

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 1, Mercedes-Benz, Sprinter Cab Chassis 3500XD 144" WB 4 Cylinder Diesel Standard Output, MXCC4S (Previously MXCC44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model MXCC7H: 3500XD 170" WB 4 Cylinder Diesel High Output; Model MXCC7S: 3500XD 170"WB 4 Cylinder Diesel Standard Output; Model MXCC4H: 3500XD 144" WB 4 Cylinder Diesel High Output; MXCC4A 3500XD 144" WB AWD 4 Cylinder Diesel High Output; MXCC7A 3500XD 170" WB AWD 4 Cylinder Diesel High Output

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$51,207.84 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$51,207.84 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$51,207.84 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$51,207.84 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$51,207.84 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 2, Mercedes-Benz, Sprinter Cab Chassis 4500 144" WB 4 Cylinder Diesel Standard Output, M4CC4S (Previously M4CC44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M4CC7H: 4500 170" WB 4 Cylinder Diesel High Output; Model M4CC7S: 3500XD 170" WB 4 Cylinder Standard Output; Model M4CC4H: 3500XD 144" WB 4 Cylinder Diesel High Output

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$53,723.52 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$53,723.52 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$53,723.52 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$53,723.52 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$53,723.52 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 3, Ford, F-350 60 CA Chassis DRW XL 4x2 SD Crew Cab, W3G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$50,036.34 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$50,458.81 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$49,960.29 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$50,343.65 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$49,884.24 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$50,297.54 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$49,732.14 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$50,128.22 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$49,580.04 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,955.42 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 4, Ford, F-350 60 CA Chassis DRW XL 4x2 SD Regular Cab, F3G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$46,455.55 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,528.59 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$46,378.33 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,412.60 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$46,301.11 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,366.16 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$47,196.01 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$45,992.23 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,022.59 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 5, Ford, F-350 60 CA Chassis DRW XL 4x2 SD Super Cab 168" WB, X3G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$49,475.64 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,981.93 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$49,365.43 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,904.13 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$49,317.50 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,826.32 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$49,150.39 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,670.71 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$48,982.90 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,515.10 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 6, Ford, F-350 60 CA Chassis DRW XL 4x4 SD Crew Cab, W3H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$53,531.03 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,635.63 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$53,456.74 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,522.22 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$53,382.44 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,471.95 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$53,233.85 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,305.14 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$53,085.26 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,137.38 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 7, Ford, F-350 60 CA Chassis DRW XL 4x4 SD Regular Cab, F3H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$50,090.65 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,029.12 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$50,015.18 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$50,915.43 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$49,939.72 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$50,868.40 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$49,788.79 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$50,698.48 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$49,637.86 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$50,523.24 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 8, Ford, F-350 60 CA Chassis DRW XL 4x4 SD Super Cab 168" WB, X3H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$52,664.80 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,794.89 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$52,551.03 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,720.01 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$52,502.06 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,645.13 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$52,335.85 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,495.37 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$52,168.08 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,345.61 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 9, Ford, F-350 60 CA Chassis SRW XL 4x2 SD Crew Cab, W3E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$48,768.98 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,363.80 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$48,692.35 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,245.75 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$48,615.71 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,200.96 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$48,462.44 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,031.37 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$48,309.17 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,860.17 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 10, Ford, F-350 60 CA Chassis SRW XL 4x2 SD Regular Cab, F3E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$45,130.01 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,768.05 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$45,052.21 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,651.95 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$44,974.40 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,604.41 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$44,818.79 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,429.97 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$44,663.18 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,255.33 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 11, Ford, F-350 60 CA Chassis SRW XL 4x2 SD Super Cab 168" WB, X3E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$47,585.74 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,396.90 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$47,509.10 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,282.70 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$47,432.47 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,235.21 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$47,279.20 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,063.93 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$47,125.93 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,892.98 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 12, Ford, F-350 60 CA Chassis SRW XL 4x4 SD Crew Cab, W3F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$52,341.12 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$52,537.79 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$52,266.24 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$52,425.56 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$52,191.36 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$52,377.84 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$52,041.60 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$52,208.89 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$51,891.84 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$52,041.98 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 13, Ford, F-350 60 CA Chassis SRW XL 4x4 SD Regular Cab, F3F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$48,872.77 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,957.44 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$48,796.72 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,841.47 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$48,720.67 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,795.82 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$48,568.57 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,623.95 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$48,416.47 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,451.07 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 14, Ford, F-350 60 CA Chassis SRW XL 4x4 SD Super Cab 168" WB, X3F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$51,570.74 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,580.33 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$51,459.88 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,504.86 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$51,410.90 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,429.40 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$51,245.96 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,278.47 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$51,074.90 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,127.54 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 15, Ford, F-450 Chassis XL 4x2 SD Crew Cab - CA of 60, W4G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$53,642.63 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$53,572.43 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$53,502.23 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$53,361.83 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$53,019.53 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,221.43 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 16, Ford, F-450 Chassis XL 4x2 SD Regular Cab - CA of 60, F4G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$50,181.72 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,395.63 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$50,109.18 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,281.43 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$50,036.64 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,232.23 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$49,891.56 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,060.95 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$49,746.48 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$50,887.90 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 17, Ford, F-450 Chassis XL 4x2 SD Super Cab - CA of 60, X4G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$52,557.52 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,724.31 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$52,445.23 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,652.35 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$52,398.41 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,580.40 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$52,231.39 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,436.49 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$52,059.89 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,292.58 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 18, Ford, F-450 Chassis XL 4x4 SD Crew Cab - CA of 60, W4H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$56,698.38 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,386.82 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$56,586.62 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,316.03 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$56,541.99 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,245.25 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$56,374.24 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,103.68 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$56,205.01 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,962.11 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 19, Ford, F-450 Chassis XL 4x4 SD Regular Cab - CA of 60, F4H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$53,073.59 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,741.38 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$53,002.22 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,625.13 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$52,930.85 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,577.14 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$52,788.11 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,408.63 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$52,645.37 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,234.50 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 20, Ford, F-450 Chassis XL 4x4 SD Super Cab - CA of 60, X4H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$55,735.37 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,298.14 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$55,625.99 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,227.36 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$55,575.79 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,156.57 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$55,412.76 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,015.00 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$55,243.37 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$55,873.43 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 21, Ford, F-550 Chassis XL 4x2 SD Crew Cab - CA of 60, W5G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$54,170.02 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,790.75 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$54,125.23 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,719.38 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$54,183.87 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,648.01 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$54,118.48 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,505.27 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$54,020.05 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,362.53 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 22, Ford, F-550 Chassis XL 4x2 SD Regular Cab - CA of 60, F5G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$51,193.10 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,652.16 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$51,121.15 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$51,049.19 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,504.95 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$50,905.28 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,957.77 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$50,761.37 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,885.64 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 23, Ford, F-550 Chassis XL 4x2 SD Super Cab - CA of 60, X5G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$53,551.39 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,700.22 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$53,437.66 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,628.85 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$53,394.08 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,557.48 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$53,225.60 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,414.74 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$53,059.50 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,272.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 24, Ford, F-550 Chassis XL 4x4 SD Crew Cab - CA of 60, W5H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$57,687.27 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$59,258.51 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$57,574.29 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$59,187.14 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$57,532.09 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$59,115.77 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$57,367.19 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,973.03 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$57,200.52 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,830.29 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 25, Ford, F-550 Chassis XL 4x4 SD Regular Cab - CA of 60, F5H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$54,485.29 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$55,025.99 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$54,413.92 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$54,914.41 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$54,342.55 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$54,864.03 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$54,199.81 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$54,697.84 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$54,057.07 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$54,526.54 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 26, Ford, F-550 Chassis XL 4x4 SD Super Cab - CA of 60, X5H**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$56,721.90 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,160.84 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$56,611.85 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,089.47 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$56,565.70 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,018.10 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$56,403.62 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,875.36 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$56,237.71 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,732.62 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 27, Ford, F-600 Chassis XL 4X2 SD Regular Cab - CA of 60, F6K**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$55,447.35 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$55,717.13 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$55,375.98 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$55,599.18 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$55,304.61 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$55,553.76 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$55,161.87 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$55,385.19 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$55,019.13 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$55,214.73 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 28, Ford, F-600 Chassis XL 4X4 SD Regular Cab - CA of 60, F6L**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$58,347.96 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$59,155.74 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$58,233.74 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$59,084.37 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$58,190.78 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$59,013.00 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$58,024.30 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,870.26 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$57,857.22 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,727.52 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 47, General Motors, Chevrolet 3500 Low-Cab Forward - Gas Regular Cab 109" WB, CP11003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CP12003: 3500 Low-Cab Forward - Gas Regular Cab 132.5" WB; Model CP13003: 3500 Low-Cab Forward - Gas Regular Cab 150" WB; Model CP14003: 3500 Low-Cab Forward - Gas Regular Cab 176" WB; Model CP13043: 3500 Low-Cab Forward - Gas Crew Cab 150" WB; Model CP14043: 3500 Low-Cab Forward - Gas Crew Cab 176" WB

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$35,389.32 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$35,284.72 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$35,232.42 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$35,180.12 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$35,127.82 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 48, General Motors, Chevrolet 4500 HD Low-Cab Forward - Diesel Regular Cab 109" WB, CT31003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CT32003: 4500 HD Low-Cab Forward - Diesel Regular Cab 132.5" WB; Model CT33003: 4500 HD Low-Cab Forward - Diesel Regular Cab 150" WB; Model CT34003: 4500 HD Low-Cab Forward - Diesel Regular Cab 176" WB; Model CT33043: 4500 HD Low-Cab Forward - Diesel Crew Cab 150" WB; Model CT34043: 4500 HD Low-Cab Forward - Diesel Crew Cab 176" WB

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$41,062.28 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$40,956.28 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$40,903.28 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$40,850.28 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$40,797.28 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 49, General Motors, Chevrolet 4500 Low-Cab Forward - Gas Regular Cab 109" WB, CP31003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CP32003: 4500 Low-Cab Forward - Gas Regular Cab 132.5" WB; Model CP33003: 4500 Low-Cab Forward - Gas Regular Cab 150" WB; Model CP34003: 4500 Low-Cab Forward - Gas Regular Cab 176" WB; Model CP33043: 4500 Low-Cab Forward - Gas Crew Cab 150" WB; Model CP34043: 4500 Low-Cab Forward - Gas Crew Cab 176" WB

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$36,682.69 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$36,577.99 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$36,525.64 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$36,473.29 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$36,420.94 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 50, General Motors, Chevrolet 4500 XD Low-Cab Forward - Diesel Regular Cab 109" WB, CT41003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CT42003: 4500 XD Low-Cab Forward - Diesel Regular Cab 132.5" WB; Model CT43003: 4500 XD Low-Cab Forward - Diesel Regular Cab 150" WB; Model CT44003: 4500 XD Low-Cab Forward - Diesel Regular Cab 176" WB; Model CT43043: 4500 XD Low-Cab Forward - Diesel Crew Cab 150" WB; Model CT44043: 4500 XD Low-Cab Forward - Diesel Crew Cab 176" WB

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$42,455.12 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$42,349.12 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$42,296.12 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$42,243.12 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$42,190.12 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 51, General Motors, Chevrolet 5500 HD Low-Cab Forward - Diesel Regular Cab 109" WB, CT51003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CT52003: 5500 HD Low-Cab Forward - Diesel Regular Cab 132.5" WB; Model CT53003: 5500 HD Low-Cab Forward - Diesel Regular Cab 150" WB; Model CT54003: 5500 HD Low-Cab Forward - Diesel Regular Cab 176" WB; Model CT55003: 5500 HD Low-Cab Forward - Diesel Regular Cab 200" WB; Model CT53043: 5500 HD Low-Cab Forward - Diesel Crew Cab 150" WB; Model CT54043: 5500 HD Low-Cab Forward - Diesel Crew Cab 176" WB

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$45,224.60 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$45,118.70 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$45,065.75 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$45,012.80 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$44,959.85 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 52, General Motors, Chevrolet 5500 XD Low-Cab Forward - Diesel Regular Cab 109" WB, CT61003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CT62003: 5500 XD Low-Cab Forward - Diesel Regular Cab 132.5" WB; Model CT63003: 5500 XD Low-Cab Forward - Diesel Regular Cab 150" WB; Model CT64003: 5500 XD Low-Cab Forward - Diesel Regular Cab 176" WB; Model CT65003: 5500 XD Low-Cab Forward - Diesel Regular Cab 200" WB; Model CT63043: 5500 XD Low-Cab Forward - Diesel Crew Cab 150" WB; Model CT64043: 5500 XD Low-Cab Forward - Diesel Crew Cab 176" WB

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$46,807.80 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$46,701.90 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$46,648.95 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$46,596.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$46,543.05 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 53, General Motors, Chevrolet 6500 XD Low-Cab Forward - Diesel Regular Cab 152" WB, CT73203**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CT73903: 6500 XD Low-Cab Forward - Diesel Regular Cab 170" WB; Model CT74503: 6500 XD Low-Cab Forward - Diesel Regular Cab 188" WB; Model CT75003: 6500 XD Low-Cab Forward - Diesel Regular Cab 200" WB; Model CT76003: 6500 XD Low-Cab Forward - Diesel Regular Cab 212" WB; Model CT76503: 6500 XD Low-Cab Forward - Diesel Regular Cab 224" WB; Model CT77603: 6500 XD Low-Cab Forward - Diesel Regular Cab 236" WB; Model CT78803: 6500 XD Low-Cab Forward - Diesel Regular Cab 248" WB

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$66,416.70 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$66,311.70 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$66,259.20 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$66,206.70 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$66,154.20 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 54, General Motors, Chevrolet Express 3500 Cut-Away Work Van SRW 139" WB, CG33503**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CG33803: Express 3500 Cut-Away Work Van SRW 159" WB; Model CG33903: Express 3500 Cut-Away Work Van DRW 177" WB; Model CG33803: Express 4500 Cut-Away Van 159" WB; Model CG33903: Express 4500 Cut-Away Van 177" WB

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$23,854.27 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$23,854.27 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$23,799.42 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$23,744.57 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$23,689.72 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 55, General Motors, Chevrolet Silverado 3500HD Chassis Cab 2WD Crew Cab (177" WB, 60" CA), CC31043**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK31043: 4WD Crew Cab 177" WB, 60" CA

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$49,495.06 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$49,335.98 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$49,256.44 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$49,176.90 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$49,097.35 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 56, General Motors, Chevrolet Silverado 3500HD Chassis Cab 2WD Regular Cab (146" WB, 60" CA), CC31003**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK31003: 4WD Regular Cab 146" WB, 60" CA; Model CC31403: 2WD Regular Cab 171" WB, 84.5" CA; Model CK31403: 4WD Regular Cab 171" WB, 84.5" CA

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$46,859.25 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$46,689.20 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$46,604.18 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$46,519.15 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$46,434.13 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 57, General Motors, Chevrolet Silverado 4500HD 2WD Crew Cab DRW (175" WB, 60" CA), CC56043**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56043: Silverado 4500HD 4x4 Crew Cab DRW

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$52,358.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$52,246.60 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$52,190.90 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$52,135.20 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$52,079.50 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 58, General Motors, Chevrolet Silverado 4500HD 2WD Regular Cab DRW (141" WB, 60" CA), CC56403**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56403: Silverado 4500HD 4x4 Regular Cab DRW

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$49,058.26 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$48,945.96 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$48,889.81 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$48,833.66 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$48,777.51 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 59, General Motors, Chevrolet Silverado 5500HD 2WD Crew Cab DRW (175" WB, 60" CA), CC56043**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56043: Silverado 5500HD 4x4 Crew Cab DRW

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$51,150.78 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$51,039.08 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$50,983.23 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$50,927.38 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$50,871.53 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 60, General Motors, Chevrolet Silverado 5500HD 2WD Regular Cab DRW (141" WB, 60" CA), CC56403**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56403: Silverado 5500HD 4x4 Regular Cab DRW

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$47,535.05 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$47,422.25 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$47,365.85 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$47,309.45 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$47,253.05 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 61, General Motors, Chevrolet Silverado 6500HD 2WD Crew Cab DRW (175" WB, 60" CA), CC56043**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56043: Silverado 6500HD 4x4 Crew Cab DRW

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$54,421.08 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$54,310.08 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$54,254.58 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$54,199.08 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$54,143.58 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Chassis**Item:** 62, General Motors, Chevrolet Silverado 6500HD 2WD Regular Cab DRW (141" WB, 60" CA), CC56403**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK56403: Silverado 6500HD 4x4 Regular Cab DRW

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$51,107.13 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$50,995.33 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$50,939.43 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$50,883.53 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$50,827.63 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 76, Ford, Escape SE Sport AWD Hybrid, U9G/99Z/445 (Previously U9B) - Not available for the 24MY**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Haley Ford South | \$25,731.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$30,279.85 | 6.00% | Build | Options |
| Colonial | Primary | Haley Ford South | \$25,631.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$30,155.58 | 6.00% | Build | Options |
| Heritage | Primary | Haley Ford South | \$25,681.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$30,155.58 | 6.00% | Build | Options |
| Chesapeake | Primary | Haley Ford South | \$25,631.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$30,101.72 | 6.00% | Build | Options |
| No Delivery | Primary | Haley Ford South | \$25,631.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$29,958.28 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 77, Ford, Escape SE Sport FWD Hybrid, U0G/99Z/445 (Previously U0B) - Not available for the 24MY**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Haley Ford South | \$24,375.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$30,212.67 | 6.00% | Build | Options |
| Colonial | Primary | Haley Ford South | \$24,275.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$30,230.97 | 6.00% | Build | Options |
| Heritage | Primary | Haley Ford South | \$24,325.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$30,230.97 | 6.00% | Build | Options |
| Chesapeake | Primary | Haley Ford South | \$24,275.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$30,033.21 | 6.00% | Build | Options |
| No Delivery | Primary | Haley Ford South | \$24,275.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$29,888.26 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 81, Ford, E-Transit T-350 Cargo Van High Roof Extended 148" WB, W3X**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$56,499.68 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,347.90 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$56,197.52 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,289.40 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$55,899.55 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,230.90 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$55,900.10 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,113.90 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$55,400.58 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,996.90 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 82, Ford, E-Transit T-350 Cargo Van Low Roof Regular 130" WB, W1Y**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$52,035.75 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$50,250.59 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,977.25 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$49,971.99 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,918.75 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$49,950.83 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,801.75 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$49,448.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,684.75 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 83, Ford, E-Transit T-350 Cargo Van Medium Roof Regular 148" WB (Previously 130" WB), W9C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$52,565.72 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,291.16 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$52,921.33 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,232.66 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$52,866.95 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,174.16 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$53,057.16 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,107.41 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$52,940.16 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$53,163.05 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 84, Ford, E-Transit T-350 Chassis Cab Low Roof Extended 178" WB, W5Z**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$46,572.89 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$48,185.28 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$46,957.20 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$48,126.78 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$46,899.86 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$48,068.28 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$47,145.32 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,951.28 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$47,218.71 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,834.28 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 85, Ford, E-Transit T-350 Cutaway Low Roof Extended 178" WB, W5P**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$46,145.03 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,576.88 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$46,460.88 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,518.38 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$46,408.66 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,459.88 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$46,655.28 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,342.88 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$46,670.77 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,225.88 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 86, Ford, Explorer Limited HEV 4WD, K8F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$46,994.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,065.30 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$46,893.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,004.82 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$46,893.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,944.34 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$46,843.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,823.38 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$46,813.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,702.42 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 87, Ford, Explorer Limited HEV RWD, K7F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$46,193.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,877.13 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$46,088.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,816.65 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$46,088.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,756.17 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$45,035.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,635.21 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$45,010.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,514.25 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 88, Ford, F-150 Crew Cab Lightning, W1B (Previously W1E)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. Late Availability.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$53,368.74 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$53,306.64 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$53,244.54 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$53,120.34 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$52,996.14 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 89, Ford, F-150 SuperCrew Cab Hybrid 4x2 145" WB, W1C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$33,856.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$39,953.16 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$33,676.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$39,894.66 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$33,676.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$39,836.16 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$33,626.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$39,719.16 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$33,597.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$39,602.16 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 90, Ford, F-150 SuperCrew Cab Hybrid 4x4 145" WB, W3L (Previously W1E)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$42,939.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,999.54 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$42,880.50 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,812.42 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$42,822.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,812.42 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$42,705.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,750.04 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$42,588.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,698.90 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 91, Ford, Maverick Super Crew XL FWD, W8A (Previously W8E)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model W8E: Maverick Super Crew Lariat FWD; Model W8E Maverick Super Crew XLT FWD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$26,185.98 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$26,492.96 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$26,079.28 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$26,426.18 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$26,033.56 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$26,359.40 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$25,875.51 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$26,225.84 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$25,620.76 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$26,092.28 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 92, Ford, Mustang Mach-E AWD, K1S**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$51,028.04 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$55,390.52 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$50,974.04 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$55,290.94 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$50,920.04 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$55,188.13 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$50,812.04 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$55,090.39 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$50,704.04 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$54,989.84 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 93, Ford, Mustang Mach-E RWD, K1R**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$48,090.43 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$52,276.21 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$48,036.43 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$52,057.25 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$47,982.43 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,960.46 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$47,874.43 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,879.43 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$47,766.43 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,778.79 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 94, Ford, Police Interceptor Hybrid, K8A (24MY not available for ordering - Inventory/Stock only. 25MY ordering opens early 2024)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$49,198.81 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,149.42 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$49,050.49 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,079.15 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$49,050.49 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,008.88 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$48,839.54 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,868.34 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$48,666.25 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,727.79 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 95, General Motors, Chevrolet Bolt EUV, 1FF48**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1FG48: Bolt EUV Premier

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$30,725.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$30,625.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$30,575.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$30,525.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$30,475.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 96, General Motors, Chevrolet Bolt LT, 1FB48**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1FC48: Bolt EV 2LT

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$27,391.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$27,291.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$27,241.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$27,191.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$27,141.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Electric and Hybrid**Item:** 97, Nissan, Leaf S - 40kWh, 17014 (Previously 17012 & 17013)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. Flexibility may be limited on how models and options can be ordered based on manufacturer availability.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 17114: Leaf SV Plus - 60kWh

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$29,543.05 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$29,481.96 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$29,420.88 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$29,298.71 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$29,176.54 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Motorcycles**Item:** 117, Harley-Davidson, Pan America, RA1250S**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-------------|--------------------------|--------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Richmond Harley Davidson | \$18,062.00 | 6.00% | Build | Options |
| Colonial | Primary | Richmond Harley Davidson | \$18,062.00 | 6.00% | Build | Options |
| Heritage | Primary | Richmond Harley Davidson | \$18,062.00 | 6.00% | Build | Options |
| Chesapeake | Primary | Richmond Harley Davidson | \$18,062.00 | 6.00% | Build | Options |
| No Delivery | Primary | Richmond Harley Davidson | \$18,062.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Motorcycles**Item:** 118, Harley-Davidson, Police, FLHP Road King**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-------------|--------------------------|--------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Richmond Harley Davidson | \$16,651.00 | 6.00% | Build | Options |
| Colonial | Primary | Richmond Harley Davidson | \$16,651.00 | 6.00% | Build | Options |
| Heritage | Primary | Richmond Harley Davidson | \$16,651.00 | 6.00% | Build | Options |
| Chesapeake | Primary | Richmond Harley Davidson | \$16,651.00 | 6.00% | Build | Options |
| No Delivery | Primary | Richmond Harley Davidson | \$16,651.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Motorcycles**Item:** 119, Harley-Davidson, Police, FLHTP Electra Glide**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-------------|--------------------------|--------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Richmond Harley Davidson | \$17,306.00 | 6.00% | Build | Options |
| Colonial | Primary | Richmond Harley Davidson | \$17,306.00 | 6.00% | Build | Options |
| Heritage | Primary | Richmond Harley Davidson | \$17,306.00 | 6.00% | Build | Options |
| Chesapeake | Primary | Richmond Harley Davidson | \$17,306.00 | 6.00% | Build | Options |
| No Delivery | Primary | Richmond Harley Davidson | \$17,306.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Motorcycles**Item:** 120, Harley-Davidson, Police, XL883L Sportster**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Richmond Harley Davidson | \$10,382.00 | 6.00% | Build | Options |
| Colonial | Primary | Richmond Harley Davidson | \$10,382.00 | 6.00% | Build | Options |
| Heritage | Primary | Richmond Harley Davidson | \$10,382.00 | 6.00% | Build | Options |
| Chesapeake | Primary | Richmond Harley Davidson | \$10,382.00 | 6.00% | Build | Options |
| No Delivery | Primary | Richmond Harley Davidson | \$10,382.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 122, General Motors, Chevrolet Malibu 1FL LS, 1ZC69**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1ZS69: Malibu RS; Model 1ZD69: Malibu LT; Model 1ZF69: Malibu Premier

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$26,069.41 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$25,924.02 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$25,851.33 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$25,778.64 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$25,705.94 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 124, Nissan, Altima Sedan 2.5S FWD, 13114 (Previously 13112 & 13113)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$25,939.54 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$25,869.13 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$25,800.13 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$25,659.31 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$25,518.48 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 125, Nissan, Altima Sedan 2.5SL FWD, 13714 (Previously 13712 & 13713)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 13614: Altima Sedan 2.5SL AWD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$31,328.84 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$31,262.32 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$31,195.80 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$31,062.76 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$30,929.72 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 126, Nissan, Altima Sedan 2.5SR FWD, 13514 (Previously 13512 & 13513)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 13414: Altima Sedan 2.5SR AWD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$28,414.58 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$28,344.02 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$28,273.45 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$28,132.32 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$27,991.18 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 127, Nissan, Altima Sedan 2.5SV FWD, 13314 (Previously 13312 & 13313)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 13214: Altima Sedan 2.5SV AWD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$26,391.70 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$26,323.72 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$26,255.74 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$26,119.79 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$25,983.83 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 129, Nissan, Sentra S, 12014 (Previously 12012 & 12013)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 12114: Sentra SV; Model 12214: Sentra SR

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$21,533.33 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$21,468.28 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$21,403.23 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$21,273.14 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$21,143.04 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Passenger Vehicles**Item:** 130, Nissan, Versa S CVT, 10114 (Previously 10112 & 10113)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 10214: Versa SV

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$20,153.77 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$20,084.50 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$20,015.24 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$19,876.71 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$19,738.17 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 139, Ford, Police Interceptor Utility AWD - 3.3 Gas Engine, K8A (24MY not available for ordering - Inventory/Stock only. 25MY ordering opens early 2024)**Description:** Manufacturer`s standard base model specifications with remote keyless entry and current model year for model/model number listed. 3.3 Gas Engine (Not hybrid)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$46,207.60 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$46,243.19 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$46,072.89 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$46,172.23 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$46,072.89 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$46,101.26 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$45,907.36 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,959.32 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$45,677.48 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,817.39 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 140, Ford, Police Interceptor Utility AWD - Ecoboost, K8A (24MY not available for ordering - Inventory/Stock only. 25MY ordering opens early 2024)**Description:** Manufacturer`s standard base model specifications with remote keyless entry and current model year for model/model number listed. Ecoboost Engine (Not hybrid)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$50,296.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,181.00 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$50,146.50 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,110.73 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$50,146.50 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,040.46 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$49,936.55 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,899.92 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$49,761.53 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,759.38 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 141, Ford, Police Rated Responder - F-150 4X4, W1P**Description:** Manufacturer`s standard base model specifications with remote keyless entry and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Haley Ford South | \$45,369.72 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,124.20 | 6.00% | Build | Options |
| Colonial | Primary | Haley Ford South | \$45,237.72 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,985.14 | 6.00% | Build | Options |
| Heritage | Primary | Haley Ford South | \$45,303.72 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,985.14 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$47,792.53 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$48,086.83 | 6.00% | Build | Options |
| No Delivery | Primary | Haley Ford South | \$45,237.72 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,628.44 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,946.41 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 142, General Motors, Chevrolet Tahoe 1500 Full Size Police Rated Utility 2WD, CC10706/9C1**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10706/9C1: Tahoe 1500 Full Size Police Rated Utility 4WD (PPV)

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$52,736.98 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$52,583.92 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$52,507.38 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$52,430.85 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$52,354.32 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Police Rated Vehicles**Item:** 145, Stellantis, Dodge Durango Pursuit AWD, WDEE75**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model WDEE75: Dodge Durango Pursuit AWD 5.7L

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$40,035.22 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,241.83 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$39,650.84 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,173.51 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$40,035.22 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,105.20 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$40,163.34 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$41,968.56 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$39,522.72 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$41,831.93 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 146, Ford, Expedition XL SSV 4X2, U1F**Description:** Manufacturer`s standard base model specifications including the 102A Package and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model K1F: 102A (Max) 4x2

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$50,489.99 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,428.69 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$50,459.80 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,362.20 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$50,459.80 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,295.71 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$50,311.10 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,162.73 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$50,195.29 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,029.75 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 147, Ford, Expedition XL SSV 4X4, U1G**Description:** Manufacturer`s standard base model specifications including the 102A Package and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model K1G: 102A (Max) 4x4

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$54,291.29 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,096.28 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$54,201.01 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,029.79 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$54,201.01 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$55,963.30 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$54,109.91 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$55,830.32 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$53,914.45 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$55,697.34 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 148, General Motors, Chevrolet Bolt EUV Special Service Vehicle (SSV), 1FF48/5W4**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-------------|-------------------|--------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$31,169.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$31,069.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$31,019.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$30,969.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$30,919.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 149, General Motors, Chevrolet Bolt EV Special Service Vehicle (SSV), 1FB48/5W4**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-------------|-------------------|--------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$27,917.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$27,817.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$27,767.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$27,717.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$27,667.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 150, General Motors, Chevrolet Silverado 1500 Short Bed SSV 2WD, CC10543 (Previously CC18543)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10543: Silverado 1500 Crew Cab Short Box SSV 4WD; Model CC10743: Silverado 1500 Crew Cab Standard Box SSV 2WD; Model CK10743: Silverado 1500 Crew Cab Standard Box SSV 4WD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$28,640.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$28,540.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$28,490.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$28,440.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$28,390.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Special Service Vehicles**Item:** 151, General Motors, Chevrolet Tahoe 1500 Full Size Special Service Utility 4WD, CK10706/5W4**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-------------|-------------------|--------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$55,038.15 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$54,887.66 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$54,812.41 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$54,737.17 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$54,661.92 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 159, Ford, Edge SE AWD, K4G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$36,574.69 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$38,134.29 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$36,447.36 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$38,074.37 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$36,447.36 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$38,014.45 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$36,414.95 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$37,894.61 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$36,374.44 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$37,774.77 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 163, Ford, Escape SE - 4X4, U9G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Haley Ford South | \$24,731.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$31,593.99 | 6.00% | Build | Options |
| Colonial | Primary | Haley Ford South | \$24,631.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$31,456.54 | 6.00% | Build | Options |
| Heritage | Primary | Haley Ford South | \$24,681.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$31,456.54 | 6.00% | Build | Options |
| Chesapeake | Primary | Haley Ford South | \$24,631.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$31,397.89 | 6.00% | Build | Options |
| No Delivery | Primary | Haley Ford South | \$24,631.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$31,240.61 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 164, Ford, Expedition XL 4X2, U1F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model K1H: Max XLT 4X2; Model U1H: XLT 4x2; Model K1F: Max XL 4x2

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$43,859.61 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$67,442.51 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$43,803.99 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$67,275.57 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$43,748.37 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$43,637.12 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$67,040.00 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$43,525.88 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$66,844.58 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 165, Ford, Expedition XL 4X4, U1G**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model K1J: Max XLT 4x4; Model U1J: XLT 4x4; Model K1G: Max XL 4x4

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$56,042.23 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,015.89 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$55,911.15 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,948.31 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$55,911.15 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,880.73 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$55,726.93 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,745.57 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$55,573.54 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$56,610.41 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 166, Ford, Explorer 4X4 2.3L, K8B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$39,333.45 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$39,689.56 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$39,202.21 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$39,554.91 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$39,202.21 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$39,622.23 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$39,021.93 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$39,554.91 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$38,869.07 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$39,554.91 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 167, Ford, Explorer RWD 2.3L, K7B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$37,279.20 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$37,833.96 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$37,149.77 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$37,700.99 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$37,149.77 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$37,767.47 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$36,967.69 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$37,700.99 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$36,815.26 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$37,700.99 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 168, Ford, Explorer XLT 4X4 2.3L, K8D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Haley Ford South | \$40,984.14 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$41,278.56 | 6.00% | Build | Options |
| Colonial | Primary | Haley Ford South | \$40,859.48 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$41,146.03 | 6.00% | Build | Options |
| Heritage | Primary | Haley Ford South | \$40,921.81 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$41,146.03 | 6.00% | Build | Options |
| Chesapeake | Primary | Haley Ford South | \$40,859.48 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$40,964.28 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$40,809.01 | 6.00% | Build | Options |
| | Alternate | Haley Ford South | \$40,859.48 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 169, Ford, Explorer XLT RWD 2.3L, K7D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$40,020.88 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$41,112.81 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$39,886.37 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$41,053.59 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$39,886.37 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$40,994.36 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$39,701.41 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$40,875.91 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$39,542.69 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$40,757.46 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 170, General Motors, Chevrolet Blazer FWD LT, 1NK26**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1NR26: Blazer AWD LT; Model 1NL26: Blazer FWD RS; Model 1NS26: Blazer AWD RS; Model 1NM26: Blazer FWD Premier; Model 1NT26: Blazer AWD Premier

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$37,023.22 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$36,889.07 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$36,822.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$36,754.92 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$36,687.85 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 171, General Motors, Chevrolet Equinox - FWD - LS, 1XP26**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1XX26: Equinox AWD LS; Model 1XR26: Equinox FWR LT; Model 1XY26: Equinox AWD LT; Model 1XS26: Equinox FWD Premier; Model 1XZ26: Equinox AWD Premier

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$28,322.46 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$28,188.84 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$28,122.03 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$28,055.22 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$27,988.41 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 172, General Motors, Chevrolet Suburban 2WD - 1FL, CC10906**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10906: Suburban 4WD 1FL

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$59,873.71 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$59,728.19 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$59,655.43 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$59,582.67 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$59,509.91 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 173, General Motors, Chevrolet Tahoe 2WD 1FL, CC10706**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10706: Tahoe 4WD 1FL

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$56,839.27 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$56,692.10 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$56,618.52 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$56,544.94 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$56,471.36 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 174, General Motors, Chevrolet Trailblazer FWD LS, 1TR56**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1TV56: Trailblazer AWD LS; Model 1TU56: Trailblazer FWD LT; Model 1TW56: Trailblazer AWD LT; Model 1TS56: Trailblazer FWD ACTIV; Model 1TX56: Trailblazer AWD ACTIV; Model 1TT56: Trailblazer FWD RS; Model 1TY56: Trailblazer AWD RS

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$24,650.95 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$24,511.72 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$24,442.11 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$24,372.50 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$24,302.89 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 175, General Motors, Chevrolet Traverse FWD LS, 1NB56**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1NV56: Traverse AWD LS; Model 1NC56: Traverse FWD LT; Model 1NW56: Traverse AWD LT; Model 1NE56: Traverse FWD Premier; Model 1NX56: Traverse AWD Premier

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$36,484.76 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$36,340.63 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$36,268.56 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$36,196.49 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$36,124.43 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 176, General Motors, Chevrolet Trax LS AWD, 1JR76**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 1JS76: Trax LT AWD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$19,850.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$19,750.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$19,700.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$19,650.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$19,600.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 177, Nissan, Armada S 4x2, 26113 (Previously 26712)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 26213: Armada S 4x4

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$44,599.08 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$44,542.08 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$44,485.08 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$44,371.08 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$44,257.08 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 178, Nissan, Armada SL 4x2, 26314 (Previously 26312 & 26513)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 26414: Armada SL 4x4

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$55,891.58 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$55,830.47 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$55,769.36 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$55,647.13 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$55,524.91 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 179, Nissan, Armada SV 4x2, 26114 (Previously 26112 & 26313)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 26214: Armada SV 4x4

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$53,659.96 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$53,597.11 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$53,534.27 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$53,408.59 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$53,282.90 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 180, Nissan, Kicks S, 21014 (Previously 21012 & 21013)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 21114: Kicks SV; Model 21214: Kicks SR

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$22,722.74 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$22,653.08 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$22,583.42 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$22,444.09 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$22,304.76 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 181, Nissan, Murano S FWD, 23113 (Previously 23112) - S trim level no longer available.**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 23013: Murano S AWD (No longer available); Model 23114: Murano SV FWD; Model 23014: Murano SV AWD; Model 23314: Murano SL FWD; Model 23214: Murano SL AWD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$29,082.35 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$29,024.85 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$28,967.35 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$28,852.35 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$28,737.35 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 182, Nissan, Pathfinder S 2WD, 25114 (Previously 25112 & 25113)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 25014: Pathfinder S 4WD; Model 25514: Pathfinder SL 2WD; Model 25414: Pathfinder SL 4WD; Model 25314 Pathfinder SV 2WD; Model 25214: Pathfinder SV 4WD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$33,765.77 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$33,705.59 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$33,645.40 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$33,525.03 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$33,404.67 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 183, Nissan, Rogue S - FWD, 22114 (Previously 22112 & 22113)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 22014: Rogue S AWD; Model 22314: Rogue SV FWD; Model 22214: Rogue SV AWD; Model 22514: Rogue SL FWD; Model 22414: Rogue SL AWD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$27,689.63 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$27,627.86 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$27,566.09 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$27,442.55 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$27,319.02 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 195, Stellantis, Jeep Wrangler 2 Door Sport, JLJL72**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$31,180.59 | 6.00% | Build | Options |
| | Alternate | Magic City CDJR of Bedford | \$37,071.23 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$31,130.59 | 6.00% | Build | Options |
| | Alternate | Magic City CDJR of Bedford | \$36,686.78 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$31,080.59 | 6.00% | Build | Options |
| | Alternate | Magic City CDJR of Bedford | \$37,071.23 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$30,980.59 | 6.00% | Build | Options |
| | Alternate | Magic City CDJR of Bedford | \$37,199.38 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$30,880.59 | 6.00% | Build | Options |
| | Alternate | Magic City CDJR of Bedford | \$36,558.63 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** SUVs**Item:** 196, Stellantis, Jeep Wrangler 4 Door Sport, JLJL74**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model JLJP74 Unlimited Sahara

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$33,324.67 | 6.00% | Build | Options |
| | Alternate | Magic City CDJR of Bedford | \$40,878.60 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$33,274.67 | 6.00% | Build | Options |
| | Alternate | Magic City CDJR of Bedford | \$40,498.27 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$33,224.67 | 6.00% | Build | Options |
| | Alternate | Magic City CDJR of Bedford | \$40,878.60 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$33,124.67 | 6.00% | Build | Options |
| | Alternate | Magic City CDJR of Bedford | \$41,005.37 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$33,024.67 | 6.00% | Build | Options |
| | Alternate | Magic City CDJR of Bedford | \$40,371.50 | 6.00% | Build | Options |

Bid Award

Contract: 22-05-0917RR, Vehicle and Motorcycle Procurement

Group: Trucks

Item: 200, Ford, F-150 Regular Cab 4x2 122.5" WB, F1K (Previously F1C)

Description: Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$37,636.27 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$37,814.37 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$37,484.54 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$37,733.94 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$37,484.54 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$37,653.53 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$37,272.17 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$37,492.69 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$37,134.21 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$37,331.86 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 201, Ford, F-150 Regular Cab 4x4 122.5" WB, F1L (Previously F1E)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$42,249.40 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$42,260.94 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$42,121.32 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,171.40 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$42,093.40 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$42,121.32 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$41,925.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$41,937.40 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$41,781.40 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$41,794.76 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 202, Ford, F-150 Super Cab 4x2 145" WB, X1K (Previously X1C)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$40,868.50 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,118.38 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$40,720.06 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,030.11 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$40,720.06 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$43,941.85 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$40,516.36 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$43,765.32 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$40,345.22 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$43,588.79 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 203, Ford, F-150 Super Cab 4x4 145" WB, X1L (Previously X1E)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$44,323.99 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,963.24 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$44,180.69 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,877.06 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$44,180.69 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,790.88 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$43,982.94 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,618.52 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$43,819.27 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,446.16 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 204, Ford, F-150 SuperCrew Cab XL 4x2 145" WB, W1K (Previously W1C)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$41,960.94 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,213.83 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$41,823.61 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,138.38 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$41,823.61 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,062.93 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$41,631.22 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$41,912.04 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$41,473.73 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$41,761.14 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 205, Ford, F-150 SuperCrew Cab XL 4x4 145" WB, W1L (Previously W1E)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$45,772.94 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,912.35 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$45,646.08 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,836.90 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$45,646.08 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,761.45 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$45,474.87 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,610.55 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$45,330.55 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,459.66 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 206, Ford, F-250 Short Bed XL 4x2 SD Crew Cab, W2A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$47,791.17 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,927.14 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$47,710.30 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,776.78 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$47,629.43 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,776.78 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$47,467.69 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,718.53 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$47,305.95 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,551.24 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 207, Ford, F-250 Short Bed XL 4x2 SD Super Cab, X2A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$46,615.09 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,893.81 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$46,469.46 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,809.57 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$46,469.46 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,725.33 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$46,408.05 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,556.85 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$46,242.39 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,388.37 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 208, Ford, F-250 Short Bed XL 4x4 SD Crew Cab, W2B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$49,244.83 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,221.13 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$49,105.89 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,142.78 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$49,105.89 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,064.44 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$48,935.57 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,907.75 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$48,774.98 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,751.07 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 209, Ford, F-250 Short Bed XL 4x4 SD Super Cab, X2B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$48,969.96 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,174.62 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$48,890.77 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,915.81 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$48,811.59 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,915.81 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$48,653.22 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,854.91 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$48,494.84 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,688.79 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 210, Ford, F-250 XL 4x2 SD Regular Cab, F2A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$44,374.26 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$44,388.82 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$44,245.39 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,290.02 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$44,205.78 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$44,245.39 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$44,037.30 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$44,183.10 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$43,868.82 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$44,015.16 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 211, Ford, F-250 XL 4x4 SD Regular Cab, F2B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$46,634.73 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,040.26 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$46,553.86 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,930.53 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$46,472.99 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,885.35 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$46,311.24 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,720.72 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$46,149.50 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,557.02 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 212, Ford, F-350 XL 4x2 SD Crew Cab Pick-up 8` Box, 176" WB, DRW, W3C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$50,444.55 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$59,340.10 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$50,334.56 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$59,252.00 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$50,289.54 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$59,163.90 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$50,131.58 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,987.70 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$49,967.98 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$58,811.51 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 213, Ford, F-350 XL 4x2 SD Crew Cab Pick-up Short Bed, 160" WB, SRW, W3A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$48,913.51 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,052.95 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$48,802.58 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$48,977.14 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$48,756.65 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$48,901.32 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$48,595.27 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$48,749.69 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$48,430.88 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$48,598.06 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 214, Ford, F-350 XL 4x2 SD Regular Cab Pick-up 8' box 142" WB DRW, F3C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$46,431.99 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,808.92 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$46,355.34 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,698.34 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$46,278.68 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,654.16 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$46,125.36 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,489.87 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$45,972.04 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$46,325.62 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 215, Ford, F-350 XL 4x2 SD Regular Cab Pick-up 8' Box 142" WB SRW, F3A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$44,876.06 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$45,455.55 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$44,798.56 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$45,344.30 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$44,721.06 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$45,298.70 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$44,566.06 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$45,136.69 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$44,411.06 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$44,969.44 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 216, Ford, F-350 XL 4x2 SD Super Cab Pick-up 8` Box 164" WB DRW, X3C**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$48,557.94 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,988.45 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$48,448.67 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,899.39 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$48,405.47 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,810.33 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$48,244.26 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,632.22 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$48,085.34 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$57,454.11 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 217, Ford, F-350 XL 4x2 SD Super Cab SRW Pick-up, Short Bed, 148" WB, X3A**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$47,344.06 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,585.13 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$47,268.24 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,473.12 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$47,192.43 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,427.79 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$47,040.80 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,265.76 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$46,889.16 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,102.94 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 218, Ford, F-350 XL 4x4 SD Crew Cab Pick-up 8` Box, 176" WB, DRW, W3D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$52,981.80 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,034.70 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$52,872.35 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,961.42 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$52,828.06 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,888.13 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$52,667.13 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,741.55 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$52,501.73 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$52,594.97 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 219, Ford, F-350 XL 4x4 SD Crew Cab Pick-up Short Bed, 160" WB, SRW, W3B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$51,675.38 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$52,091.16 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$51,601.25 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,979.71 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$51,527.12 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,932.62 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$51,378.85 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,772.84 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$51,230.59 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,606.28 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 220, Ford, F-350 XL 4x4 SD Regular Cab Pick-up 8' Box 142" WB DRW, F3D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$49,166.19 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,352.14 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$49,091.22 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,243.17 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$49,016.24 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,195.51 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$48,866.30 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$49,035.49 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$48,716.35 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$48,871.46 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 221, Ford, F-350 XL 4x4 SD Regular Cab Pick-up 8' Box 142" WB SRW, F3B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$47,849.00 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,993.48 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$47,773.18 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,883.78 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$47,697.36 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,837.92 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$47,545.73 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,678.24 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$47,394.10 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$47,513.33 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 222, Ford, F-350 XL 4x4 SD Super Cab Pick-up 8` Box 164" WB DRW, X3D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Hall Automotive, LLC | \$51,524.96 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,641.03 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$51,451.67 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,531.47 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$51,378.38 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,484.73 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$51,231.80 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,327.04 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$51,085.23 | 6.00% | Build | Options |
| | Alternate | Sheehy Ford Lincoln of Richmond | \$51,165.46 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 223, Ford, F-350 XL 4x4 SD Super Cab SRW Pick-up, Short Bed, 148" WB, X3B**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$50,121.92 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,148.28 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$50,011.59 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,074.15 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$49,966.87 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,000.02 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$49,805.90 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,851.75 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$49,642.35 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,703.49 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 224, Ford, F-450 XL 4x4 SD Crew Cab Pick-up - CA of 56, DRW, W4D**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$65,648.10 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$65,966.12 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$65,538.18 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$65,902.10 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$65,493.26 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$65,838.08 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$65,336.79 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$65,710.03 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$65,176.98 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$65,581.99 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 225, Ford, Maverick Super Crew XL AWD, W8B (Previously W8F)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model W8S: Maverick Super Crew Lariat AWD; Model W8J: Maverick Super Crew XLT AWD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$27,654.60 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$28,728.71 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$27,596.00 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$28,661.00 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$27,348.16 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$28,593.31 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$27,396.98 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$28,457.91 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$27,146.77 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$28,322.51 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 226, Ford, Ranger XL Crew Cab 4x2, R4E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$28,871.80 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$28,872.09 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$28,754.01 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$28,813.59 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$28,754.01 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$28,755.09 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$28,615.09 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$28,638.09 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$28,469.73 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$28,521.09 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 227, Ford, Ranger XL Crew Cab 4x4, R4F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$32,628.31 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$32,634.00 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$32,510.28 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$32,574.00 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$32,510.28 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$32,514.00 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$32,354.31 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$32,394.00 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$32,210.05 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$32,274.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 228, Ford, Ranger XL Super Cab 4x2, R1E**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$27,123.62 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$27,128.72 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$27,000.43 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$27,066.72 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$27,000.43 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$27,004.72 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$26,879.19 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$26,880.72 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$26,739.77 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$26,756.72 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 229, Ford, Ranger XL Super Cab 4x4, R1F**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$30,497.91 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$30,500.00 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$30,365.03 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$30,439.00 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$30,365.03 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$30,378.00 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$30,251.82 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$30,256.00 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$30,128.93 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$30,134.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 230, General Motors, Chevrolet Colorado 4x2 Crew Cab 128.3" WB, 12M43**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 12M43: Colorado Crew Cab 4WD Short Box; Model 12T43: Colorado Crew Cab 2WD Long Box; Model 12T43: Colorado Crew Cab 4WD Long Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$21,814.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$21,714.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$21,664.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$21,614.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$21,564.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 231, General Motors, Chevrolet Colorado 4x2 Extended Cab 128.3" WB, 12M53**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 12M53: Colorado Extended Cab 4WD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$20,707.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$20,607.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$20,557.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$20,507.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$20,457.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 232, General Motors, Chevrolet Silverado 1500 Crew Cab 2WD (Standard Bed 147.4" WB), CC10543 (Previously CC18543)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10543: Silverado 1500 Crew Cab 4WD Short Box; Model CC10743: Silverado 1500 Crew Cab 2WD Standard Box; Model CK10743: Silverado 1500 Crew Cab 4WD Standard Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$24,526.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$24,426.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$24,376.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$24,326.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$24,276.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 233, General Motors, Chevrolet Silverado 1500 Double Cab 2WD 147" WB (Standard Bed 147.4" WB), CC10753 (Previously CC18753)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK10753: Silverado 1500 Double Cab 4WD Standard Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$22,375.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$22,275.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$22,225.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$22,175.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$22,125.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 234, General Motors, Chevrolet Silverado 1500 Regular Cab RWD (Long Bed 139.6" WB), CC18903**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK18903: Silverado 1500 Regular Cab 4WD Long Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$20,541.00 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$20,441.00 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$20,391.00 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$20,341.00 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$20,291.00 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 235, General Motors, Chevrolet Silverado 2500HD Crew Cab 2WD (Standard Bed 158.9" WB), CC20743**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK20743: Silverado 2500HD Crew Cab 4WD Standard Box; Model CC20943: Silverado 2500HD Crew Cab 2WD Long Box; Model CK20943: Silverado 2500HD Crew Cab 4WD Long Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$49,885.68 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$49,721.72 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$49,639.74 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$49,557.76 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$49,475.77 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 236, General Motors, Chevrolet Silverado 2500HD Double Cab 2WD (Standard Bed 149.4" WB), CC20753**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK20753: Silverado 2500HD Double Cab 4WD Standard Box; Model CC20953: Chevrolet Silverado 2500HD Double Cab 2WD Long Box; Model CK20953: Silverado 2500HD Double Cab 4WD Long Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$48,063.27 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$47,894.55 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$47,810.19 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$47,725.83 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$47,641.47 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 237, General Motors, Chevrolet Silverado 2500HD Regular Cab 2WD (Long Bed 141" WB), CC20903**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK20903: Silverado 2500HD Regular Cab 4WD Long Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$46,505.97 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$46,336.11 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$46,251.18 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$46,166.25 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$46,081.32 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 238, General Motors, Chevrolet Silverado 3500HD Crew Cab 2WD SRW (Standard Bed 158" WB), CC30743**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CK30743: Silverado 3500HD Crew Cab 4WD SRW Standard Box; Model CC30943: Silverado 3500HD Crew Cab 2WD SRW Long Box; Model CC30943: Silverado 3500HD Crew Cab 2WD DRW Long Box; Model CK30943: Silverado 3500HD Crew Cab 4WD SRW Long Box; Model CK30943: Silverado 3500HD Crew Cab 4WD DRW Long Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$51,100.76 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$50,938.32 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$50,857.09 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$50,775.87 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$50,694.65 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 239, General Motors, Chevrolet Silverado 3500HD Double Cab 2WD SRW (Long Bed 162" WB), CC30953**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CC30953: Silverado 3500HD Double Cab 2WD DRW Long Box; Model CK30953: Silverado 3500HD Double Cab 4WD SRW Long Box; Model CK30953: Silverado 3500HD Double Cab 4WD DRW Long Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$49,586.80 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$49,420.28 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$49,337.02 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$49,253.76 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$49,170.50 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 240, General Motors, Chevrolet Silverado 3500HD Regular Cab 2WD SRW (Long Bed 141" WB), CC30903**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CC30903: Silverado 3500HD Regular Cab 2WD DRW (Long Bed 141" WB); Model CK30903: Silverado 3500HD Regular Cab 4WD SRW (Long Bed 141" WB); Model CK30903: Silverado 3500HD Regular Cab 4WD DRW (Long Bed 141" WB)

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$47,761.39 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$47,593.73 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$47,509.90 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$47,426.08 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$47,342.25 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 241, Nissan, Frontier Crew Cab S 2WD 6 Cylinder, 32114 (Previously 32112 & 32113)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 32014: Frontier Crew Cab S 4WD; Model 32314: Frontier Crew Cab SV 2WD 6 Cylinder Shortbed; Model 32214: Frontier Crew Cab SV 4WD Shortbed; Model 33114: Frontier Crew Cab SV 2WD Longbed; Model 33214: Frontier Crew Cab SV 4WD Longbed

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$34,343.24 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$34,273.74 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$34,204.23 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$34,065.23 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$33,926.22 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 242, Nissan, Frontier King Cab S 2WD 6 Cylinder, 31114 (Previously 31112 & 31113)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 31014: Frontier King Cab S 4WD 6 Cylinder; Model 31314: Frontier King Cab SV 2WD 6 Cylinder; Model 31214: Frontier King Cab SV 6 Cylinder 4WD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$33,561.19 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$33,489.19 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$33,417.20 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$33,273.21 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$33,129.22 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 243, Nissan, Titan S Crew Cab 2WD Shortbed, 38113 (Previously 38112) - S trim level is no longer available.**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 38013: Titan S Crew Cab 4WD (No longer available); Model 53013: Titan XD S Crew Cab 4WD - Gas (No longer available); Model 38314: Titan SV Crew Cab 2WD; Model 38214: Titan SV Crew Cab 4WD; Model 53214: Titan XD SV Crew Cab 4WD – Gas

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$36,873.28 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$36,812.28 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$36,751.28 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$36,629.28 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$36,507.28 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 244, Nissan, Titan S King Cab 2WD, 37113 (Previously 37112) - S trim level is no longer available.**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model 37013: Titan S King Cab 4WD (No longer available); Model 37313: Titan SV King Cab 2WD (No longer available); Model 37214: Titan SV King Cab 4WD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$35,158.68 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$35,095.18 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$35,031.68 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$34,904.68 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$34,777.68 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 252, Stellantis, Ram 1500 HFE Crew Cab 4x2 (144.5 in WB 5` 7" box), DTE198**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|----------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Hall Automotive, LLC | \$38,722.15 | 6.00% | Build | Options |
| Colonial | Primary | Hall Automotive, LLC | \$38,672.15 | 6.00% | Build | Options |
| Heritage | Primary | Hall Automotive, LLC | \$38,622.15 | 6.00% | Build | Options |
| Chesapeake | Primary | Hall Automotive, LLC | \$38,522.15 | 6.00% | Build | Options |
| No Delivery | Primary | Hall Automotive, LLC | \$38,422.15 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 253, Stellantis, Ram 1500 Tradesman Crew Cab 4X2 (144.5 in WB 5` 7" box), DT1L98**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DT1L91 4X2 (153.5 in WB 6` 4" box); DT1H98 Big Horn 4x2 144.5 WB 5`7" Box; DT1H91 Big Horn 153.5 WB 6`4" Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$39,250.07 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$40,063.99 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$38,850.21 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$39,995.43 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$39,250.07 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$39,926.87 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$39,396.68 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$39,789.76 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$38,716.92 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$39,652.64 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 254, Stellantis, Ram 1500 Tradesman Crew Cab 4X4 (144.5 in WB 5` 7" box), DT6L98**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DT6L91 4X4 (153.5 in WB 6` 4" box); DT6H98 Big Horn 4x4 144.5 WB 5`7" Box; DT6H91 Big Horn 153.5 WB 6`4" Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$42,884.37 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,984.05 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$42,490.12 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,914.69 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$42,884.37 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,845.33 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$43,015.79 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,706.61 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$42,358.70 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,567.89 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 255, Stellantis, Ram 1500 Tradesman Quad Cab 4X2 (140 in WB 6` 4" box), DT1L41**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$36,878.80 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$38,506.52 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$36,471.17 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$38,434.98 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$36,878.80 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$38,363.44 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$37,014.67 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$38,220.36 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$36,335.30 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$38,077.28 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 256, Stellantis, Ram 1500 Tradesman Quad Cab 4X4 (140 in WB 6` 4" box), DT6L41**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$40,146.03 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,400.08 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$39,749.19 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,329.69 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$40,146.03 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,259.31 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$40,278.30 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$42,118.54 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$39,616.92 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$41,977.77 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 257, Stellantis, Ram 2500 Regular Cab 4X2 140" WB - 8ft. Box, DJ2L62**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$42,080.20 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,692.87 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$41,657.58 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,615.79 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$42,080.20 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,538.71 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$42,221.07 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,384.56 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$41,516.71 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,230.41 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 258, Stellantis, Ram 2500 Regular Cab 4X4 140" WB - 8ft. Box, DJ7L62**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$44,657.12 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,172.43 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$44,244.71 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,099.31 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$44,657.12 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$47,026.18 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$44,794.60 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$46,879.93 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$44,107.23 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$46,733.68 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 259, Stellantis, Ram 2500 Tradesman Crew Cab 4X2 (149 in WB 6` 4" box), DJ2L91**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DJ2L92 4x2 169 WB 8` Box; DJ2H91 Big Horn 4x2 149 WB 6` 4" Box; DJ2H92 Big Horn 4x2 169 WB 8` Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$44,743.15 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,586.09 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$44,324.12 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,508.01 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$44,743.15 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,429.92 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$44,882.83 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,273.76 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$44,184.44 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$49,117.60 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 260, Stellantis, Ram 2500 Tradesman Crew Cab 4X4 (149 in WB 6` 4" box), DJ7L91**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model DJ7L92 4x4 169 WB 8` Box; DJ7H91 Big Horn 4x4 149 WB 6` 4" Box; DJ7H92 Big Horn 4x4 169 WB 8` Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$47,278.57 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,933.35 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$46,869.19 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,859.25 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$47,278.57 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,785.15 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$47,415.03 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,636.94 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$46,732.72 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$50,488.73 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 261, Stellantis, Ram 3500 Tradesman 4X2 Heavy Duty Crew Cab 149" - WB 6`4" Box, D23L91**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model D23L92 4x2 169 WB 8` Box; D23H91 Big Horn 4x2 149 WB 6`4" Box; D23H92 Big Horn 4x2 169 WB 8` Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$47,797.78 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,655.41 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$47,373.15 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,575.30 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$47,797.78 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,495.19 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$47,939.32 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,334.97 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$47,231.60 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$53,174.75 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Trucks**Item:** 262, Stellantis, Ram 3500 Tradesman 4X4 Heavy Duty Crew Cab 149`` WB - 6`4" Box, D28L91**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed. (Base gas engine is standard)**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model D28L92 4x4 169 WB 8` Box; D28H91 Big Horn 4x4 149 WB 6`4" Box; D28H92 Big Horn 4x4 169 WB 8` Box

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|----------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Magic City CDJR of Bedford | \$50,345.36 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,933.03 | 6.00% | Build | Options |
| Colonial | Primary | Magic City CDJR of Bedford | \$49,930.22 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,856.95 | 6.00% | Build | Options |
| Heritage | Primary | Magic City CDJR of Bedford | \$50,345.36 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,780.87 | 6.00% | Build | Options |
| Chesapeake | Primary | Magic City CDJR of Bedford | \$50,483.74 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,628.71 | 6.00% | Build | Options |
| No Delivery | Primary | Magic City CDJR of Bedford | \$49,791.85 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$54,476.55 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 273, Mercedes-Benz, Sprinter Cargo Van 2500 144" WB 4 Cylinder Diesel Standard Output - Standard Roof, M2CA4S (Previously M2CA4G - Gas versions no longer available)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M2CA4A: 144" WB AWD Diesel; Model M2CA4H: 144" WB 4 Cylinder Diesel High Output - Standard Roof; Model M2CA7H: 170" WB 4 Cylinder Diesel High Output; Model M2CAEA: 170" WB EXT. AWD Diesel; Model M2CAEH: 170" WB EXT. 4 Cylinder Diesel High Output; Model M2CA7S: 170" WB 4 Cylinder Diesel Standard Output - High Roof; Model M2CAES: 170" WB EXT. 4 Cylinder Diesel Standard Output - High Roof; Model M2CAEA: 170" WB AWD 4 Cylinder Diesel High Output

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$44,115.30 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$44,115.30 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$44,115.30 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$44,115.30 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$44,115.30 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 274, Mercedes-Benz, Sprinter Cargo Van 3500 144" WB 4 Cylinder Diesel Standard Output High Roof, M3CA4S (Previously M3CA44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M3CA7H: 170" WB 4 Cylinder Diesel High Output; Model M3CAEH: 170" WB EXT. 4 Cylinder Diesel High Output; Model M3CA7S: 170" WB 4 Cylinder Diesel Standard Output; Model M3CAES: 170" WB EXT. 4 Cylinder Diesel Standard Output; Model M3CA4H: 144" WB 4 Cylinder Diesel High Output

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$49,107.60 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$49,107.60 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$49,107.60 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$49,107.60 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$49,107.60 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 275, Mercedes-Benz, Sprinter Cargo Van 3500XD 144" WB 4 Cylinder Diesel Standard Output - Standard Roof, MXCA4S (Previously MXCA44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model MXCA4A: 144" WB AWD 4 cylinder Diesel - Standard Roof; Model MXCA7H: 170" WB4 Cylinder Diesel High Output - High Roof; Model MXCA7A: 170" WB AWD 4 Cylinder Diesel High Output - High Roof; Model MXCAEA: 170" WB EXT. AWD 4 Cylinder Diesel High Output - High Roof; Model MXCAEH: 170" WB EXT. 4 Cylinder Diesel High Output - High Roof; Model MXCA7S: 170" WB 4 Cylinder- Diesel Standard Output; Model MXCAES: 170" WB EXT. 4 Cylinder Diesel Standard Output; Model MXCA4H: 144" WB 4 Cylinder Diesel High Output

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$51,667.20 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$51,667.20 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$51,667.20 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$51,667.20 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$51,667.20 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 276, Mercedes-Benz, Sprinter Cargo Van 4500 144" WB 4 Cylinder Diesel Standard Output - High Roof, M4CA4S (Previously M4CA44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M4CA7H: 170" WB 4 Cylinder Diesel High Output - High Roof; Model M4CAEH: 170" EXT WB 4 Cylinder Diesel High Output - High Roof; Model M4CA7S: 170" WB 4 Cylinder Diesel Standard Output; Model M4CAES: 170" WB EXT. 4 Cylinder Diesel Standard Output; Model M4CA4H: 144" WB 4 Cylinder Diesel Standard Output

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$53,906.85 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$53,906.85 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$53,906.85 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$53,906.85 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$53,906.85 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 277, Mercedes-Benz, Sprinter Crew Van 2500 144" WB 4 Cylinder Diesel Standard Output, M2CV4S (Previously M2CV4G - Gas versions no longer available)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M2CV4A: 144" WB AWD 4 Cylinder Diesel High Output - Standard Roof; Model M2CV4H: 144" WB 4 Cylinder Diesel High Output; Model M2CV7A: 170" WB AWD 4 Cylinder Diesel High Output; Model M2CV7H: 170" WB 4 Cylinder Diesel High Output ; Model M2CV7S: 170" WB 4 Cylinder Diesel Standard Output

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$48,215.25 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$48,215.25 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$48,215.25 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$48,215.25 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$48,215.25 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 278, Mercedes-Benz, Sprinter Crew Van 3500 144" WB 4 Cylinder Diesel Standard Output - Standard Roof, M3CV4S (Previously M3CV44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M3CV7H: 170" WB 4 Cylinder Diesel High Output High Roof ; Model M3CV7S: 170" WB 4 Cylinder Diesel Standard Output; Model M3CV4H: 144" WB 4 Cylinder Diesel High Output Standard Roof

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$53,107.65 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$53,107.65 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$53,106.30 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$53,107.65 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$53,107.65 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 279, Mercedes-Benz, Sprinter Crew Van 3500XD 144" WB 4 Cylinder Diesel Standard Output - Standard Roof, MXCV4S (Previously MXCV44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model MXCV4A: 144" WB AWD 4 Cylinder Diesel High Output Standard Roof; Model MXCV7H: 170" WB 4 Cylinder Diesel High Output High Roof; Model MXCV7A: 170" WB AWD 4 Cylinder Diesel High Output High Roof; Model MXCV7S: 170" WB 4 Cylinder Standard Output; Model MXCV4H: 144" WB 4 Cylinder Diesel High Output

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$55,507.55 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$55,507.55 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$55,507.55 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$55,507.55 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$55,507.55 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 280, Mercedes-Benz, Sprinter Crew Van 4500 144" WB 4 Cylinder Diesel Standard Output - Standard Roof, M4CV4S (Previously M4CV44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M4CV7H: 170" WB 4 Cylinder Diesel High Output - High Roof; Model M4CV7S: 170" WB 4 Cylinder Diesel Standard Output - High Roof; Model M4CV4H: 144" WB 4 Cylinder Diesel High Output Standard Roof

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$57,741.95 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$57,741.95 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$57,741.95 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$57,741.95 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$57,741.95 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 281, Mercedes-Benz, Sprinter Passenger Van 2500 144" WB 4 Cylinder Diesel - Standard Roof, M2PV4S (Previously M2PV44)**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model M2PV4A: 144" WB AWD 4 Cylinder Diesel High Output - Standard Roof; Model M2PV7H: 170" WB 4 Cylinder Diesel High Output; Model M2PV7S: 170" WB 4 Cylinder Diesel Standard Output High Roof; Model M2PV4H: 144" WB 4 Cylinder Diesel High Output Standard Roof

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|--------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Mercedes Benz of Hampton | \$54,234.74 | 6.00% | Build | Options |
| Colonial | Primary | Mercedes Benz of Hampton | \$54,234.74 | 6.00% | Build | Options |
| Heritage | Primary | Mercedes Benz of Hampton | \$54,234.74 | 6.00% | Build | Options |
| Chesapeake | Primary | Mercedes Benz of Hampton | \$54,234.74 | 6.00% | Build | Options |
| No Delivery | Primary | Mercedes Benz of Hampton | \$54,234.74 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 284, Ford, Transit 350 XL 12 Passenger Low Roof Wagon, X2Y**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model X9Y: T-350 XL 12 Passenger Low roof Wagon - AWD; Model X2C: 350 XL Passenger Van Mid Roof 148" WB RWD; Model X9C: 350 XL Passenger Van Mid Roof 148" WB AWD; Model X2X: 350 XL Passenger Van High Roof 148" WB RWD; Model X9X: 350 XL Passenger Van High Roof 148" WB AWD; Model U4X: 350 XL Passenger Van High Roof 148" WB RWD EL; Model U5X: 350 XL Passenger Van High Roof 148" WB AWD EL

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$51,279.75 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,996.77 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$51,174.21 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,917.41 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$51,135.21 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,838.04 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$51,123.54 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,679.31 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$50,783.66 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$51,520.58 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 288, Ford, Transit T-150 Low Roof Cargo Van - RWD, E1Y**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model E2Y: T-150 Low Roof Cargo Van - AWD; Model E1Y: 150 Cargo Van Low Roof 148" WB RWD; Model E2Y: 150 Cargo Van Low Roof 148" WB AWD; Model E1C: 150 Cargo Van Mid Roof 130" WB RWD; Model E2C: 150 Cargo Van Mid Roof 130" WB AWD; Model E1C: 150 Cargo Van Mid Roof 148" WB RWD; Model E2C: 150 Cargo Van Mid Roof 148" WB AWD

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$43,661.73 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$43,884.12 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$43,783.30 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$43,801.98 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$43,636.46 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$43,719.84 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$43,532.92 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$43,555.56 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$43,377.17 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$43,391.28 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 289, Ford, Transit T-250 130" WB Low Roof Cargo Van - RWD, R1Y**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model R2Y: T-250 130" WB Low Roof Cargo Van - AWD; Model R1Y: 250 Cargo Van Low Roof 148" WB RWD; Model R2Y: 250 Cargo Van Low Roof 148" WB AWD; Model R1C: 250 Cargo Van Mid Roof 130" WB RWD; Model R2C: 250 Cargo Van Mid Roof 130" WB AWD; Model R1C: 250 Cargo Van Mid Roof 148" WB RWD; Model R2C: 250 Cargo Van Mid Roof 148" WB AWD; Model R1X: 250 Cargo Van High Roof 148" WB AWD; Model R2X: 250 Cargo Van High Roof 148" WB AWD; Model R3X: 250 Cargo Van High Roof 148" WB RWD EL; Model R3U: 250 Cargo Van High Roof 148" WB AWD EL

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$44,866.79 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,972.92 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$44,742.51 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,891.33 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$44,682.05 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,809.75 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$44,543.12 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,646.58 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$44,374.04 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$44,483.41 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 290, Ford, Transit T-350 130" WB Low Roof Cargo Van - RWD, W1Y**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.

Model Upgrade/Downgrade: The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model W2Y: T-350 130" WB Low Roof Cargo Van - AWD; Model W1Y: 350 Cargo Van Low Roof 148" WB RWD; Model W2Y: 350 Cargo Van Low Roof 148" WB AWD; Model W9C: 350 Cargo Van Mid Roof 130" WB RWD; Model W2C: 350 Cargo Van Mid Roof 130" WB AWD; Model W9C: 350 Cargo Van Mid Roof 148" WB RWD; Model W2C: 350 Cargo Van Mid Roof 148" WB AWD; Model W1X: 350 Cargo Van High Roof 148" WB RWD; Model W2X: 350 Cargo Van High Roof 148" WB AWD; Model W3X: 350 Cargo Van High Roof 148" WB RWD EL; Model W3U: 350 Cargo Van High Roof 148" WB AWD EL; Model F4X: 350 Cargo Van High Roof 148" WB RWD EL 9950 GVWR; Model F4U: 350 Cargo Van High Roof 148" WB AWD EL 9950 GVWR; Model S4X: 350 Cargo Van High Roof 148" WB RWD EL 10360 GVWR; Model S4U: 350 Cargo Van High Roof 148" WB AWD EL 10360 GVWR

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-----------|---------------------------------|-------------|---|------------|--------------|
| Dogwood | Primary | Sheehy Ford Lincoln of Richmond | \$46,001.59 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$46,162.07 | 6.00% | Build | Options |
| Colonial | Primary | Sheehy Ford Lincoln of Richmond | \$45,944.05 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$46,081.59 | 6.00% | Build | Options |
| Heritage | Primary | Sheehy Ford Lincoln of Richmond | \$45,884.18 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$46,001.12 | 6.00% | Build | Options |
| Chesapeake | Primary | Sheehy Ford Lincoln of Richmond | \$45,711.73 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,840.17 | 6.00% | Build | Options |
| No Delivery | Primary | Sheehy Ford Lincoln of Richmond | \$45,570.06 | 6.00% | Build | Options |
| | Alternate | Hall Automotive, LLC | \$45,679.22 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 291, General Motors, Chevrolet Express 2500 1WT 135" Cargo Van, CG23405**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CG23705: Express 2500 1WT 155" Cargo Van

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$42,977.75 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$42,780.93 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$42,682.52 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$42,584.11 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$42,485.70 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 292, General Motors, Chevrolet Express 2500 LS 135" Passenger Van, CG23406**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** There are no models offered as a model upgrade/downgrade for this vehicle.

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|-------------|-------------------|--------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$47,145.01 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$46,959.83 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$46,867.24 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$46,774.65 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$46,682.06 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 293, General Motors, Chevrolet Express 3500 1WT 135" Cargo Van, CG33405**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CG33705: Express 3500 1WT 155" Cargo Van

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$46,053.51 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$45,865.53 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$45,771.55 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$45,677.56 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$45,583.57 | 6.00% | Build | Options |

Bid Award**Contract:** 22-05-0917RR, Vehicle and Motorcycle Procurement**Group:** Vans - Cargo and Passenger**Item:** 294, General Motors, Chevrolet Express 3500 LS 135" Passenger Van, CG33406**Description:** Manufacturer`s standard base model specifications and current model year for model/model number listed.**Model Upgrade/Downgrade:** The mandatory minimum 6% discount only applies to factory options, not the model upgrades/downgrades. The following models are a model upgrade/downgrade to the base model for this line item. Please refer to the option sheet for pricing: Model CG33706: Express 3500 LS 155" Passenger Van

| Zone | Rank | Vendor | Price | Percent (Taken off MSRP for options) | Build File | Options File |
|-------------|---------|-------------------|-------------|---|-----------------------|-------------------------|
| Dogwood | Primary | RK Chevrolet Inc. | \$48,359.05 | 6.00% | Build | Options |
| Colonial | Primary | RK Chevrolet Inc. | \$48,839.88 | 6.00% | Build | Options |
| Heritage | Primary | RK Chevrolet Inc. | \$48,081.64 | 6.00% | Build | Options |
| Chesapeake | Primary | RK Chevrolet Inc. | \$47,989.17 | 6.00% | Build | Options |
| No Delivery | Primary | RK Chevrolet Inc. | \$47,896.70 | 6.00% | Build | Options |