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$45,271.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$53,057.16 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$45,249.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$52,940.16 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 84, Ford, E-Transit T-350 Chassis Cab Low Roof Extended 178" WB, W5Z**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$41,037.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,185.28 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$40,957.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,126.78 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$40,957.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,068.28 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$40,907.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,951.28 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$40,882.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,834.28 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 85, Ford, E-Transit T-350 Cutaway Low Roof Extended 178" WB, W5P**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$43,669.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,576.88 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,519.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,518.38 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,519.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,459.88 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$43,469.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,342.88 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$43,447.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,225.88 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 86, Ford, Explorer Limited HEV 4WD, K8F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$46,994.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,951.16 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$46,893.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,897.16 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$46,893.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,843.16 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$46,843.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,735.16 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$46,813.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,627.16 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 87, Ford, Explorer Limited HEV RWD, K7F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$46,193.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,997.44 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$46,088.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,943.44 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$46,088.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,889.44 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$45,035.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,781.44 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$45,010.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,673.44 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 88, Ford, F-150 Crew Cab Lightning, W1E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. Late Availability.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank    | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|----------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Hall Automotive, LLC | \$49,415.50 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Hall Automotive, LLC | \$49,358.00 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Hall Automotive, LLC | \$49,300.50 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Hall Automotive, LLC | \$49,185.50 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Hall Automotive, LLC | \$49,070.50 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 89, Ford, F-150 SuperCrew Cab Hybrid 4x2 145" WB, W1C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$33,856.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,953.16 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$33,676.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,894.66 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$33,676.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,836.16 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$33,626.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,719.16 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$33,597.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,602.16 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 90, Ford, F-150 SuperCrew Cab Hybrid 4x4 145" WB, W1E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$41,683.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,939.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,533.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,880.50 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,533.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,822.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$41,483.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,705.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$41,442.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,588.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 91, Ford, Maverick Super Crew XL FWD, W8E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model W8E: Maverick Super Crew Lariat FWD; Model W8E Maverick Super Crew XLT FWD

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$22,077.47 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$23,590.97 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$22,021.82 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$23,494.85 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$21,966.17 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$23,453.66 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$21,854.87 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$23,311.27 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$21,743.57 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$23,081.77 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 92, Ford, Mustang Mach-E AWD, K1S**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$54,089.51 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$55,390.52 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$54,032.27 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$55,290.94 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$53,975.03 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$55,188.13 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$53,860.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$55,090.39 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$53,746.07 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$54,989.84 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 93, Ford, Mustang Mach-E RWD, K1R**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$50,975.65 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,276.21 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$50,918.41 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,057.25 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$50,861.17 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$51,960.46 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$50,746.69 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$51,879.43 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$50,632.21 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$51,778.79 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 94, Ford, Police Interceptor Hybrid, K8A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$40,913.77 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,035.45 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$40,790.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,977.95 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$40,790.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,920.45 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$40,615.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,805.45 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$40,470.89 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,690.45 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 95, General Motors, Chevrolet Bolt EUV, 1FF48**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1FG48: Bolt EUV Premier

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$29,696.46 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,725.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$29,646.46 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,625.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$29,596.46 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,575.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$29,496.46 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,525.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$29,396.46 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,475.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 96, General Motors, Chevrolet Bolt LT, 1FB48**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1FC48: Bolt EV 2LT

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$26,411.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$27,391.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$26,361.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$27,291.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$26,311.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$27,241.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$26,211.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$27,191.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$26,111.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$27,141.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 97, Nissan, Leaf S - 40kWh, 17013 (Previously 17012)

**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed. Flexibility may be limited on how models and options can be ordered based on manufacturer availability.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 17313: Leaf SV Plus - 60kWh

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hart Nissan          | \$21,894.61 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$24,423.82 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hart Nissan          | \$21,894.61 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$24,373.32 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hart Nissan          | \$21,894.61 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$24,322.82 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hart Nissan          | \$21,894.61 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$24,221.82 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hart Nissan          | \$21,682.01 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$24,120.82 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 98, Stellantis, Chrysler Pacifica Hybrid Touring, RUEH53**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$40,659.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,292.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$40,609.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$40,992.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$40,559.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,292.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$40,459.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,392.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$40,359.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$40,892.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Motorcycles**Item:** 117, Harley-Davidson, Pan America, RA1250S**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | Richmond Harley Davidson | \$18,062.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | Richmond Harley Davidson | \$18,062.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | Richmond Harley Davidson | \$18,062.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | Richmond Harley Davidson | \$18,062.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | Richmond Harley Davidson | \$18,062.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Motorcycles**Item:** 118, Harley-Davidson, Police, FLHP Road King**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | Richmond Harley Davidson | \$16,651.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | Richmond Harley Davidson | \$16,651.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | Richmond Harley Davidson | \$16,651.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | Richmond Harley Davidson | \$16,651.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | Richmond Harley Davidson | \$16,651.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Motorcycles**Item:** 119, Harley-Davidson, Police, FLHTP Electra Glide**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | Richmond Harley Davidson | \$17,306.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | Richmond Harley Davidson | \$17,306.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | Richmond Harley Davidson | \$17,306.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | Richmond Harley Davidson | \$17,306.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | Richmond Harley Davidson | \$17,306.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Motorcycles**Item:** 120, Harley-Davidson, Police, XL883L Sportster**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | Richmond Harley Davidson | \$10,382.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | Richmond Harley Davidson | \$10,382.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | Richmond Harley Davidson | \$10,382.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | Richmond Harley Davidson | \$10,382.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | Richmond Harley Davidson | \$10,382.00 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 122, General Motors, Chevrolet Malibu 1FL LS, 1ZC69**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1ZS69: Malibu RS; Model 1ZD69: Malibu LT; Model 1ZF69: Malibu Premier

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$18,190.17 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$19,257.89 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$18,140.17 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$19,150.49 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$18,090.17 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$19,096.79 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$17,990.17 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$19,043.09 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$17,890.17 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$18,989.39 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 124, Nissan, Altima Sedan 2.5S FWD, 13113 (Previously 13112)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$22,656.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$22,837.18 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$22,595.10 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$22,837.18 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$22,534.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$22,837.18 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$22,411.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$22,837.18 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$22,288.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$22,593.18 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 125, Nissan, Altima Sedan 2.5SL FWD, 13713 (Previously 13712)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 13613: Altima Sedan 2.5SL AWD

| Zone        | Rank    | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | Hall Automotive, LLC | \$28,965.27 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | Hall Automotive, LLC | \$28,903.77 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | Hall Automotive, LLC | \$28,842.27 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | Hall Automotive, LLC | \$28,719.27 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | Hall Automotive, LLC | \$28,596.27 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 126, Nissan, Altima Sedan 2.5SR FWD, 13513 (Previously 13512)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 13413: Altima Sedan 2.5SR AWD

| Zone        | Rank    | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | Hall Automotive, LLC | \$24,360.93 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | Hall Automotive, LLC | \$24,300.43 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | Hall Automotive, LLC | \$24,239.93 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | Hall Automotive, LLC | \$24,118.93 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | Hall Automotive, LLC | \$23,997.93 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 127, Nissan, Altima Sedan 2.5SV FWD, 13313 (Previously 13312)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 13213: Altima Sedan 2.5SV AWD

| Zone        | Rank    | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | Hall Automotive, LLC | \$23,488.52 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | Hall Automotive, LLC | \$23,428.02 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | Hall Automotive, LLC | \$23,367.52 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | Hall Automotive, LLC | \$23,246.52 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | Hall Automotive, LLC | \$23,125.52 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 128, Nissan, Maxima SV, 16113 (Previously 16112)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 16213: Maxima SR

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$33,893.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$34,629.62 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$33,834.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$34,629.62 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$33,775.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$34,629.62 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$33,657.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$34,629.62 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$33,539.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$34,389.22 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 129, Nissan, Sentra S, 12013 (Previously 12012)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 12113: Sentra SV; Model 12213: Sentra SR

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hart Nissan          | \$19,180.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$19,531.36 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hart Nissan          | \$19,180.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$19,472.36 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hart Nissan          | \$19,180.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$19,413.36 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hart Nissan          | \$19,180.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$19,295.36 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hart Nissan          | \$18,947.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$19,177.36 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 130, Nissan, Versa S CVT, 10113 (Previously 10112)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 10213: Versa SV

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hart Nissan          | \$17,347.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$17,603.08 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hart Nissan          | \$17,347.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$17,542.58 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hart Nissan          | \$17,347.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$17,482.08 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hart Nissan          | \$17,347.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$17,361.08 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hart Nissan          | \$17,112.40 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$17,240.08 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 131, Stellantis, Chrysler 300 Touring, LXCH48**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$28,511.58 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$34,201.79 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$28,461.58 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$33,844.79 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$28,411.58 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$34,201.79 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$28,311.58 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$34,320.79 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$28,211.58 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$33,725.79 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 132, Stellantis, Dodge Challenger SXT - AWD, LAEH22**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model LAEL22: Challenger GT AWD

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$31,402.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,632.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Magic City CDJR of Bedford | \$31,332.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC       | \$31,352.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$31,302.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,632.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$31,202.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,732.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$31,102.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,232.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 133, Stellantis, Dodge Challenger SXT - RWD, LADH22**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model LADL22 Challenger GT RWD; LADP22 Challenger R/T RWD

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$28,557.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$28,788.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Magic City CDJR of Bedford | \$28,488.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC       | \$28,507.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$28,457.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$28,788.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$28,357.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$28,888.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$28,257.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$28,388.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 134, Stellantis, Dodge Charger SXT Sedan - AWD, LDES48**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model LDEL48: Charger GT AWD

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$31,323.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,917.01 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$31,273.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,566.01 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$31,223.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,917.01 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$31,123.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$37,034.01 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$31,023.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,449.01 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 135, Stellantis, Dodge Charger SXT Sedan - RWD, LDDM48**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model LDDS48 Charger GT RWD; LDDP48 Charger R/T RWD

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$28,086.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$33,575.85 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$28,036.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$33,218.85 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$27,986.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$33,575.85 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$27,886.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$33,694.85 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$27,786.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$33,099.85 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 139, Ford, Police Interceptor Utility AWD - 3.3 Gas Engine, K8A**Description:** Manufacturer's standard base model specifications with remote keyless entry and current model year for model/model number listed. 3.3 Gas Engine (Not hybrid)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$37,468.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$37,580.62 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$37,399.86 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$37,410.65 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$37,353.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$37,399.86 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$37,238.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$37,280.36 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$37,123.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$37,136.16 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 140, Ford, Police Interceptor Utility AWD - Ecoboost, K8A**Description:** Manufacturer`s standard base model specifications with remote keyless entry and current model year for model/model number listed.  
Ecoboost Engine (Not hybrid)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$41,879.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$41,913.33 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,788.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,822.05 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$41,764.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$41,788.75 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$41,613.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,649.55 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$41,467.94 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,534.55 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 141, Ford, Police Rated Responder - F-150 4X4, W1P**Description:** Manufacturer`s standard base model specifications with remote keyless entry and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Haley Ford South                | \$34,371.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$43,160.72 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Haley Ford South                | \$34,271.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$43,036.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Haley Ford South                | \$34,321.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$43,036.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$40,751.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,863.26 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Haley Ford South                | \$34,271.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,632.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$42,716.09 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 142, General Motors, Chevrolet Tahoe 1500 Full Size Police Rated Utility 2WD, CC10706/9C1**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10706/9C1: Tahoe 1500 Full Size Police Rated Utility 4WD (PPV)

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|-------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$38,691.84 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | RK Chevrolet Inc. | \$38,579.54 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | RK Chevrolet Inc. | \$38,523.39 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$38,467.24 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | RK Chevrolet Inc. | \$38,411.09 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 143, Stellantis, Dodge Charger Full Size Police Rated Sedan - AWD - 3.6L V6, LDEE48**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$34,858.61 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,303.75 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$34,796.11 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$34,928.75 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$34,733.61 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,303.75 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$34,608.61 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,428.75 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Magic City CDJR of Bedford | \$34,803.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC       | \$34,858.61 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 144, Stellantis, Dodge Charger Full Size Police Rated Sedan - RWD - 5.7 liter Hemi V8, LDDE48**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$35,486.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,976.60 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$35,417.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,562.60 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$35,348.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,976.60 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$35,210.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,114.60 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$35,072.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,424.60 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 145, Stellantis, Dodge Durango Pursuit AWD, WDEE75**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model WDEE75: Dodge Durango Pursuit AWD 5.7L

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$38,645.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$39,058.75 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$38,583.26 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,683.75 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$38,520.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$39,058.75 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$38,395.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$39,183.75 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$38,270.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,558.75 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 146, Ford, Expedition XL SSV 4X2, U1F**Description:** Manufacturer`s standard base model specifications including the 102A Package and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model K1F: 102A (Max) 4x2

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$48,099.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$48,548.07 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$48,038.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$48,519.04 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$47,977.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$48,519.04 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$47,855.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$48,376.06 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$47,733.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$48,264.70 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 147, Ford, Expedition XL SSV 4X4, U1G**Description:** Manufacturer`s standard base model specifications including the 102A Package and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model K1G: 102A (Max) 4x4

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$51,464.48 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,203.16 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary   | Hall Automotive, LLC            | \$51,403.48 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,116.36 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary   | Hall Automotive, LLC            | \$51,342.48 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,116.36 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$51,220.48 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,028.76 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary   | Hall Automotive, LLC            | \$51,098.48 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$51,840.82 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 148, General Motors, Chevrolet Bolt EUV Special Service Vehicle (SSV), 1FF48/5W4**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$30,114.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$31,169.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$30,064.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$31,069.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$30,014.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$31,019.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$29,914.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,969.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$29,814.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,919.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 149, General Motors, Chevrolet Bolt EV Special Service Vehicle (SSV), 1FB48/5W4**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$26,939.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$27,917.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$26,889.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$27,817.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$26,839.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$27,767.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$26,739.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$27,717.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$26,639.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$27,667.00 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 150, General Motors, Chevrolet Silverado 1500 Short Bed SSV 2WD, CC10543 (Previously CC18543)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10543: Silverado 1500 Crew Cab Short Box SSV 4WD; Model CC10743: Silverado 1500 Crew Cab Standard Box SSV 2WD; Model CK10743: Silverado 1500 Crew Cab Standard Box SSV 4WD

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$28,379.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$28,640.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$28,329.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$28,540.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$28,279.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$28,490.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$28,179.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$28,440.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$28,079.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$28,390.00 | 6.00%                                   | Build      | Options      |

**Bid Award**

**Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement

**Group:** Special Service Vehicles

**Item:** 151, General Motors, Chevrolet Tahoe 1500 Full Size Special Service Utility 4WD, CK10706/5W4

**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank    | Vendor            | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary | RK Chevrolet Inc. | \$40,814.35 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary | RK Chevrolet Inc. | \$40,702.75 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary | RK Chevrolet Inc. | \$40,646.95 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary | RK Chevrolet Inc. | \$40,591.15 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary | RK Chevrolet Inc. | \$40,535.35 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 153, Stellantis, Ram 1500 Special Service Crew Cab 4X4 5.7L Hemi V8, DS6T98**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$36,734.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$37,156.86 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$36,676.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,805.86 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$36,617.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$37,156.86 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$36,500.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$37,273.86 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$36,383.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,688.86 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 154, Ford, Bronco Sport, R9A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$30,208.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$35,376.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$30,149.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$35,266.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$30,090.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$35,266.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$25,212.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$29,972.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$25,197.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$29,854.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 159, Ford, Edge SE AWD, K4G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$31,598.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$31,821.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$31,488.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$31,771.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$31,488.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$31,721.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$31,460.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$31,621.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$31,425.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$31,521.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 161, Ford, Escape S - FWD, U0F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Haley Ford South                | \$22,294.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$26,465.13 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Haley Ford South                | \$22,194.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$26,341.51 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Haley Ford South                | \$22,244.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$26,341.51 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Haley Ford South                | \$22,194.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$26,287.43 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Haley Ford South                | \$22,194.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$26,142.12 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 162, Ford, Escape S 4x4, U9F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Haley Ford South                | \$24,269.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$28,559.16 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Haley Ford South                | \$24,169.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$28,435.28 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Haley Ford South                | \$24,219.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$28,435.28 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Haley Ford South                | \$24,169.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$28,381.27 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Haley Ford South                | \$24,169.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$28,235.20 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 163, Ford, Escape SE - 4X4, U9G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Haley Ford South                | \$24,731.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$28,889.90 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Haley Ford South                | \$24,631.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$28,764.21 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Haley Ford South                | \$24,681.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$28,764.21 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Haley Ford South                | \$24,631.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$28,710.58 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Haley Ford South                | \$24,631.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$28,566.76 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 164, Ford, Expedition XL 4X2, U1F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model K1H: Max XLT 4X2; Model U1H: XLT 4x2; Model K1F: Max XL 4x2

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$49,676.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$49,865.07 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$49,613.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$49,741.64 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$49,550.76 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$49,424.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$49,567.47 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$49,298.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$49,422.98 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 165, Ford, Expedition XL 4X4, U1G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model K1J: Max XLT 4x4; Model U1J: XLT 4x4; Model K1G: Max XL 4x4

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$52,308.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,870.03 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$52,246.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,746.37 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$52,184.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,746.37 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$52,060.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,572.58 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$51,936.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$52,427.87 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 166, Ford, Explorer 4X4 2.3L, K8B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Haley Ford South                | \$33,778.35 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$37,531.92 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Haley Ford South                | \$33,663.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$37,406.69 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Haley Ford South                | \$33,721.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$37,406.69 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Haley Ford South                | \$33,663.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$37,234.67 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Haley Ford South                | \$33,663.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$37,088.81 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 167, Ford, Explorer RWD 2.3L, K7B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Haley Ford South                | \$32,728.34 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$35,673.88 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Haley Ford South                | \$32,613.31 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$35,550.02 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Haley Ford South                | \$32,670.82 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$35,550.02 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Haley Ford South                | \$32,613.31 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$35,375.78 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Haley Ford South                | \$32,613.31 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$35,229.91 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 168, Ford, Explorer XLT 4X4 2.3L, K8D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Haley Ford South                | \$36,856.24 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$39,007.47 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Haley Ford South                | \$36,744.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,882.23 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Haley Ford South                | \$36,800.19 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,882.23 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Haley Ford South                | \$36,744.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,710.48 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Haley Ford South                | \$36,744.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,563.75 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 169, Ford, Explorer XLT RWD 2.3L, K7D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$37,169.34 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,915.35 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$37,044.42 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,857.85 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$37,044.42 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,800.35 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$36,872.64 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,685.35 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$36,725.23 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,570.35 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 170, General Motors, Chevrolet Blazer FWD LT, 1NK26**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1NR26: Blazer AWD LT; Model 1NL26: Blazer FWD RS; Model 1NS26: Blazer AWD RS; Model 1NM26: Blazer FWD Premier; Model 1NT26: Blazer AWD Premier

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$27,788.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$29,309.08 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$27,738.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$29,202.88 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$27,688.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$29,149.78 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$27,588.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$29,096.68 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$27,488.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$29,043.58 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 171, General Motors, Chevrolet Equinox - FWD - LS, 1XP26**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1XX26: Equinox AWD LS; Model 1XR26: Equinox FWR LT; Model 1XY26: Equinox AWD LT; Model 1XS26: Equinox FWD Premier; Model 1XZ26: Equinox AWD Premier

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$22,001.45 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$27,019.64 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$21,897.65 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$26,956.14 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$21,845.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$26,892.64 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$21,793.85 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$26,765.64 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$21,741.95 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$26,638.64 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 172, General Motors, Chevrolet Suburban 2WD - 1FL, CC10906**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10906: Suburban 4WD 1FL

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$41,247.09 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$45,382.94 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$41,197.09 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$45,272.64 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$41,147.09 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$45,217.49 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$41,047.09 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$45,162.34 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$40,947.09 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$45,107.19 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 173, General Motors, Chevrolet Tahoe 2WD 1FL, CC10706**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10706: Tahoe 4WD 1FL

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$38,375.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$42,832.91 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$38,325.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$42,722.01 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$38,275.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$42,666.56 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$38,175.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$42,611.11 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$38,075.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$42,555.66 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 174, General Motors, Chevrolet Trailblazer FWD LS, 1TR56**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1TV56: Trailblazer AWD LS; Model 1TU56: Trailblazer FWD LT; Model 1TW56: Trailblazer AWD LT; Model 1TS56: Trailblazer FWD ACTIV; Model 1TX56: Trailblazer AWD ACTIV; Model 1TT56: Trailblazer FWD RS; Model 1TY56: Trailblazer AWD RS

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$17,785.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$18,219.47 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$17,735.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$18,116.57 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$17,685.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$18,065.12 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$17,585.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$18,013.67 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$17,485.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$17,962.22 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 175, General Motors, Chevrolet Traverse FWD LS, 1NB56**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1NV56: Traverse AWD LS; Model 1NC56: Traverse FWD LT; Model 1NW56: Traverse AWD LT; Model 1NE56: Traverse FWD Premier; Model 1NX56: Traverse AWD Premier

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$25,401.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$26,148.33 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$25,351.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$26,045.03 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$25,301.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$25,993.38 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$25,201.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$25,941.73 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$25,101.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$25,890.08 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 176, General Motors, Chevrolet Trax LS AWD, 1JR76**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1JS76: Trax LT AWD

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$19,850.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$20,029.97 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$19,750.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$19,979.97 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$19,700.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$19,929.97 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$19,650.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$19,829.97 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$19,600.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$19,729.97 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 177, Nissan, Armada S 4x2, 26113 (Previously 26712)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 26213: Armada S 4x4

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$44,599.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$45,767.48 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$44,542.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$45,767.48 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$44,485.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$45,767.48 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$44,371.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$45,767.48 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$44,257.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$45,531.48 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 178, Nissan, Armada SL 4x2, 26513 (Previously 26312)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 26613: Armada SL 4x4

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$51,674.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$53,280.38 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$51,618.40 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$53,280.38 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$51,561.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$53,280.38 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$51,448.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$53,280.38 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$51,335.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$53,045.38 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 179, Nissan, Armada SV 4x2, 26313 (Previously 26112)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 26413: Armada SV 4x4

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$48,671.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$49,909.43 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$48,614.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$49,909.43 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$48,557.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$49,909.43 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$48,443.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$49,909.43 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$48,329.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$49,673.63 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 180, Nissan, Kicks S, 21013 (Previously 21012)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 21113: Kicks SV; Model 21213: Kicks SR

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$20,223.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$20,314.68 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$20,161.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$20,314.68 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$20,099.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$20,314.68 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$19,975.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$20,314.68 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$19,851.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$20,068.68 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 181, Nissan, Murano S FWD, 23113 (Previously 23112)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 23013: Murano S AWD; Model 23313: Murano SV FWD; Model 23213: Murano SV AWD; Model 23513: Murano SL FWD; Model 23413: Murano SL AWD

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hart Nissan          | \$28,944.20 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$29,082.35 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hart Nissan          | \$28,944.20 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$29,024.85 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hart Nissan          | \$28,944.20 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$28,967.35 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$28,852.35 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$28,944.20 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hart Nissan          | \$27,678.10 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$28,737.35 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 182, Nissan, Pathfinder S 2WD, 25113 (Previously 25112)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 25013: Pathfinder S 4WD; Model 25513: Pathfinder SL 2WD; Model 25613: Pathfinder SL 4WD; Model 25313 Pathfinder SV 2WD; Model 25213: Pathfinder SV 4WD

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$28,052.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$34,668.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$28,002.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$34,668.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$27,952.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$34,668.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$27,852.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$34,668.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$27,752.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$34,417.40 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 183, Nissan, Rogue S - FWD, 22113 (Previously 22112)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 22013: Rogue S AWD; Model 22313: Rogue SV FWD; Model 22213: Rogue SV AWD; Model 22513: Rogue SL FWD; Model 22413: Rogue SL AWD

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$22,414.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$27,417.39 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$22,364.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$27,417.39 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$22,314.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$27,417.39 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$22,214.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$27,417.39 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$22,114.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$27,168.39 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 185, Stellantis, Dodge Durango SXT - AWD, WDEL75**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model WDEH75 Durango GT AWD; WDES75 Durango RT AWD; WDEP75 Durango Citadel AWD

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$31,112.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,392.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$31,062.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,092.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$31,012.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,392.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$30,912.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,492.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$30,812.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$30,992.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 186, Stellantis, Dodge Durango SXT - RWD, WDDL75**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model WDDH75 Durango GT RWD; WDDS75 Durango RT RWD; WDDEP75 Durango Citadel RWD

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$29,668.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$29,948.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$29,618.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$29,648.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$29,568.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$29,948.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$29,468.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$30,048.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$29,368.25 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$29,548.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 195, Stellantis, Jeep Wrangler 2 Door Sport, JLJL72**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$31,180.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,820.80 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$31,130.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,490.80 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$31,080.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,820.80 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$30,980.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,930.80 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$30,880.59 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$31,380.80 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 196, Stellantis, Jeep Wrangler 4 Door Sport, JLJL74**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model JLJP74 Unlimited Sahara

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$33,324.67 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,469.50 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$33,274.67 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,139.50 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$33,224.67 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,469.50 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$33,124.67 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,579.50 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$33,024.67 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,029.50 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 200, Ford, F-150 Regular Cab 4x2 122.5" WB, F1C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$30,849.40 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$32,680.29 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$30,725.03 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$32,610.79 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$30,725.03 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$32,541.29 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$30,550.96 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$32,402.29 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$30,437.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$32,263.29 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 201, Ford, F-150 Regular Cab 4x4 122.5" WB, F1E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$37,399.06 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$37,645.37 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$37,275.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$37,575.87 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$37,275.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$37,506.37 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$37,101.77 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$37,367.37 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$36,986.51 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$37,228.37 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 202, Ford, F-150 Super Cab 4x2 145" WB, X1C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$34,728.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$34,738.88 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$34,602.36 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$34,669.38 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$34,599.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$34,602.36 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$34,429.27 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$34,460.88 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$34,283.84 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$34,321.88 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 203, Ford, F-150 Super Cab 4x4 145" WB, X1E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$37,067.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,901.17 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$36,997.63 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,775.40 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$36,928.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,775.40 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$36,789.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,601.84 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$36,650.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,458.20 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 204, Ford, F-150 SuperCrew Cab XL 4x2 145" WB, W1C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$38,174.07 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$38,885.25 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$38,049.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$38,815.75 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$38,049.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$38,746.25 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$37,874.11 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$38,607.25 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$37,730.83 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$38,468.25 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 205, Ford, F-150 SuperCrew Cab XL 4x4 145" WB, W1E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$42,292.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,772.94 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$42,222.64 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,646.08 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$42,153.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,646.08 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$42,014.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,474.87 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$41,875.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$45,330.55 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 206, Ford, F-250 Short Bed XL 4x2 SD Crew Cab, W2A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$41,748.38 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,549.12 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,617.40 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,477.12 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,617.40 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,405.12 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$41,566.66 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,261.12 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$41,420.94 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$42,117.12 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 207, Ford, F-250 Short Bed XL 4x2 SD Super Cab, X2A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$40,623.17 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,934.88 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$40,496.26 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,862.88 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$40,496.26 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,790.88 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$40,442.75 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,646.88 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$40,298.38 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,502.88 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 208, Ford, F-250 Short Bed XL 4x4 SD Crew Cab, W2B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$44,364.71 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,154.88 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$44,239.54 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,082.88 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$44,239.54 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,010.88 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$44,086.10 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,866.88 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$43,941.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,722.88 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 209, Ford, F-250 Short Bed XL 4x4 SD Super Cab, X2B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$43,230.44 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,526.24 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,002.91 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,454.24 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,002.91 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,382.24 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$42,949.37 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,238.24 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$42,803.33 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,094.24 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 210, Ford, F-250 XL 4x2 SD Regular Cab, F2A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$37,926.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,315.77 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$37,854.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,191.96 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$37,782.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,191.96 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$37,638.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$38,138.19 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$37,494.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$37,993.23 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 211, Ford, F-250 XL 4x4 SD Regular Cab, F2B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$41,511.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,519.52 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,414.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,447.52 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,374.29 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,375.52 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$41,229.01 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,231.52 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$41,084.56 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,087.52 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 212, Ford, F-350 XL 4x2 SD Crew Cab Pick-up 8` Box, 176" WB, DRW, W3C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$44,752.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,496.32 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$44,654.51 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,424.32 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$44,614.57 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,352.32 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$44,474.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,208.32 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$44,329.29 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,064.32 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 213, Ford, F-350 XL 4x2 SD Crew Cab Pick-up Short Bed, 160" WB, SRW, W3A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$43,171.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,584.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,073.77 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,512.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,033.23 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,440.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$42,890.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,296.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$42,745.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,152.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 214, Ford, F-350 XL 4x2 SD Regular Cab Pick-up 8` box 142" WB DRW, F3C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$41,252.24 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,610.40 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,154.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,538.40 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,115.86 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,466.40 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$40,971.06 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,322.40 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$40,826.32 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$43,178.40 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 215, Ford, F-350 XL 4x2 SD Regular Cab Pick-up 8` Box 142" WB SRW, F3A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$39,897.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,690.88 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$39,800.14 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,618.88 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$39,760.11 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,546.88 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$39,617.92 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,402.88 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$39,471.12 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,258.88 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 216, Ford, F-350 XL 4x2 SD Super Cab Pick-up 8` Box 164" WB DRW, X3C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$43,561.44 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,882.08 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,463.42 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,810.08 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,424.66 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,738.08 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$43,280.04 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,594.08 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$43,137.47 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,450.08 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 217, Ford, F-350 XL 4x2 SD Super Cab SRW Pick-up, Short Bed, 148" WB, X3A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$42,017.78 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,961.12 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,918.87 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,889.12 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$41,878.84 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,817.12 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$41,735.77 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,673.12 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$41,592.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$44,529.12 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 218, Ford, F-350 XL 4x4 SD Crew Cab Pick-up 8` Box, 176" WB, DRW, W3D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$47,250.34 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$52,102.08 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$47,152.72 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$52,030.08 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$47,113.23 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$51,958.08 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$46,969.71 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$51,814.08 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$46,822.20 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$51,670.08 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 219, Ford, F-350 XL 4x4 SD Crew Cab Pick-up Short Bed, 160" WB, SRW, W3B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$45,722.07 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,189.76 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$45,624.26 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,117.76 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$45,582.92 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,045.76 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$45,442.67 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$49,901.76 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$45,296.48 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$49,757.76 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 220, Ford, F-350 XL 4x4 SD Regular Cab Pick-up 8` Box 142" WB DRW, F3D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$43,798.49 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,216.16 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,701.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,144.16 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$43,659.49 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$47,072.16 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$43,517.48 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,928.16 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$43,371.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,784.16 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 221, Ford, F-350 XL 4x4 SD Regular Cab Pick-up 8` Box 142" WB SRW, F3B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$42,442.06 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,440.64 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$42,345.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,368.64 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$42,304.49 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,296.64 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$42,163.29 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,152.64 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$42,017.45 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$45,008.64 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 222, Ford, F-350 XL 4x4 SD Super Cab Pick-up 8` Box 164" WB DRW, X3D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$46,124.53 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,618.88 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$46,026.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,546.88 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$45,984.94 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,474.88 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$45,844.09 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,330.88 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$45,699.77 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$50,186.88 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 223, Ford, F-350 XL 4x4 SD Super Cab SRW Pick-up, Short Bed, 148" WB, X3B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$44,572.63 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,706.56 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$44,474.51 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,634.56 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$44,434.74 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,562.56 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$44,291.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,418.56 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$44,146.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$48,274.56 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 224, Ford, F-450 XL 4x4 SD Crew Cab Pick-up - CA of 56, DRW, W4D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$59,680.09 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$74,185.92 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$59,580.16 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$74,113.92 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$59,539.33 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$74,041.92 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$59,397.09 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$73,897.92 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$59,251.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$73,753.92 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 225, Ford, Maverick Super Crew XL AWD, W8F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model W8F: Maverick Super Crew Lariat AWD; Model W8F Maverick Super Crew XLT AWD

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC            | \$25,200.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$25,371.19 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC            | \$25,141.23 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$25,317.44 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC            | \$25,081.85 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$25,090.05 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$24,963.08 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$25,134.85 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC            | \$24,844.31 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$24,905.29 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 226, Ford, Ranger XL Crew Cab 4x2, R4E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$28,871.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$28,872.09 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$28,754.01 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$28,813.59 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$28,754.01 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$28,755.09 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$28,615.09 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$28,638.09 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$28,469.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$28,521.09 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 227, Ford, Ranger XL Crew Cab 4x4, R4F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$32,628.31 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$32,634.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$32,510.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$32,574.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$32,510.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$32,514.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$32,354.31 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$32,394.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$32,210.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$32,274.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 228, Ford, Ranger XL Super Cab 4x2, R1E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$27,123.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$27,128.72 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$27,000.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$27,066.72 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$27,000.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$27,004.72 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$26,879.19 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$26,880.72 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$26,739.77 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$26,756.72 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 229, Ford, Ranger XL Super Cab 4x4, R1F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$30,497.91 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$30,500.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$30,365.03 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$30,439.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$30,365.03 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$30,378.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$30,251.82 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$30,256.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$30,128.93 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$30,134.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 230, General Motors, Chevrolet Colorado 4x2 Crew Cab 128.3" WB, 12M43**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 12M43: Colorado Crew Cab 4WD Short Box; Model 12T43: Colorado Crew Cab 2WD Long Box; Model 12T43: Colorado Crew Cab 4WD Long Box

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$21,814.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$21,928.20 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$21,714.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$21,878.20 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$21,664.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$21,828.20 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$21,614.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$21,728.20 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$21,564.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$21,628.20 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 231, General Motors, Chevrolet Colorado 4x2 Extended Cab 128.3" WB, 12M53**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 12M53: Colorado Extended Cab 4WD

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$20,707.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$20,815.86 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$20,607.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$20,765.86 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$20,557.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$20,715.86 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$20,507.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$20,615.86 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$20,457.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$20,515.86 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 232, General Motors, Chevrolet Silverado 1500 Crew Cab 2WD (Standard Bed 147.4" WB), CC10543 (Previously CC18543)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10543: Silverado 1500 Crew Cab 4WD Short Box; Model CC10743: Silverado 1500 Crew Cab 2WD Standard Box; Model CK10743: Silverado 1500 Crew Cab 4WD Standard Box

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$24,265.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$24,526.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$24,215.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$24,426.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$24,165.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$24,376.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$24,065.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$24,326.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$23,965.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$24,276.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 233, General Motors, Chevrolet Silverado 1500 Double Cab 2WD 147" WB (Standard Bed 147.4" WB), CC10753 (Previously CC18753)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10753: Silverado 1500 Double Cab 4WD Standard Box

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$22,114.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$22,375.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$22,064.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$22,275.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$22,014.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$22,225.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$21,914.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$22,175.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$21,814.60 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$22,125.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 234, General Motors, Chevrolet Silverado 1500 Regular Cab RWD (Long Bed 139.6" WB), CC18903**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK18903: Silverado 1500 Regular Cab 4WD Long Box

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$20,269.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$20,541.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$20,219.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$20,441.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$20,169.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$20,391.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$20,069.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$20,341.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$19,969.76 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$20,291.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 235, General Motors, Chevrolet Silverado 2500HD Crew Cab 2WD (Standard Bed 158.9" WB), CC20743**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK20743: Silverado 2500HD Crew Cab 4WD Standard Box; Model CC20943: Silverado 2500HD Crew Cab 2WD Long Box; Model CK20943: Silverado 2500HD Crew Cab 4WD Long Box

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$35,658.10 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$50,173.05 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$35,540.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$50,092.05 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$35,482.30 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$50,011.05 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$35,423.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$49,849.05 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$35,365.10 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$49,687.05 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 236, General Motors, Chevrolet Silverado 2500HD Double Cab 2WD (Standard Bed 149.4" WB), CC20753**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK20753: Silverado 2500HD Double Cab 4WD Standard Box; Model CC20953: Chevrolet Silverado 2500HD Double Cab 2WD Long Box; Model CK20953: Silverado 2500HD Double Cab 4WD Long Box

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$33,728.61 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$48,321.04 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$33,610.21 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$48,238.04 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$33,551.01 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$48,155.04 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$33,491.81 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$47,989.04 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$33,432.61 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$47,823.04 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 237, General Motors, Chevrolet Silverado 2500HD Regular Cab 2WD (Long Bed 141" WB), CC20903**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK20903: Silverado 2500HD Regular Cab 4WD Long Box

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$32,635.77 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$46,762.92 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$32,516.57 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$46,679.42 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$32,456.97 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$46,595.92 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$32,397.37 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$46,428.92 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$32,337.77 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$46,261.92 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 238, General Motors, Chevrolet Silverado 3500HD Crew Cab 2WD SRW (Standard Bed 158" WB), CC30743**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK30743: Silverado 3500HD Crew Cab 4WD SRW Standard Box; Model CC30943: Silverado 3500HD Crew Cab 2WD SRW Long Box; Model CC30943: Silverado 3500HD Crew Cab 2WD DRW Long Box; Model CK30943: Silverado 3500HD Crew Cab 4WD SRW Long Box; Model CK30943: Silverado 3500HD Crew Cab 4WD DRW Long Box

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$36,710.32 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$51,326.93 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$36,593.62 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$51,246.93 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$36,535.27 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$51,166.93 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$36,476.92 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$51,006.93 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$36,418.57 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$50,846.93 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 239, General Motors, Chevrolet Silverado 3500HD Double Cab 2WD SRW (Long Bed 162" WB), CC30953**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CC30953: Silverado 3500HD Double Cab 2WD DRW Long Box; Model CK30953: Silverado 3500HD Double Cab 4WD SRW Long Box; Model CK30953: Silverado 3500HD Double Cab 4WD DRW Long Box

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$35,018.93 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$49,857.21 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$34,901.33 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$49,775.21 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$34,842.53 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$49,693.21 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$34,783.73 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$49,529.21 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$34,724.93 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$49,365.21 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 240, General Motors, Chevrolet Silverado 3500HD Regular Cab 2WD SRW (Long Bed 141" WB), CC30903**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CC30903: Silverado 3500HD Regular Cab 2WD DRW (Long Bed 141" WB); Model CK30903: Silverado 3500HD Regular Cab 4WD SRW (Long Bed 141" WB); Model CK30903: Silverado 3500HD Regular Cab 4WD DRW (Long Bed 141" WB)

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | RK Chevrolet Inc.    | \$33,729.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$48,029.95 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | RK Chevrolet Inc.    | \$33,611.39 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$47,947.45 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | RK Chevrolet Inc.    | \$33,552.19 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$47,864.95 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | RK Chevrolet Inc.    | \$33,492.99 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$47,699.95 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | RK Chevrolet Inc.    | \$33,433.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$47,534.95 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 241, Nissan, Frontier Crew Cab S 2WD 6 Cylinder, 32113 (Previously 32112)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 32013: Frontier Crew Cab S 4WD; Model 32313: Frontier Crew Cab SV 2WD 6 Cylinder Shortbed; Model 32213: Frontier Crew Cab SV 4WD Shortbed; Model 33113: Frontier Crew Cab SV 2WD Longbed; Model 33213: Frontier Crew Cab SV 4WD Longbed

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hart Nissan          | \$28,792.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$28,906.02 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hart Nissan          | \$28,792.55 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$28,847.52 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$28,789.02 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$28,792.55 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$28,672.02 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$28,792.55 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$28,555.02 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$28,558.35 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 242, Nissan, Frontier King Cab S 2WD 6 Cylinder, 31113 (Previously 31112)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 31013: Frontier King Cab S 4WD 6 Cylinder; Model 31313: Frontier King Cab SV 2WD 6 Cylinder; Model 31213: Frontier King Cab SV 6 Cylinder 4WD

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hart Nissan          | \$27,524.69 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$27,736.52 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hart Nissan          | \$27,524.69 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$27,677.02 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hart Nissan          | \$27,524.69 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$27,617.52 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$27,498.52 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$27,524.69 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hart Nissan          | \$27,287.49 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC | \$27,379.52 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 243, Nissan, Titan S Crew Cab 2WD Shortbed, 38113 (Previously 38112)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 38013: Titan S Crew Cab 4WD; Model 53013: Titan XD S Crew Cab 4WD - Gas; Model 38313: Titan SV Crew Cab 2WD; Model 38213: Titan SV Crew Cab 4WD; Model 53213: Titan XD SV Crew Cab 4WD – Gas

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$36,873.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$37,435.89 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$36,812.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$37,435.89 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$36,751.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$37,435.89 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$36,629.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$37,435.89 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$36,507.28 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$37,204.49 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 244, Nissan, Titan S King Cab 2WD, 37113 (Previously 37112)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 37013: Titan S King Cab 4WD; Model 37313: Titan SV King Cab 2WD; Model 37213: Titan SV King Cab 4WD

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$35,158.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$35,700.76 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$35,095.18 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$35,700.76 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$35,031.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$35,700.76 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$34,904.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$35,700.76 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$34,777.68 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hart Nissan          | \$35,444.16 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 245, Stellantis, Jeep Gladiator Sport 4x4, JTJL98**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model JTJP98 Overland 4x4

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$35,435.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,310.39 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$35,385.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$37,971.39 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$35,335.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,310.39 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$35,235.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,423.39 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$35,135.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$37,858.39 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 246, Stellantis, Ram 1500 Classic Tradesman Light Duty Crew Cab 4X2 140" WB - 5` 7" Bed, DS1L98**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DS1L91: 4X2 149" WB - 6` 4" Bed

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$29,125.18 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,493.20 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$29,075.18 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,121.20 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$29,025.18 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,493.20 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$28,925.18 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$36,617.20 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$28,825.18 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,997.20 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 247, Stellantis, Ram 1500 Classic Tradesman Light Duty Crew Cab 4X4 140" WB - 5` 7" Bed, DS6L98**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DS6L91: 4X4 149" WB - 6` 4" Bed

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$32,455.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$39,609.35 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$32,405.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$39,246.35 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$32,355.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$39,609.35 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$32,255.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$39,730.35 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$32,155.15 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$39,125.35 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 248, Stellantis, Ram 1500 Classic Tradesman Light Duty Quad Cab 4X2 140" WB - 6`4" Box, DS1L41**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$26,939.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$34,056.25 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$26,889.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$33,681.25 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$26,839.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$34,056.25 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$26,739.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$34,181.25 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$26,639.79 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$33,556.25 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 249, Stellantis, Ram 1500 Classic Tradesman Light Duty Quad Cab 4X4 140" WB - 6`4" Box, DS6L41**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$30,148.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
|             | Alternate | Magic City CDJR of Bedford | \$37,123.38 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary   | Hall Automotive, LLC       | \$30,098.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
|             | Alternate | Magic City CDJR of Bedford | \$36,757.38 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary   | Hall Automotive, LLC       | \$30,048.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
|             | Alternate | Magic City CDJR of Bedford | \$37,123.38 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$29,948.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
|             | Alternate | Magic City CDJR of Bedford | \$37,245.38 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary   | Hall Automotive, LLC       | \$29,848.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
|             | Alternate | Magic City CDJR of Bedford | \$36,635.38 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 250, Stellantis, Ram 1500 Classic Tradesman Light Duty Regular Cab 4X2 120.5" WB - 5'7" Box, DS1L61**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DS1L62 4X2 140" WB - 8' Box; DS1H61 SLT 4x2 120.5 WB 5'7" Box; DS1H62 SLT 4x2 140" WB 8' Box

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$24,141.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$29,300.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$24,091.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$28,925.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$24,041.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$29,300.00 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$23,941.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$29,437.50 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$23,841.80 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$28,800.00 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 251, Stellantis, Ram 1500 Classic Tradesman Light Duty Regular Cab 4X4 120.5" WB - 5'7" Box, DS6L62**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DS1L62 4X2 140" WB - 8' Box; DS1H61 SLT 4x2 120.5 WB 5'7" Box; DS1H62 SLT 4x2 140" WB 8' Box

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$28,358.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,256.72 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$28,308.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$34,887.72 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$28,258.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,256.72 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$28,158.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,379.72 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$28,058.43 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$34,764.72 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 252, Stellantis, Ram 1500 HFE Crew Cab 4x2 (144.5 in WB 5` 7" box), DTE198**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank    | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|----------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Hall Automotive, LLC | \$38,722.15 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Hall Automotive, LLC | \$38,672.15 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Hall Automotive, LLC | \$38,622.15 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Hall Automotive, LLC | \$38,522.15 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Hall Automotive, LLC | \$38,422.15 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 253, Stellantis, Ram 1500 Tradesman Crew Cab 4X2 (144.5 in WB 5` 7" box), DT1L98**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DT1L91 4X2 (153.5 in WB 6` 4" box); DT1H98 Big Horn 4x2 144.5 WB 5` 7" Box; DT1H91 Big Horn 153.5 WB 6` 4" Box

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$29,218.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$37,987.92 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$29,168.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$37,600.92 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$29,118.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$37,987.92 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$29,018.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,129.82 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$28,918.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$37,471.92 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 254, Stellantis, Ram 1500 Tradesman Crew Cab 4X4 (144.5 in WB 5` 7" box), DT6L98**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DT6L91 4X4 (153.5 in WB 6` 4" box); DT6H98 Big Horn 4x4 144.5 WB 5` 7" Box; DT6H91 Big Horn 153.5 WB 6` 4" Box

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$32,427.95 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,116.32 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$32,377.95 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$40,738.32 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$32,327.95 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,116.32 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$32,227.95 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,242.32 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$32,127.95 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$40,612.32 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 255, Stellantis, Ram 1500 Tradesman Quad Cab 4X2 (140 in WB 6` 4" box), DT1L41**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$26,912.58 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,556.02 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$26,862.58 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,163.02 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$26,812.58 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,556.02 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$26,712.58 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,687.02 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$26,612.58 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$35,032.02 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 256, Stellantis, Ram 1500 Tradesman Quad Cab 4X4 (140 in WB 6` 4" box), DT6L41**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$30,120.64 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,544.50 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$30,070.64 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,163.50 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$30,020.64 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,544.50 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$29,920.64 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,671.50 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$29,820.64 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$38,036.50 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 257, Stellantis, Ram 2500 Regular Cab 4X2 140" WB - 8ft. Box, DJ2L62**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$29,641.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$42,118.11 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$29,591.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,695.11 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$29,541.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$42,118.11 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$29,441.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$42,259.11 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$29,341.05 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$41,554.11 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 258, Stellantis, Ram 2500 Regular Cab 4X4 140" WB - 8ft. Box, DJ7L62**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$32,254.65 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,827.92 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$32,204.65 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,413.92 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$32,154.65 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,827.92 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$32,054.65 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,965.92 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$31,954.65 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,275.92 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 259, Stellantis, Ram 2500 Tradesman Crew Cab 4X2 (149 in WB 6` 4" box), DJ2L91**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DJ2L92 4x2 169 WB 8` Box; DJ2H91 Big Horn 4x2 149 WB 6` 4" Box; DJ2H92 Big Horn 4x2 169 WB 8` Box

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$31,752.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$45,486.86 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$31,702.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$45,060.86 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$31,652.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$45,486.86 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$31,552.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$45,628.86 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$31,452.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$44,918.86 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 260, Stellantis, Ram 2500 Tradesman Crew Cab 4X4 (149 in WB 6` 4" box), DJ7L91**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DJ7L92 4x4 169 WB 8` Box; DJ7H91 Big Horn 4x4 149 WB 6` 4" Box; DJ7H92 Big Horn 4x4 169 WB 8` Box

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$34,366.48 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,157.94 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$34,316.48 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$47,740.94 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$34,266.48 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,157.94 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$34,166.48 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$48,296.94 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$34,066.48 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$47,601.94 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 261, Stellantis, Ram 3500 Tradesman 4X2 Heavy Duty Crew Cab 149" - WB 6`4"" Box, D23L91**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model D23L92 4x2 169 WB 8` Box; D23H91 Big Horn 4x2 149 WB 6`4" Box; D23H92 Big Horn 4x2 169 WB 8` Box

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$33,488.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$47,276.60 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$33,438.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$46,856.60 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$33,388.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$47,276.60 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$33,288.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$47,416.60 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$33,188.90 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$46,716.60 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 262, Stellantis, Ram 3500 Tradesman 4X4 Heavy Duty Crew Cab 149`` WB - 6`4" Box, D28L91**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model D28L92 4x4 169 WB 8` Box; D28H91 Big Horn 4x4 149 WB 6`4" Box; D28H92 Big Horn 4x4 169 WB 8` Box

| Zone        | Rank      | Vendor                     | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC       | \$36,102.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,843.34 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC       | \$36,052.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,432.34 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC       | \$36,002.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,843.34 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC       | \$35,902.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,980.34 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC       | \$35,802.50 | 6.00%                                   | Build      | Options      |
|             | Alternate | Magic City CDJR of Bedford | \$49,295.34 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 273, Mercedes-Benz, Sprinter Cargo Van 2500 144" WB 4 Cylinder Gas, M2CA4G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M2CA4A: 144" WB AWD Diesel; Model M2CA4S: 144" WB 4 Cylinder Diesel Standard Output - Standard Roof; Model M2CA4H: 144" WB 4 Cylinder Diesel High Output - Standard Roof; Model M2CA7H: 170" WB 4 Cylinder Diesel High Output; Model M2CAEA: 170" WB EXT. AWD Diesel; Model M2CAEH: 170" WB EXT. 4 Cylinder Diesel High Output; Model M2CA7S: 170" WB 4 Cylinder Diesel Standard Output - High Roof; Model M2CAES: 170" WB EXT. 4 Cylinder Diesel Standard Output - High Roof; Model M2CA7G: 170" WB 4 Cylinder Gas - High Roof; Model M2CAEA: 170" WB AWD 4 Cylinder Diesel High Output

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$44,115.30 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$44,115.30 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$44,115.30 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$44,115.30 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$44,115.30 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 274, Mercedes-Benz, Sprinter Cargo Van 3500 144" WB 4 Cylinder Diesel Standard Output High Roof, M3CA4S (Previously M3CA44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M3CA7H: 170" WB 4 Cylinder Diesel High Output; Model M3CAEH: 170" WB EXT. 4 Cylinder Diesel High Output; Model M3CA7S: 170" WB 4 Cylinder Diesel Standard Output; Model M3CAES: 170" WB EXT. 4 Cylinder Diesel Standard Output; Model M3CA4H: 144" WB 4 Cylinder Diesel High Output

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$49,107.60 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$49,107.60 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$49,107.60 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$49,107.60 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$49,107.60 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 275, Mercedes-Benz, Sprinter Cargo Van 3500XD 144" WB 4 Cylinder Diesel Standard Output - Standard Roof, MXCA4S (Previously MXCA44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model MXCA4A: 144" WB AWD 4 cylinder Diesel - Standard Roof ; Model MXCA7H: 170" WB4 Cylinder Diesel High Output - High Roof; Model MXCA7A: 170" WB AWD 4 Cylinder Diesel High Output - High Roof; Model MXCAEA: 170" WB EXT. AWD 4 Cylinder Diesel High Output - High Roof; Model MXCAEH: 170" WB EXT. 4 Cylinder Diesel High Output - High Roof ; Model MXCA7S: 170" WB 4 Cylinder- Diesel Standard Output; Model MXCAES: 170" WB EXT. 4 Cylinder Diesel Standard Output; Model MXCA4H: 144" WB 4 Cylinder Diesel High Output

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$51,667.20 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$51,667.20 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$51,667.20 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$51,667.20 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$51,667.20 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 276, Mercedes-Benz, Sprinter Cargo Van 4500 144" WB 4 Cylinder Diesel Standard Output - High Roof, M4CA4S (Previously M4CA44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M4CA7H: 170" WB 4 Cylinder Diesel High Output - High Roof; Model M4CAEH: 170" EXT WB 4 Cylinder Diesel High Output - High Roof; Model M4CA7S: 170" WB 4 Cylinder Diesel Standard Output; Model M4CAES: 170" WB EXT. 4 Cylinder Diesel Standard Output; Model M4CA4H: 144" WB 4 Cylinder Diesel Standard Output

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$53,906.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$53,906.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$53,906.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$53,906.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$53,906.85 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 277, Mercedes-Benz, Sprinter Crew Van 2500 144" WB 4 Cylinder Gas - Standard Roof, M2CV4G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M2CV4A: 144" WB AWD 4 Cylinder Diesel High Output - Standard Roof; Model M2CV4H: 144" WB 4 Cylinder Diesel High Output; Model M2CV7A: 170" WB AWD 4 Cylinder Diesel High Output; Model M2CV7G: 170" WB 4 Cylinder Gas; Model M2CV7H: 170" WB 4 Cylinder Diesel High Output ; Model M2CV7S: 170" WB 4 Cylinder Diesel Standard Output; Model M2CV4S: 144" WB 4 Cylinder Diesel Standard Output

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$48,215.25 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$48,215.25 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$48,215.25 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$48,215.25 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$48,215.25 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 278, Mercedes-Benz, Sprinter Crew Van 3500 144" WB 4 Cylinder Diesel Standard Output - Standard Roof, M3CV4S (Previously M3CV44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M3CV7H: 170" WB 4 Cylinder Diesel High Output High Roof ; Model M3CV7S: 170" WB 4 Cylinder Diesel Standard Output; Model M3CV4H: 144" WB 4 Cylinder Diesel High Output Standard Roof

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$53,107.65 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$53,107.65 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$53,106.30 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$53,107.65 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$53,107.65 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 279, Mercedes-Benz, Sprinter Crew Van 3500XD 144" WB 4 Cylinder Diesel Standard Output - Standard Roof, MXCV4S (Previously MXCV44)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model MXCV4A: 144" WB AWD 4 Cylinder Diesel High Output Standard Roof; Model MXCV7H: 170" WB 4 Cylinder Diesel High Output High Roof; Model MXCV7A: 170" WB AWD 4 Cylinder Diesel High Output High Roof; Model MXCV7S: 170" WB 4 Cylinder Standard Output; Model MXCV4H: 144" WB 4 Cylinder Diesel High Output

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$55,507.55 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$55,507.55 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$55,507.55 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$55,507.55 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$55,507.55 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 280, Mercedes-Benz, Sprinter Crew Van 4500 144" WB 4 Cylinder Diesel Standard Output - Standard Roof, M4CV4S (Previously M4CV44)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M4CV7H: 170" WB 4 Cylinder Diesel High Output - High Roof; Model M4CV7S: 170" WB 4 Cylinder Diesel Standard Output - High Roof; Model M4CV4H: 144" WB 4 Cylinder Diesel High Output Standard Roof

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$57,741.95 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$57,741.95 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$57,741.95 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$57,741.95 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$57,741.95 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 281, Mercedes-Benz, Sprinter Passenger Van 2500 144" WB 4 Cylinder Diesel - Standard Roof, M2PV4S (Previously M2PV44)**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M2PV4A: 144" WB AWD 4 Cylinder Diesel High Output - Standard Roof; Model M2PV4G: 144" WB 4 Cylinder gas; Model M2PV7H: 170" WB 4 Cylinder Diesel High Output; Model M2PV7S: 170" WB 4 Cylinder Diesel Standard Output High Roof; Model M2PV4H: 144" WB 4 Cylinder Diesel High Output Standard Roof

| Zone        | Rank    | Vendor                   | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|--------------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Mercedes Benz of Hampton | \$54,234.74 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Mercedes Benz of Hampton | \$54,234.74 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Mercedes Benz of Hampton | \$54,234.74 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Mercedes Benz of Hampton | \$54,234.74 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Mercedes Benz of Hampton | \$54,234.74 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 282, Ford, Crew Transit Van 150 RWD, E1Z**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model E1D: 150 Medium Roof Rear Wheel Drive; Model E9Z: 150 Low Roof All Wheel Drive; Model E2D: 150 Medium Roof All Wheel Drive; Model R1Z: 250 Low Roof Rear Wheel Drive; Model R1D: 250 Medium Roof Rear Wheel Drive; Model R1V: 250 High Roof Rear Wheel Drive; Model R2Z: 250 Low Roof All Wheel Drive; Model R2D: 250 Medium Roof All Wheel Drive; Model R2V: 250 High Roof All Wheel Drive; Model W1Z: 350 Low Roof Rear Wheel Drive; Model W1D: 350 Medium Roof Rear Wheel Drive; Model W1V: 350 High Roof Rear Wheel Drive; Model W2Z: 350 Low Roof All Wheel Drive; Model W2D: 350 Medium Roof All Wheel Drive; Model W2V: 350 High Roof All Wheel Drive

| Zone        | Rank    | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File            | Options File            |
|-------------|---------|----------------------|-------------|-----------------------------------------|-----------------------|-------------------------|
| Dogwood     | Primary | Hall Automotive, LLC | \$41,404.22 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Colonial    | Primary | Hall Automotive, LLC | \$41,332.72 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Heritage    | Primary | Hall Automotive, LLC | \$41,261.22 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| Chesapeake  | Primary | Hall Automotive, LLC | \$41,118.22 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |
| No Delivery | Primary | Hall Automotive, LLC | \$40,975.22 | 6.00%                                   | <a href="#">Build</a> | <a href="#">Options</a> |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 284, Ford, Transit 350 XL 12 Passenger Low Roof Wagon, X2Y**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model X9Y: T-350 XL 12 Passenger Low roof Wagon - AWD; Model X2C: 350 XL Passenger Van Mid Roof 148" WB RWD; Model X9C: 350 XL Passenger Van Mid Roof 148" WB AWD; Model X2X: 350 XL Passenger Van High Roof 148" WB RWD; Model X9X: 350 XL Passenger Van High Roof 148" WB AWD; Model U4X: 350 XL Passenger Van High Roof 148" WB RWD EL; Model U5X: 350 XL Passenger Van High Roof 148" WB AWD EL

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$46,830.82 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,843.94 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$46,734.44 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,772.44 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$46,698.82 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,700.94 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC            | \$46,557.94 | 6.00%                                   | Build      | Options      |
|             | Alternate | Sheehy Ford Lincoln of Richmond | \$46,688.16 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$46,377.77 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$46,414.94 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 285, Ford, Transit Connect XL 7 Passenger Wagon, S9E**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model E9E: Transit Connect XL 7 Passenger Van w/ Liftgate; Model S9F: Transit Connect XLT 7 Passenger Van w/ Hinged Doors; Model E9F: Ford Transit Connect XLT 7 Passenger Van w/ Liftgate; Model E9G: Transit Connect Titanium 7 Passenger Van w/ Liftgate

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$25,658.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$37,078.47 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$25,498.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$37,006.97 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$25,498.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$36,935.47 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$25,448.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$36,792.47 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$25,403.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$36,649.47 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 286, Ford, Transit Connect XL Standard Roof Long Wheelbase Cargo Van, S7S**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$24,071.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$34,821.93 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$23,921.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$34,750.43 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$23,921.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$34,678.93 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$23,870.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$34,535.93 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$23,855.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$34,392.93 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 287, Ford, Transit Connect XL Standard Roof Short Wheelbase Cargo Van, S6S**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model E6S: Transit Connect XL SWB Cargo Van w/ Liftgate; Model E6T: Transit Connect XLT SWB Cargo Van w/ Liftgate; Model E7S: Transit Connect XL LWB Cargo Van w/ Liftgate; Model E7T: Transit Connect XLT LWB Cargo Van w/ Liftgate; Model S6T: Transit Connect XLT SWB Cargo Van w/ Hinged Doors; Model S7T: Transit Connect XLT LWB Cargo Van w/ Hinged Doors

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$23,106.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$33,493.46 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$23,027.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$33,421.96 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$23,027.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$33,350.46 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$22,966.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$33,207.46 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$22,932.00 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$33,064.46 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 288, Ford, Transit T-150 Low Roof Cargo Van - RWD, E1Y**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model E2Y: T-150 Low Roof Cargo Van - AWD; Model E1Y: 150 Cargo Van Low Roof 148" WB RWD; Model E2Y: 150 Cargo Van Low Roof 148" WB AWD; Model E1C 150 Cargo Van Mid Roof 130" WB RWD; Model E2C 150 Cargo Van Mid Roof 130" WB AWD; Model E1C: 150 Cargo Van Mid Roof 148" WB RWD; Model E2C: 150 Cargo Van Mid Roof 148" WB AWD; Model E1Z: 150 Crew Van Low Roof 130" WB RWD; Model E9Z: 150 Crew Van Low Roof 130" WB AWD; Model E1Z: 150 Crew Van Low Roof 148" WB RWD; Model E9Z: 150 Crew Van Low Roof 148" WB AWD; Model E1D: 150 Crew Van Mid Roof 130" WB RWD; Model E2D: 150 Crew Van Mid Roof 130" WB AWD; Model E1D: 150 Crew Van Mid Roof 148" WB RWD; Model E2D: 150 Crew Van Mid Roof 148" WB AWD

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Sheehy Ford Lincoln of Richmond | \$39,512.88 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,535.24 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Sheehy Ford Lincoln of Richmond | \$39,444.41 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,461.24 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Sheehy Ford Lincoln of Richmond | \$39,312.13 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,387.24 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$39,218.85 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,239.24 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$39,078.53 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$39,091.24 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 289, Ford, Transit T-250 130" WB Low Roof Cargo Van - RWD, R1Y**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model R2Y: T-250 130" WB Low Roof Cargo Van - AWD; Model R1Y: 250 Cargo Van Low Roof 148" WB RWD; Model R2Y: 250 Cargo Van Low Roof 148" WB AWD; Model R1C: 250 Cargo Van Mid Roof 130" WB RWD; Model R2C: 250 Cargo Van Mid Roof 130" WB AWD; Model R1C: 250 Cargo Van Mid Roof 148" WB RWD; Model R2C: 250 Cargo Van Mid Roof 148" WB AWD; Model R1X: 250 Cargo Van High Roof 148" WB AWD; Model R2X: 250 Cargo Van High Roof 148" WB AWD; Model R3X: 250 Cargo Van High Roof 148" WB RWD EL; Model R3U: 250 Cargo Van High Roof 148" WB AWD EL; Model R1Z: 250 Crew Van Low Roof 130" WB RWD; Model R2Z: 250 Crew Van Low Roof 130" WB AWD; Model R1Z: 250 Crew Van Low Roof 148" WB RWD; Model R2Z: 250 Crew Van Low Roof 148" WB AWD; Model R1D: 250 Crew Van Mid Roof 130" WB RWD; Model R2D: 250 Crew Van Mid Roof 130" WB AWD; Model R1D: 250 Crew Van Mid Roof 148" WB RWD; Model R2D: 250 Crew Van Mid Roof 148" WB AWD; Model R1V: 250 Crew Van High Roof 148" WB AWD; Model R2V: 250 Crew Van High Roof 148" WB AWD

| Zone       | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood    | Primary   | Sheehy Ford Lincoln of Richmond | \$40,511.77 | 6.00%                                   | Build      | Options      |
|            | Alternate | Hall Automotive, LLC            | \$40,516.14 | 6.00%                                   | Build      | Options      |
| Colonial   | Primary   | Sheehy Ford Lincoln of Richmond | \$40,399.56 | 6.00%                                   | Build      | Options      |
|            | Alternate | Hall Automotive, LLC            | \$40,442.64 | 6.00%                                   | Build      | Options      |
| Heritage   | Primary   | Sheehy Ford Lincoln of Richmond | \$40,344.97 | 6.00%                                   | Build      | Options      |
|            | Alternate | Hall Automotive, LLC            | \$40,369.14 | 6.00%                                   | Build      | Options      |
| Chesapeake | Primary   | Sheehy Ford Lincoln of Richmond | \$40,219.52 | 6.00%                                   | Build      | Options      |
|            | Alternate | Hall Automotive, LLC            | \$40,222.14 | 6.00%                                   | Build      | Options      |

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$40,066.85 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$40,075.14 | 6.00%                                   | Build      | Options      |



**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 290, Ford, Transit T-350 130" WB Low Roof Cargo Van - RWD, W1Y**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model W2Y: T-350 130" WB Low Roof Cargo Van - AWD; Model W1Y: 350 Cargo Van Low Roof 148" WB RWD; Model W2Y: 350 Cargo Van Low Roof 148" WB AWD; Model W9C: 350 Cargo Van Mid Roof 130" WB RWD; Model W2C: 350 Cargo Van Mid Roof 130" WB AWD; Model W9C: 350 Cargo Van Mid Roof 148" WB RWD; Model W2C: 350 Cargo Van Mid Roof 148" WB AWD; Model W1X: 350 Cargo Van High Roof 148" WB RWD; Model W2X: 350 Cargo Van High Roof 148" WB AWD; Model W3X: 350 Cargo Van High Roof 148" WB RWD EL; Model W3U: 350 Cargo Van High Roof 148" WB AWD EL; Model F4X: 350 Cargo Van High Roof 148" WB RWD EL 9950 GVWR; Model F4U: 350 Cargo Van High Roof 148" WB AWD EL 9950 GVWR; Model S4X: 350 Cargo Van High Roof 148" WB RWD EL 10360 GVWR; Model S4U: 350 Cargo Van High Roof 148" WB AWD EL 10360 GVWR; Model W1Z: 350 Crew Van Low Roof 130" WB RWD; Model W2Z: 350 Crew Van Low Roof 130" WB AWD; Model W1Z: Ford Transit 350 Crew Van Low Roof 148" WB RWD; Model W2Z: 350 Crew Van Low Roof 148" WB AWD; Model W1D: 350 Crew Van Mid Roof 130" WB RWD; Model W2D: 350 Crew Van Mid Roof 130" WB AWD; Model W1D: 350 Crew Van Mid Roof 148" WB RWD; Model W2D: 350 Crew Van Mid Roof 148" WB AWD; Model W1V: 350 Crew Van High Roof 148" WB RWD; Model W2V: 350 Crew Van High Roof 148" WB AWD; Model F4V: 350 Crew Van High Roof 148" WB RWD EL 9950 GVWR; Model F4W: 350 Crew Van High Roof 148" WB AWD EL 9950 GVWR; Model S4V: 350 Crew Van High Roof 148" WB RWD EL 10360 GVWR; Model S4W: 350 Crew Van High Roof 148" WB AWD EL 10360 GVWR

| Zone     | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|----------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood  | Primary   | Sheehy Ford Lincoln of Richmond | \$41,536.42 | 6.00%                                   | Build      | Options      |
|          | Alternate | Hall Automotive, LLC            | \$41,587.45 | 6.00%                                   | Build      | Options      |
| Colonial | Primary   | Sheehy Ford Lincoln of Richmond | \$41,484.47 | 6.00%                                   | Build      | Options      |
|          | Alternate | Hall Automotive, LLC            | \$41,514.95 | 6.00%                                   | Build      | Options      |
| Heritage | Primary   | Sheehy Ford Lincoln of Richmond | \$41,430.41 | 6.00%                                   | Build      | Options      |
|          | Alternate | Hall Automotive, LLC            | \$41,442.45 | 6.00%                                   | Build      | Options      |

| Zone        | Rank      | Vendor                          | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|-----------------------------------------|------------|--------------|
| Chesapeake  | Primary   | Sheehy Ford Lincoln of Richmond | \$41,274.70 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,297.45 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Sheehy Ford Lincoln of Richmond | \$41,146.78 | 6.00%                                   | Build      | Options      |
|             | Alternate | Hall Automotive, LLC            | \$41,152.45 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 291, General Motors, Chevrolet Express 2500 1WT 135" Cargo Van, CG23405**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CG23705: Express 2500 1WT 155" Cargo Van

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$22,752.56 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$26,989.30 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$22,702.56 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$26,865.70 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$22,652.56 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$26,803.90 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$22,552.56 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$26,742.10 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$22,452.56 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$26,680.30 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 292, General Motors, Chevrolet Express 2500 LS 135" Passenger Van, CG23406**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$26,831.78 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,601.72 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$26,781.78 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,481.52 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$26,731.78 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,421.42 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$26,631.78 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,361.32 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$26,531.78 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$30,301.22 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 293, General Motors, Chevrolet Express 3500 1WT 135" Cargo Van, CG33405**Description:** Manufacturer's standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CG33705: Express 3500 1WT 155" Cargo Van

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$25,244.32 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$29,645.00 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$25,194.32 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$29,524.00 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$25,144.32 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$29,463.50 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$25,044.32 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$29,403.00 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$24,944.32 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$29,342.50 | 6.00%                                   | Build      | Options      |

**Bid Award****Contract:** 22-05-0917R, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 294, General Motors, Chevrolet Express 3500 LS 135" Passenger Van, CG33406**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CG33706: Express 3500 LS 155" Passenger Van

| Zone        | Rank      | Vendor               | Price       | Percent<br>(Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------|-------------|-----------------------------------------|------------|--------------|
| Dogwood     | Primary   | Hall Automotive, LLC | \$27,189.89 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$31,300.35 | 6.00%                                   | Build      | Options      |
| Colonial    | Primary   | Hall Automotive, LLC | \$27,139.89 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$31,611.57 | 6.00%                                   | Build      | Options      |
| Heritage    | Primary   | Hall Automotive, LLC | \$27,089.89 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$31,120.80 | 6.00%                                   | Build      | Options      |
| Chesapeake  | Primary   | Hall Automotive, LLC | \$26,989.89 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$31,060.95 | 6.00%                                   | Build      | Options      |
| No Delivery | Primary   | Hall Automotive, LLC | \$26,889.89 | 6.00%                                   | Build      | Options      |
|             | Alternate | RK Chevrolet Inc.    | \$31,001.10 | 6.00%                                   | Build      | Options      |