



Virginia Sheriffs' Association
2022-2023 Heavy Equipment Awarded Vendors
Bid 22-03-0721R and Bid 23-04-0713
(Effective August 15, 2022 - August 14, 2023)

BID 22-03-0721R VENDORS	CONTACTS	OFFICE	MOBILE	EMAIL ADDRESS
Aljon by C&C MFG	Greg Shockley	(479) 629-6550	(479) 629-6550	greg.shockley@candcmfg.net
<i>Territory Covered (U.S. States): All 50 States</i>	Dave Reed	(843) 360-2652	(843) 360-2652	dave.reed@candcmfg.net
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Ottumwa, IA 52501	Angela Goldizen	(641) 852-4506		angela.goldizen@candcmfg.net
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Amrep Manufacturing Company LLC	Ryan Williams	(704) 949-2595	(678) 488-0857	rwilliams@wastebuilt.com
<i>Territory Covered (U.S. States): SC, NC, VA, TN, MS, GA</i>	Rob Strange	(909) 923-0430	(909) 215-2259	rstrange@amrepinc.com
1405 Julian Road	Alan Blanchard	(704) 949-2595	(813) 508-3727	ablanchard@amrepinc.com
Salisbury, NC 28146	Scott Mattson	(909) 923-0430	(951) 538-8068	scott@amrepinc.com
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Atlantic Machinery, Inc.	Trevor "T" Gardner, III	(301) 585-0800	(301) 370-5535	tgardner@atlanticmachineryinc.com
<i>Territory Covered (U.S. States): DC, DE, MD, VA, WV</i>	Mary Varela	(301) 585-0800	(240) 304-9069	mvarela@atlanticmachineryinc.com
2628 Garfield Avenue	Trevor Gardner, Jr.	(301) 585-0800	(301) 370-5534	trevorgardner@atlanticmachineryinc.com
Silver Spring, MD 20910				
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BBA Pumps	Mara Demery	(843) 849-3676	(843) 810-9181	mdemery@bbapumps.com
<i>Territory Covered (U.S. States): All 50 States</i>	Rob Blakely	(843) 849-3676	(813) 347-2367	rblakely@bbapumps.com
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Carswell Distributing Company	Andrew Moss	1 (800) 929-1948 X 309	(678) 951-5732	amoss@carswelldist.com
<i>Territory Covered (U.S. States): AL, FL, GA, NC, SC, TN, VA</i>	Robert Parsley	(336) 767-7700		rparsley@carswelldist.com
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Winston-Salem, NC 27105	Mike Fairfax	1 (800) 929-1948		mfairfax@carswelldist.com
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HD Hyundai Infracore North America LLC (Previously Doosan Infracore North America LLC)	Adam Howard	(469) 400-0169		adam.howard@hhi-di.com
<i>Territory Covered (U.S. States): All except Hawaii</i>	Glenda Kimmel	(678) 714-6516	(678) 714-6516	glenda.kimmel@hhi-di.com
2905 Shawnee Industrial Way, Suite 100	Randy Shearin	(470) 865-1585		Randy.Shearin@hhi-di.com
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Equipment Specialists	Casey Kalwaytis	(703) 361-2227	(703) 906-1839	CaseyK@esitrucks.com
<i>Territory Covered (U.S. States): Lower 48 States</i>	James DerBoghossian	(703) 361-2227	(703) 906-1836	james@esitrucks.com
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Manassas, VA 20109				
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Equipment Works, Inc. dba Virginia Truck Body & Equipment	Brian Simpson	(703) 339-4541	(540) 840-6297	Brian@equipmentworksinc.com
<i>Territory Covered (U.S. States): All 50 States</i>	Steve Welch	(703) 550-2685		Steve@equipmentworksinc.com
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Lorton, VA 22079				

Fax: (703) 399-4542				
Excel Truck Group - Chester, VA	Dan Coutu	(804) 768-4600	(804) 363-5688	dcoutu@exceltg.com
<i>Territory Covered (U.S. States): Middle VA, NC</i>	Jeff Strader	(804) 768-4600	(804) 347-1379	jstrader@exceltg.com
901 West Hundred Road	George McCray	(804) 768-4600	(804) 347-5084	gmccray@exceltg.com
Chester, VA 23836	Pat Diaz	(804) 768-4600	(804) 768-4600	pdiaz@exceltg.com
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Excel Truck Group - Roanoke, VA	Tommy Morgan	(540) 777-7700	(540) 588-7030	tmorgan@exceltg.com
<i>Territory Covered (U.S. States): VA</i>	Ben Hayden	(540) 777-7700	(540) 312-3585	bhayden@exceltg.com
267 Lee Hwy	Josh Wilkinson	(540) 777-7700	(540) 589-8797	jwilkinson@exceltg.com
Roanoke, VA 24019				
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Excel Truck Group - Weyers Cave, VA	Dan Smith	(540) 234-0999	(540) 578-0658	dansmith@exceltg.com
<i>Territory Covered (U.S. States): All 50 States</i>	Alvin Showalter	(540) 234-0999	(540) 746-2680	ashowalter@exceltg.com
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Weyers Cave, VA 24486				
Fax: (540) 234-0997				
Fecon, LLC	Mike Kucharski	(513) 696-4430 X 109		mkucharski@fecon.com
<i>Territory Covered (U.S. States): All 50 States</i>	Cheryl Swain	(513) 696-4430		cswain@fecon.com
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Godwin Manufacturing Co., Inc	Chris Bernhard	(910) 321-8917	(910) 890-3835	cbernhard@godwinmfg.com
<i>Territory Covered (U.S. States): All 50 States</i>	Kristie Stockman	(919) 756-9112	(919) 756-9112	kstockman@godwin-group.net
17665 US 421 S.	Earl Manning	(910) 892-0141	(910) 890-9728	emanning@godwin-group.net
Dunn, NC 28334	Pat Godwin, Jr.	(910) 890-0263	(910) 890-0263	jrgodwin@godwinmfg.com
Fax: (910) 892-7402				
GSP Marketing	Dave Cote	(814) 445-5866	(704) 608-8126	dave@g-sproducts.com
<i>Territory Covered (U.S. States): All states East of the Rocky Mountains</i>	Janie Heminiger	(814) 445-5866 X 101		janie@g-sproducts.com
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Somerset, PA 15501				
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Holland Pump Company	Jarrod Williamson	(561) 697-3333	(910) 650-9217	jarrod@hollandpump.com
<i>Territory Covered (U.S. States): All 50 States and Territories</i>	Carl Calabrese	(561) 697-3333	(386) 424-6241	carlc@hollandpump.com
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West Palm Beach, FL 33413				
Fax: (561) 683-7247				
Infrastructure Solutions Group (ISG)	Pete Kurz	(804) 730-4040	(804) 774-0807	pete@weareISG.com
<i>Territory Covered (U.S. States): VA, MD, DC, WV, DE</i>				
8383 Old Richfood Road				
Mechanicsville, VA 23116				
Fax: (804) 730-4343				
Lawrence Trailer & Truck Equipment - Ashland, VA	Scott Lambert	(804) 798-6006	(804) 399-4800	slambert@lawrencette.com
<i>Territory Covered (U.S. States): MD, NC, SC, VA, WV</i>	Dennis Elliott	(540) 966-4443	(540) 816-0430	delliott@lawrencette.com
11362 Washington Highway				
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Fax: (804) 798-6008				
Lawrence Trailer & Truck Equipment - Roanoke, VA	Dennis Elliott	(540) 816-0430	(540) 816-0430	delliott@lawrencette.com
<i>Territory Covered (U.S. States): MD, NC, SC, VA, WV</i>	Ray Houff	(540) 966-6406	(540) 588-1166	rhouff@lawrencette.com

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Maintainer Corporation of Iowa, Inc.	Steve Tracy	(888) 688-7882	(712) 541-0403	stracy@maintainer.com
<i>Territory Covered (U.S. States): All 50 States</i>	Tom Wibben	(888) 688-7882 X 120		twibben@maintainer.com
1701 2nd Avenue				
Sheldon, IA 51201				
Fax: (712) 324-3526				
Maryland Industrial Trucks Inc.	Tim Burns	(410) 636-1255	(410) 200-7344	tburns@mdindustrialtrucks.com
<i>Territory Covered (U.S. States): DC, DE, MD, VA</i>	Tom Rockstroh	(410) 636-1255		trockstroh@mdindustrialtrucks.com
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Linthicum, MD 21090	George Rose, Jr.	(410) 636-1255		grosejr@mdindustrialtrucks.com
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Mid-Atlantic Waste Systems	Fred Seitz	(410) 820-7188	(757) 328-7623	fseitz@mawaste.com
<i>Territory Covered (U.S. States): MD, NJ, PA, VA, WV</i>	Paul Nobles	(757) 485-4200	(757) 449-7066	pnobles@mawaste.com
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Moridge Manufacturing, Inc./The Grasshopper Company	Brent Dobson	(620) 345-8621		bdobson@grasshoppermower.com
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Norfolk Truck Center, Inc.	David Harlow	(757) 622-6246	(757) 639-9060	dharlow@norfolktruckcenter.com
<i>Territory Covered (U.S. States): VA</i>	Stewart W. Whitlow	(757) 622-3246	(304) 939-0781	cwhitlow@norfolktruckcenter.com
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Norfolk, VA 23504				
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Otto Environmental System North America, Inc.	Mark Brace	(919) 414-2453	(919) 414-2453	mark.brace@otto-usa.com
<i>Territory Covered (U.S. States): All 50 States</i>	Sandra Abdow	(800) 795-6886	(980) 275-5457	municipal.department@otto-usa.com
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Ox Bodies	Carmen Smothers	(205) 442-9392	(205) 442-9392	csmothers@tbei.com
<i>Territory Covered (U.S. States): All 50 States</i>	Ray Van Dyke		(941) 321-9546	rvandyke@tbei.com
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Powell's Truck and Equipment, Inc.	Reggie Powell	(434) 821-5935	(434) 941-5054	reggiep@powellstruck.com
<i>Territory Covered (U.S. States): Central VA</i>	Terry Hogan	(434) 821-5935	(434) 907-0344	terryh@powellstruck.com
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Lynchburg, VA 24501	Alayna Pickeral	(434) 821-5935		alaynap@powellstruck.com
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Schaefer Plastics North America, LLC (Previously listed as Schaefer Systems International, Inc. & Schaefer Subco LLC)	Travis McAlister	(704) 944-4500 Ext 5534	(980) 253-9227	travis.mcalister@ssi-plastic.com
<i>Territory Covered (U.S. States): All 50 States</i>				
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Fax: (704) 588-1862				
The Lion Electric Co. USA Inc.	Bianca Heroiu	(855) 546-6706	(514) 913-1033	bianca.heroiu@thelionelectric.com
<i>Territory Covered (U.S. States): All 50 States</i>	Eric West	(833) 512-5466 X 4019		eric.west@thelionelectric.com
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The Pete Store - Peterbilt of Richmond	David F. Askew	(757) 819-4300	(757) 408-9788	daskew@thepetestore.com
<i>Territory Covered (U.S. States): DE, FL, GA, KY, MA, MD, NC, SC, TN, VA, WV</i>	Reid Farmer	(804) 440-0080	(804) 400-6262	rfarmer@thepetestore.com
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Chesapeake, VA 23320	Brittany Ragans	(804) 253-1941	(757) 817-4466	bragans@thepetestore.com
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Thompson Pump & Manufacturing Company Inc.	David Perry	(386) 767-7310	(386) 527-3265	dperry@thompsonpump.com
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Fax: (386) 761-0362				
Toter, LLC	Kellie Clark	(800) 424-0422 X 09584		kclark@toter.com
<i>Territory Covered (U.S. States): All 50 States</i>	Shane Gore	(845) 238-7189	(845) 238-7189	sgore@wastequip.com
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Fax: (833) 930-1124				
Vehicle Service Group LLC dba Rotary Lift	Christine Bilz	(800) 578-5438 X 5655		bilz@rotarylif.com
<i>Territory Covered (U.S. States): All 50 States</i>				
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Wilbar Truck Equipment, Inc.	Ron Rigby	(757) 397-3200	(757) 342-6006	rrigby@wilbar.com
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Portsmouth, VA 23704	Mark Powell	(757) 397-3200		mpowell@wilbar.com
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BID 23-04-0713 VENDORS	CONTACTS	OFFICE	MOBILE	EMAIL ADDRESS
All Traffic Solutions, Inc.	Max Wicklein	(866) 336-6602 X 310	(704) 992-7575	mwicklein@alltrafficsolutions.com
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14201 Sullyfield Circle, Suite 300	Jodi Rowe	(866) 366-6602 X 214		jrowe@alltrafficsolutions.com
Chantilly, VA 20151				
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Amrep Manufacturing Company LLC	Ryan Williams	(704) 949-2595	(678) 488-0857	rwilliams@wastebuilt.com
<i>Territory Covered (U.S. States): GA, MS, NC, SC, TN, VA</i>	Rob Strange	(909) 923-0430	(909) 215-2259	rstrange@amrepinc.com
1405 Julian Road	Alan Blanchard	(704) 949-2595	(813) 508-3727	ablanchard@amrepinc.com
Salisbury, NC 28146	Scott Mattson	(909) 923-0430	(951) 538-8068	scott@amrepinc.com
Fax: N/A				
Atlantic Machinery, Inc.	Trevor "T" Gardner, III	(301) 585-0800	(301) 370-5535	tgardner@atlantimachineryinc.com
<i>Territory Covered (U.S. States): DC, DE, MD, VA, WV</i>	Mary Varela	(301) 585-0800	(240) 304-9069	mvarela@atlantimachineryinc.com
2628 Garfield Avenue	Trevor Gardner, Jr.	(301) 585-0800	(301) 370-5534	trevorgardner@atlantimachineryinc.com
Silver Spring, MD 20910				
Fax: (301) 585-7681				
Bush Hog LLC	Jimmy Anderson	(334) 874-2700	(334) 324-0058	jimmy.anderson@bushhog.com

<i>Territory Covered (U.S. States): All 50 States</i>	Lance Wheeler	(334) 874-2700	(469) 745-3402	lance.wheeler@bushhog.com
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Selma, AL 36701				
Fax: (334) 874-2701				
Energreen America Inc	Larry Katzer	(470) 989-2600	(510) 593-3144	larry.katzer@energreenamerica.com
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Augusta, GA 30901				
Fax: N/A				
Equipment Specialists	Casey Kalwaytis	(703) 361-2227	(703) 906-1839	CaseyK@esitrucks.com
<i>Territory Covered (U.S. States): Lower 48 States</i>	James DerBoghossian	(703) 361-2227	(703) 906-1836	james@esitrucks.com
9489 Hawkins Drive	Heidi Hutson	(703) 361-2227	(703) 420-9439	heidi@esitrucks.com
Manassas, VA 20109				
Fax: (703) 361-4965				
Granturk Equipment Co., Inc.	Anne Ritchie	(610) 239-9800		aritchie@granturk.com
<i>Territory Covered (U.S. States): VA</i>	Louise Cunningham	(610) 239-9800		lcunningham@granturk.com
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Infrastructure Solutions Group (ISG)	Pete Kurz	(804) 730-4040	(804) 774-0807	pete@weareISG.com
<i>Territory Covered (U.S. States): DC, DE, MD, VA, WV</i>				
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Infratech Solutions LLC	Tige Brubaker	(910) 520-7605	(910) 520-7605	info@infratechsolutionsllc.com
<i>Territory Covered (U.S. States): All 50 States</i>				
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Wilmington, NC 28409				
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K&K Systems, Inc.	Amanda Robinson	(662) 566-2025		arobinson@k-ksystems.com
<i>Territory Covered (U.S. States): All 50 States</i>				
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<i>Territory Covered (U.S. States): VA</i>				
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Lilley International Inc	Troy Ward	(252) 792-4192	(252) 217-7887	tward@lilleyinternational.com
<i>Territory Covered (U.S. States): GA, MD, NC, SC, VA</i>				
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Maintainer Corporation of Iowa, Inc.	Steve Tracy	(888) 688-7882	(712) 541-0403	stracy@maintainer.com
<i>Territory Covered (U.S. States): All 50 States</i>	Tom Wibben	(888) 688-7882 X 120		twibben@maintainer.com
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Fax: (712) 324-3526				
Mersino	Joe Cherluck	(810) 653-4828	(810) 577-7615	joe.cherluck@mersino.com
<i>Territory Covered (U.S. States): All 50 States</i>				
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Otto Environmental System North America, Inc.	Mark Brace	(919) 414-2453	(919) 414-2453	mark.brace@otto-usa.com
<i>Territory Covered (U.S. States): All 50 States</i>	Sandra Abdow	(800) 795-6886	(980) 275-5457	municipal.department@otto-usa.com
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Richmond Machinery & Equipment	Mitch Colley	(804) 359-4048	(804) 347-3668	colleym@gmail.com
<i>Territory Covered (U.S. States): VA</i>	Mike Colley	(804) 359-4048	(804) 347-4940	richmondmachinery@msn.com
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Rush Truck Centers of Virginia, Inc	Thomas Barnes	(804) 309-4511	(803) 361-8285	barnest@rushenterprises.com
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<i>Territory Covered (U.S. States): AL, AR, DE, FL, GA, IL, IA, KS, LA, MD, MI, MT, NC, NH, NY, OH, OR, PA, SC, TN, TX, UT, VA, VT, WV</i>	Thomas Schanz	(470) 278-2404	(404) 230-3728	tschanz@sanyamerica.com
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Stertil-Koni USA, Inc.	Kellie Hibble	(410) 643-4434	(443) 988-3855	kellie@stertil-koni.com
<i>Territory Covered (U.S. States): All 50 States</i>	Brian Myles	(410) 643-9001	(631) 708-6348	brian@stertil-koni.com
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Stevensville, MD 21666				
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Traffic Pro Beds, LLC	Paul Varga	(240) 405-2052	(240) 405-2052	
<i>Territory Covered (U.S. States): All 50 States</i>	Skip Tavornik	(301) 748-3229		skip@trafficprobeds.com
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