

**Virginia Sheriffs' Association**  
**First Responder Supplies and Equipment**  
**2024-2025 Awarded Vendors**  
**Bid 25-01-0524**

(Effective June 20th, 2024 - June 19th, 2025)

AWARDED VENDORS	POINT OF CONTACT	EMAIL ADDRESS	OFFICE PHONE	MOBILE PHONE	FAX NUMBER	ADDRESS	CITY, STATE, ZIP	TERRITORY COVERED
3AM Innovations	Steve Hintze	steve.hintze@3aminnovations.com	(631) 204-3346	(631) 831-6369		241 Main Street	Buffalo, NY 14203	All 50 States
3AM Innovations	Christine Moulton	Christine.moulton@3aminnovations.com	(716) 249-4611	(978) 764-1200		241 Main Street	Buffalo, NY 14203	All 50 States
3AM Innovations	Ben Swart	ben@3aminnovations.com	(716) 249-4611	(845) 389-4103		241 Main Street	Buffalo, NY 14203	All 50 States
3AM Innovations	Sales	Sales@3aminnovations.com	(716) 249-4611			241 Main Street	Buffalo, NY 14203	All 50 States
4Sight Labs	Lena Heaney	lena@4sightlabs.com	(510) 239-3937	(720) 883-3686		633 Alvarado Street	San Francisco, CA 94133	All 50 States
Acivilate, Inc.	Dana Malament	dana@acivilate.com	(866) 765-5388	(678) 938-1175		75 5th Street, Suite 2310	Atlanta, GA 30308	All 50 States
Acivilate, Inc.	Adam Mercer	amercer@gmail.com	(866) 765-5388	(904) 589-0788		75 5th Street, Suite 2310	Atlanta, GA 30308	All 50 States
Acivilate, Inc.	James Hughes	james@acivilate.com	(866) 765-5388	(619) 549-0891		75 5th Street, Suite 2310	Atlanta, GA 30308	All 50 States
Acivilate, Inc.	Jacob Baird	jacob@acivilate.com	(866) 765-5388	(770) 238-2321		75 5th Street, Suite 2310	Atlanta, GA 30308	All 50 States
Advanced Security Technologies LLC	Randall Lofland	rlofland@adsectec.com	(804) 690-3055			47 Trautwein Crescent	Closter, NJ 07624	All 50 States
Advanced Security Technologies LLC	Yaron Getter	ygetter@adsectec.com	(833) 524-6278	(917) 561-1344		47 Trautwein Crescent	Closter, NJ 07624	All 50 States
Advanced Security Technologies LLC	Sal DiSalvo	sdisalvo@adsectec.com	(833) 524-6278	(201) 755-0557		47 Trautwein Crescent	Closter, NJ 07624	All 50 States
AED   Patrol PC	Jim Jenkins	jjenkins@patrolpc.com		(336) 840-4611	(508) 699-2531	344 John L. Diestch Boulevard, Unit 1 & 2	North Attleboro, MA 02763	All 50 States
AED   Patrol PC	David Swithers	dswithers@patrolpc.com	(508) 699-0458 x 427	(774) 254-0512	(508) 699-2531	344 John L. Diestch Boulevard, Unit 1 & 2	North Attleboro, MA 02763	All 50 States
AED   Patrol PC	Tyler Fontaine	tfontaine@patrolpc.com	(508) 699-0458 x 311	(774) 219-6280	(508) 699-2531	344 John L. Diestch Boulevard, Unit 1 & 2	North Attleboro, MA 02763	All 50 States
AED   Patrol PC	Dennis Hedvig	dhedvig@patrolpc.com	(508) 699-0458 x 310	(508) 317-9439	(508) 699-2531	344 John L. Diestch Boulevard, Unit 1 & 2	North Attleboro, MA 02763	All 50 States
Barcodes LLC	April Walden	awalden@barcodesinc.com	(312) 582-4862			200 West Monroe Street, Suit 2300	Chicago, IL 60606	All 50 States
Barcodes LLC	Joe Puschautz	jpuschautz@barcodesinc.com	(312) 582-4821			200 West Monroe Street, Suit 2300	Chicago, IL 60606	All 50 States
BK Technologies, Inc.	Lee Canipe	lcanipe@bktechnologies.com	(864) 733-1400	(864) 733-1400		7100 Technology Drive	West Melbourne, FL 32904	All 50 States
BK Technologies, Inc.	Brandon Burns	BBurns@bktechnologies.com	(615) 306-0534	(615) 306-0534		7100 Technology Drive	West Melbourne, FL 32904	All 50 States
BK Technologies, Inc.	Carolyn French	cfrench@bktechnologies.com	(321) 237-1306			7100 Technology Drive	West Melbourne, FL 32904	All 50 States
BK Technologies, Inc.	Sales	sales@bktechnologies.com	(800) 821-2900			7100 Technology Drive	West Melbourne, FL 32904	All 50 States
Brig USA, LLC dba Fluid Boats	Boyd Tomkies	boyd@fluidboats.com	(954) 692-8335	(410) 212-3214		91 Volks Way	Franklinton, NC 27525	All 50 States
Brig USA, LLC dba Fluid Boats	Emily Grdic	emily@fluidboats.com	(954) 982-7888	(703) 967-3348		91 Volks Way	Franklinton, NC 27525	All 50 States
Brig USA, LLC dba Fluid Boats	Accounts Payable	accounting@fluidboats.com				91 Volks Way	Franklinton, NC 27525	All 50 States
BRINC Drones, Inc.	Nolan Sieger	nolan.sieger@brincdrones.com	(866) 849-0282	(909) 250-2152		3668 Albion Place North	Seattle, WA 98103	All 50 States
BRINC Drones, Inc.	Manoj Mohan	manoj.mohan@brincdrones.com	(866) 849-0282	(609) 366-2055		3668 Albion Place North	Seattle, WA 98103	All 50 States
BRINC Drones, Inc.	Steven Butler	steven.butler@brincdrones.com	(866) 849-0282	(909) 200-8946		3668 Albion Place North	Seattle, WA 98103	All 50 States
Care Services LLC	Mark Parker	mparker@inmedrx.com	(919) 825-2826	(919) 282-6392		4505 Falls of the Neuse Road, Suite 550	Raleigh, NC 27609	All 50 States
Care Services LLC	Josh Schwingler	jschwingler@careservicesllc.com	(919) 278-7985	(952) 913-7818		4505 Falls of the Neuse Road, Suite 550	Raleigh, NC 27609	All 50 States
Care Services LLC	Jennifer Bramble	jbramble@careservicesllc.com	(919) 278-7985	(919) 612-2953		4505 Falls of the Neuse Road, Suite 550	Raleigh, NC 27609	All 50 States
Carolina Recording Systems, LLC	Ashlee Swilling	ashlee.swilling@crsnc.com	(888) 661-0202	(706) 844-5731	(888) 776-0201	1619 North Graham Street	Charlotte, NC 28206	All 50 States
Carolina Recording Systems, LLC	Rodney Watson	rodney.watson@crsnc.com	(888) 661-0202	(864) 619-9271	(888) 776-0201	1619 North Graham Street	Charlotte, NC 28206	All 50 States
Carolina Recording Systems, LLC	Gary Loflin	gary.loflin@crsnc.com	(888) 661-0202	(803) 242-2753	(888) 776-0201	1619 North Graham Street	Charlotte, NC 28206	All 50 States
Carolina Recording Systems, LLC	Byron Burns	byron.burns@crsnc.com	(888) 661-0202	(704) 578-8025	(888) 776-0201	1619 North Graham Street	Charlotte, NC 28206	All 50 States
CEIA USA, Ltd	Mike Hynes	mhynes@ceia-usa.com	(330) 405-3190	(440) 283-6439	(440) 405-3196	6336 Hudson Crossing Parkway	Hudson, OH 44236	All 50 States
CEIA USA, Ltd	Aaron Blevins	ablevins@ceia-usa.com	(330) 405-3190	(440) 600-4083	(440) 405-3196	6336 Hudson Crossing Parkway	Hudson, OH 44236	All 50 States
CEIA USA, Ltd	Luca Cacioli	sales@ceia-usa.com	(330) 405-3190	(330) 217-7995	(440) 405-3196	6336 Hudson Crossing Parkway	Hudson, OH 44236	All 50 States
CEIA USA, Ltd	Toni Rosenberg	accounting@ceia-usa.com	(330) 405-3190		(440) 405-3196	6336 Hudson Crossing Parkway	Hudson, OH 44236	All 50 States
Central Lake Armor Express Inc	Barbara Papp	bpapp@armorexpress.com	(336) 281-5069	(908) 256-3036		750A W Fieldcrest Road	Eden, NC 27288	All 50 States
Central Lake Armor Express Inc	Jeff Schreiber	jschreiber@armorexpress.com	(240) 508-1957	(240) 508-1957		750A W Fieldcrest Road	Eden, NC 27288	All 50 States
Central Lake Armor Express Inc	Justin Rowe	jrowe@armorexpress.com	(502) 330-2029	(502) 330-2029		750A W Fieldcrest Road	Eden, NC 27288	All 50 States
Central Lake Armor Express Inc	Donna Corbin	dcorbin@armorexpress.com	(231) 303-1533	(231) 350-6270		750A W Fieldcrest Road	Eden, NC 27288	All 50 States
Chevin Fleet Solutions LLC	Christopher Lloyd	christopher.lloyd@chevinfleet.com	(978) 540-9970	(904) 303-8832		881 Main Street/PO Box 2203	Fitchburg, MA 01420	All 50 States
Chevin Fleet Solutions LLC	Sonia Ahmed	sonia.ahmed@chevinfleet.com	+44 (0) 1773 821992			881 Main Street/PO Box 2203	Fitchburg, MA 01420	All 50 States
Codex Corp dba Guardian RFID	Paul Baze	Paul@GuardianRFID.com	(763) 392-7269			6900 Wedgwood Road N., Suite 325	Maple Grove, MN 55311	All 50 States
Codex Corp dba Guardian RFID	Nick Lane	Nick@GuardianRFID.com	(608) 692-8981			6900 Wedgwood Road N., Suite 325	Maple Grove, MN 55311	All 50 States
Communications International	Wayne Farro	wfarro@ask4ci.com	(615) 970-1642	(615) 970-1642		2150 15th Avenue	Vero Beach, FL 32960	AL, FL, GA, KY, LA, MS, NC, SC, TN, VA, WV
Communications International	Shane Kilpatrick	skilpatrick@ask4ci.com	(919) 735-9200	(919) 922-5564		2150 15th Avenue	Vero Beach, FL 32960	AL, FL, GA, KY, LA, MS, NC, SC, TN, VA, WV
Communications International	Mindy Swetz	mswetz@ask4ci.com	(772) 794-4241	(772) 205-1781		2150 15th Avenue	Vero Beach, FL 32960	AL, FL, GA, KY, LA, MS, NC, SC, TN, VA, WV
Concise Networks, LLC	Dan Dunn	ddunn@concisenet.net	(919) 606-3439	(919) 606-3439		1818 Martin Luther King Jr. Blvd., Suite 206	Chapel Hill, NC 27514	All 50 States
Concise Networks, LLC	Jay Goode	jgoode@concisenet.net	(919) 274-1641	(919) 274-1641		1818 Martin Luther King Jr. Blvd., Suite 206	Chapel Hill, NC 27514	All 50 States



NGA 911 LLC	Emily Klahn	emily.klahn@nga911.com		(916) 509-2645		8383 Wilshire Blvd	Beverly Hills, CA 90211	All 50 States
NICE Systems Inc	John Rennie	john.rennie@nice.com	(201) 289-7782			221 River Street, 10th Floor	Hoboken, NJ 07030	All 50 States
NICE Systems Inc	Paul Alfano	paul.alfano@nice.com	(214) 412-8693			221 River Street, 10th Floor	Hoboken, NJ 07030	All 50 States
NICE Systems Inc	Joe Scaffidi	joe.scaffidi@nice.com	(216) 409-9734			221 River Street, 10th Floor	Hoboken, NJ 07030	All 50 States
NICE Systems Inc	Becky Herman	becky.herman@nice.com	(512) 998-7978	(469) 438-3594		221 River Street, 10th Floor	Hoboken, NJ 07030	All 50 States
OCV LLC	Kevin Cummings	kevin@myocv.com	(800) 381-8321	(334) 221-0782		809 2nd Avenue	Opelika, AL 36801	All 50 States
OCV LLC	Sheriff John Ingram (Ret)	jingram@myocv.com	(910) 880-4900	(910) 880-4900		809 2nd Avenue	Opelika, AL 36801	All 50 States
Off Duty Management	Rex Taylor	rtaylor@offdutymanagement.com	(281) 347-8500	(346) 307-6015		1906 Avenue D., Suite #200	Katy, TX 77493	All 50 States
Off Duty Management	Eric Charles	echarles@offdutymanagement.com	(281) 347-8500	(346) 457-8755		1906 Avenue D., Suite #200	Katy, TX 77493	All 50 States
OMJC Signal Inc	Jordan Lubben	sales@omjcsignal.com	(319) 236-0200	(319) 340-0444	(319) 236-1554	403 Chestnut Street	Waterloo, IA 50703	All 50 States
OMJC Signal Inc	Tarah Dalziel	tarah@omjcsignal.com	(319) 236-0200	(319) 340-0446	(319) 236-1554	403 Chestnut Street	Waterloo, IA 50703	All 50 States
OMJC Signal Inc	Jennifer Shimp	jennifers@omjcsignal.com	(319) 236-0200	(319) 340-0407	(319) 236-1554	403 Chestnut Street	Waterloo, IA 50703	All 50 States
Peacemaker Technologies, LLC	Jason Shane Rapp	s.rapp@peacemakertech.com	(866) 222-6660	(830) 481-3188		1308 Common Street, #205	New Braunfels, TX 78130	All 50 States
Peacemaker Technologies, LLC	Leslee Martz	l.martz@peacemakertech.com	(866) 222-6660	(210) 240-7596		1308 Common Street, #205	New Braunfels, TX 78130	All 50 States
Read's Uniforms, LLC	David George	david.george@readsuniforms.net	(828) 412-8950			4 Sweeten Creek Crossing	Asheville, NC 28803	AL, FL, GA, NC, SC, TN, VA
Read's Uniforms, LLC	Kailey Blasius	kailey.blasius@readsuniforms.net	(828) 412-8980			4 Sweeten Creek Crossing	Asheville, NC 28803	AL, FL, GA, NC, SC, TN, VA
Read's Uniforms, LLC	Karen Young	karen.young@readsuniforms.net	(828) 412-8978			4 Sweeten Creek Crossing	Asheville, NC 28803	AL, FL, GA, NC, SC, TN, VA
Recon Power Bikes	Chris Warren	chris@reconpowerbikes.com	(888) 485-2589			327 Ley Road	Fort Wayne, IN 46825	All 50 States
Recon Power Bikes	Tim Burns	tburns@reconpowerbikes.com	(888) 485-2589			327 Ley Road	Fort Wayne, IN 46825	All 50 States
Safeguard US Operating, LLC	Elizabeth Blevins	elizabeth@safeguardmedical.com	(980) 771-2451			5555 Harrisburg Industrial Park Drive	Harrisburg, NC 28075	All 50 States
Safeguard US Operating, LLC	Justina Sklodowski	justinas@safeguardmedical.com	(704) 783-7979			5555 Harrisburg Industrial Park Drive	Harrisburg, NC 28075	All 50 States
Safeguard US Operating, LLC	Customer Support Team	sales@safeguardmedical.com	(855) 428-6074			5555 Harrisburg Industrial Park Drive	Harrisburg, NC 28075	All 50 States
Safeguard US Operating, LLC	Michael Johnson	michaelj@safeguardmedical.com	(520) 256-4133			5555 Harrisburg Industrial Park Drive	Harrisburg, NC 28075	All 50 States
Saltus Technologies, LLC	Shawn Sicking	shawns@saltustech.com	(918) 392-3904	(918) 691-8066		907 South Detroit Avenue, Suite 820	Tulsa, OK 74120	All 50 States
Saltus Technologies, LLC	Eric Fultz	ericf@saltustech.com	(918) 392-3902	(918) 810-6807		907 South Detroit Avenue, Suite 820	Tulsa, OK 74120	All 50 States
Saltus Technologies, LLC	Cory Box	coryb@saltustech.com	(918) 392-3912	(918) 857-9922		907 South Detroit Avenue, Suite 820	Tulsa, OK 74120	All 50 States
Southern Police Equipment Incorporated	Karen Ballengee	karen@southernpoliceequipment.com	(804) 323-1855		(804) 323-5067	7609 Midlothian Turnpike	Richmond, VA 23235	All 50 States
Southern Police Equipment Incorporated	Chrissy Hoyt	chrissy@southernpoliceequipment.com	(804) 323-1855		(804) 323-5067	7609 Midlothian Turnpike	Richmond, VA 23235	All 50 States
Southern Police Equipment Incorporated	Greg Ballengee	greg@southernpoliceequipment.com	(804) 323-1855		(804) 323-5067	7609 Midlothian Turnpike	Richmond, VA 23235	All 50 States
Southern Software, Inc.	Janet Benson	jbenson@southernsoftware.com	(800) 842-8190		(910) 695-0251	150 Perry Drive	Southern Pines, NC 28387	All 50 States
Southern Software, Inc.	Ronn Brigman	rbrigman@southernsoftware.com	(800) 842-8190	(910) 331-7555	(910) 695-0251	150 Perry Drive	Southern Pines, NC 28387	All 50 States
Southern Software, Inc.	Eddie Lance	elance@southernsoftware.com	(800) 842-8190	(828) 553-9814	(910) 695-0251	150 Perry Drive	Southern Pines, NC 28387	All 50 States
STRATEGIC ARMORY CORPS LLC	Glenn Minton	glenn@sacfirearms.com	(979) 326-1300 x 1217			6161 Imperial Loop, Building 1	College Station, TX 77845	All 50 States
STRATEGIC ARMORY CORPS LLC	Yesica Coffield	ycoffield@sacfirearms.com	(979) 326-1300 x 1207			6161 Imperial Loop, Building 1	College Station, TX 77845	All 50 States
Sub-Aquatics, Inc. dba Safe Air Systems & Breathing Air Systems	Mark Prillaman	mprillaman@safairsystems.com	(336) 645-8241	(336) 953-9315	(336) 674-3688	210 Laborador Drive	Randleman, NC 27317	NC, SC, VA
Sub-Aquatics, Inc. dba Safe Air Systems & Breathing Air Systems	Edward Holland	eholland@safairsystems.com	(336) 674-4676	(336) 953-9311	(336) 674-3688	210 Laborador Drive	Randleman, NC 27317	NC, SC, VA
Sub-Aquatics, Inc. dba Safe Air Systems & Breathing Air Systems	Mark Schuster	mschuster@breathingair.com	(614) 864-1236	(614) 937-3764	(614) 864-1236	210 Laborador Drive	Randleman, NC 27317	NC, SC, VA
Symbol Arts	Eric Hartle	ehartle@symbolarts.com	(801) 689-8014		(801) 475-5500	6083 South 1550 East	Ogden, UT 84405	All 50 States
Symbol Arts	Scott Burnett	scott@symbolarts.com	(801) 475-6000		(801) 475-5500	6083 South 1550 East	Ogden, UT 84405	All 50 States
Tri-Tech Forensics, Inc. dba Rescue Essentials	Amanda Stout	amanda@rescue-essentials.com	(910) 830-0286	(774) 364-4319		3811 International Boulevard, Suite 100	Leland, NC 28451	All 50 States
Tri-Tech Forensics, Inc. dba Rescue Essentials	Customer Service	info@rescue-essentials.com	(910) 830-0286			3811 International Boulevard, Suite 100	Leland, NC 28451	All 50 States
Tri-Tech Forensics, Inc. dba Rescue Essentials	Accounts Receivable	AR@tritechusa.com	(910) 830-0286			3811 International Boulevard, Suite 100	Leland, NC 28451	All 50 States
United Tactical Systems dba PepperBall	Laura Lander	llander@pepperball.com	(858) 638-0236	(516) 658-0514		28101 Ballard Drive, Suite F	Lake Forest, IL 60045	All 50 States
United Tactical Systems dba PepperBall	Ryan Cox	rcox@pepperball.com	(858) 638-0236	(904) 377-2954		28101 Ballard Drive, Suite F	Lake Forest, IL 60045	All 50 States
United Tactical Systems dba PepperBall	Karen Buchholz	kbuchholz@pepperball.com	(858) 638-0236	(619) 436-8366		28101 Ballard Drive, Suite F	Lake Forest, IL 60045	All 50 States
United Tactical Systems dba PepperBall	Bridget Hansen	bhansen@pepperball.com	(858) 638-0236	(619) 957-2998		28101 Ballard Drive, Suite F	Lake Forest, IL 60045	All 50 States
US ISS Agency, LLC	Ken Miller	kmiller@usissagency.com	(704) 248-5674	(864) 640-9314	(704) 248-5680	13801 Reese Blvd. West, Suite 180	Huntersville, NC 28078	All 50 States
Versaterm Public Safety	Dustin Baskett	dustin.baskett@versaterm.com		(704) 736-0609		1 North MacDonald, Suite 500	Mesa, AZ 85201	All 50 States
Versaterm Public Safety	Mary Cook	mary.cook@versaterm.com	(480) 222-8921			1 North MacDonald, Suite 500	Mesa, AZ 85201	All 50 States
Versaterm Public Safety	Sales	bd@versaterm.com				1 North MacDonald, Suite 500	Mesa, AZ 85201	All 50 States
Virage Simulation Inc.	Danny Grenier	danny.grenier@viragesimulation.com	(514) 856-1556 X 103		(514) 556-8025	85 Boulevard Montpellier	Montreal, Quebec H4N 2G3	All 50 States
Virage Simulation Inc.	Administration	admin@viragesimulation.com	(514) 856-1556 X 103		(514) 556-8025	85 Boulevard Montpellier	Montreal, Quebec H4N 2G3	All 50 States
Virage Simulation Inc.	Accounting	payables@viragesimulation.com	(514) 856-1556 X 103		(514) 556-8025	85 Boulevard Montpellier	Montreal, Quebec H4N 2G3	All 50 States
Virage Simulation Inc.	Technical Support	support@viragesimulation.com	(514) 856-1556 X 103		(514) 556-8025	85 Boulevard Montpellier	Montreal, Quebec H4N 2G3	All 50 States