

Virginia Sheriffs' Association
First Responder Supplies and Equipment
2025-2026 Awarded Vendors
Bid 25-01-0524R & Bid 26-02-0523

(Effective June 20th, 2025 - June 19th, 2026)

BID 25-01-0524R AWARDED VENDORS	POINT OF CONTACT	EMAIL ADDRESS	OFFICE PHONE	MOBILE PHONE	FAX NUMBER	ADDRESS	CITY, STATE, ZIP	TERRITORY COVERED
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Southern Police Equipment Incorporated	Karen Ballengee	karen@southernpoliceequipment.com	(804) 323-1855	(540) 520-0988	(804) 323-5067	7609 Midlothian Turnpike	Richmond, VA 23235	All 50 States
Southern Police Equipment Incorporated	Greg Ballengee	greg@southernpoliceequipment.com	(804) 323-1855	(540) 529-0180	(804) 323-5067	7609 Midlothian Turnpike	Richmond, VA 23235	All 50 States
Southern Police Equipment Incorporated	Jeff Connolly	jeff@southernpoliceequipment.com	(804) 323-1855		(804) 323-5067	7609 Midlothian Turnpike	Richmond, VA 23235	All 50 States
Southern Software, Inc.	Janet Benson	jbenson@southernsoftware.com	(800) 842-8190		(910) 695-0251	150 Perry Drive	Southern Pines, NC 28387	All 50 States
Southern Software, Inc.	Ronn Brigman	rbrigman@southernsoftware.com	(800) 842-8190	(910) 331-7555	(910) 695-0251	150 Perry Drive	Southern Pines, NC 28387	All 50 States
Southern Software, Inc.	Eddie Lance	elance@southernsoftware.com	(800) 842-8190	(828) 553-9814	(910) 695-0251	150 Perry Drive	Southern Pines, NC 28387	All 50 States
STRATEGIC ARMORY CORPS LLC	Glenn Minton	glenn@sacfirearms.com	(979) 326-1300 x 1217			6161 Imperial Loop, Building 1	College Station, TX 77845	All 50 States
STRATEGIC ARMORY CORPS LLC	Yesica Coffield	ycoffield@sacfirearms.com	(979) 326-1300 x 1207			6161 Imperial Loop, Building 1	College Station, TX 77845	All 50 States
Sub-Aquatics, Inc. dba Safe Air Systems & Breathing Air Systems	Mark Prillaman	mprillaman@safeairsystems.com	(336) 645-8241	(336) 953-9315	(336) 674-3688	210 Laborador Drive	Randleman, NC 27317	NC, SC, VA
Sub-Aquatics, Inc. dba Safe Air Systems & Breathing Air Systems	Edward Holland	eholland@safeairsystems.com	(336) 674-4676	(336) 953-9311	(336) 674-3688	210 Laborador Drive	Randleman, NC 27317	NC, SC, VA

Sub-Aquatics, Inc. dba Safe Air Systems & Breathing Air Systems	Mark Schuster	mschuster@breathingair.com	(614) 864-1236	(614) 937-3764	(614) 864-1236	210 Laborador Drive	Randleman, NC 27317	NC, SC, VA
Symbol Arts	Eric Hartle	ehartle@symbolarts.com	(801) 689-8014		(801) 475-5500	6083 South 1550 East	Ogden, UT 84405	All 50 States
Symbol Arts	Scott Burnett	scott@symbolarts.com	(801) 475-6000		(801) 475-5500	6083 South 1550 East	Ogden, UT 84405	All 50 States
Tri-Tech Forensics, Inc. dba Rescue Essentials	Amanda Stout	Amanda@rescue-essentials.com	(910) 830-0286	(774) 364-4319		3811 International Boulevard, Suite 100	Leland, NC 28451	All 50 States
Tri-Tech Forensics, Inc. dba Rescue Essentials	Customer Service	info@rescue-essentials.com	(910) 830-0286			3811 International Boulevard, Suite 100	Leland, NC 28451	All 50 States
Tri-Tech Forensics, Inc. dba Rescue Essentials	Accounts Receivable	AR@tritechusa.com	(910) 830-0286			3811 International Boulevard, Suite 100	Leland, NC 28451	All 50 States
United Tactical Systems dba PepperBall	Laura Lander	llander@pepperball.com	(858) 638-0236	(516) 658-0514		28101 Ballard Drive, Suite F	Lake Forest, IL 60045	All 50 States
United Tactical Systems dba PepperBall	Ryan Cox	rcox@pepperball.com	(858) 638-0236	(904) 377-2954		28101 Ballard Drive, Suite F	Lake Forest, IL 60045	All 50 States
United Tactical Systems dba PepperBall	Karen Buchholz	kbuchholz@pepperball.com	(858) 638-0236	(619) 436-8366		28101 Ballard Drive, Suite F	Lake Forest, IL 60045	All 50 States
United Tactical Systems dba PepperBall	Bridget Hansen	bhansen@pepperball.com	(858) 638-0236	(619) 957-2998		28101 Ballard Drive, Suite F	Lake Forest, IL 60045	All 50 States
US ISS Agency, LLC	Ken Miller	kmiller@usissagency.com	(704) 248-5674	(864) 640-9314	(704) 248-5680	13801 Reese Blvd. West, Suite 180	Huntersville, NC 28078	All 50 States
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Versaterm Public Safety	Mary Cook	mary.cook@versaterm.com	(480) 222-8921			1 North MacDonald, Suite 500	Mesa, AZ 85201	All 50 States
Versaterm Public Safety	Sales	bd@versaterm.com				1 North MacDonald, Suite 500	Mesa, AZ 85201	All 50 States
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Virage Simulation Inc.	Administration	admin@viragesimulation.com	(514) 856-1556 X 103		(514) 556-8025	85 Boulevard Montpellier	Montreal, Quebec H4N 2G3	All 50 States
Virage Simulation Inc.	Accounting	payables@viragesimulation.com	(514) 856-1556 X 103		(514) 556-8025	85 Boulevard Montpellier	Montreal, Quebec H4N 2G3	All 50 States
Virage Simulation Inc.	Technical Support	support@viragesimulation.com	(514) 856-1556 X 103		(514) 556-8025	85 Boulevard Montpellier	Montreal, Quebec H4N 2G3	All 50 States
BID 26-02-0523 AWARDED VENDORS	POINT OF CONTACT	EMAIL ADDRESS	OFFICE PHONE	MOBILE PHONE	FAX NUMBER	ADDRESS	CITY, STATE, ZIP	TERRITORY COVERED
Atlantic Tactical Inc.	Thomas Caruso	tom.caruso@atlantictactical.com	(717) 774-3339 x 151142		(717) 774-4463	772 Corporate Circle	New Cumberland, PA 17070	CT, DC, DE, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV
Atlantic Tactical Inc.	Austin Keaton	Austin.Keaton@atlantictactical.com	(434) 363-6888	(434) 363-6888	(717) 774-4463	772 Corporate Circle	New Cumberland, PA 17070	CT, DC, DE, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV
Atlantic Tactical Inc.	Korry Cole	Korry.Cole@safariland.com	(919) 448-4673	(919) 448-4673	(919) 662-1573	772 Corporate Circle	New Cumberland, PA 17070	CT, DC, DE, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV
Atlantic Tactical Inc.	Sara MacQueen	Sara.MacQueen@atlantictactical.com	(202) 550-5610	(202) 550-5610	(717) 774-4463	772 Corporate Circle	New Cumberland, PA 17070	CT, DC, DE, MA, MD, ME, NC, NH, NJ, NY, PA, RI, SC, VA, VT, WV
BK Technologies, Inc.	Lee Canipe	lcanipe@bktechnologies.com	(864) 733-1400	(864) 733-1400		7100 Technology Drive	West Melbourne, FL 32904	All 50 States
BK Technologies, Inc.	Brandon Burns	BBurns@bktechnologies.com	(615) 306-0534	(615) 306-0534		7100 Technology Drive	West Melbourne, FL 32904	All 50 States
BK Technologies, Inc.	Carolyn French	contracts@bktechnologies.com cfrench@bktechnologies.com	(321) 237-1306			7100 Technology Drive	West Melbourne, FL 32904	All 50 States
BK Technologies, Inc.	Sales/Order Administration	orders@bktechnolgies.com	(800) 821-2900			7100 Technology Drive	West Melbourne, FL 32904	All 50 States
Brooks Network Services, LLC	Steve Brooks	sbrooks@brooksnetworkservices.com	(336) 270-5895	(336) 254-9047	(336) 419-0038	403 Burlington Avenue	Gibsonville, NC 27249	All 50 States
Brooks Network Services, LLC	Rick Sed	resed@brooksnetworkservices.com	(336) 270-5895	(919) 623-0301	(336) 419-0038	403 Burlington Avenue	Gibsonville, NC 27249	All 50 States
Brooks Network Services, LLC	Clare Hamilton	accounting@brooksnetworkservices.com	(336) 270-5895		(336) 419-0038	403 Burlington Avenue	Gibsonville, NC 27249	All 50 States
Buddi US LLC	Kyle Chapin	Kyle@buddi.us	(844) 283-3487	(727) 510-8022		2536 Countryside Boulevard, Suite 400	Clearwater, FL 33763	All 50 States
Buddi US LLC	Jill Schroeder	Jill.Schroeder@buddi.us	(844) 283-3487	(720) 394-5189		2536 Countryside Boulevard, Suite 400	Clearwater, FL 33763	All 50 States
C W Williams and Company LLC	Marvin Wood	mwood@cwwilliams.com	(252) 977-3610			574 English Road	Rocky Mount, NC 27804	NC, SC, TN, VA
C W Williams and Company LLC	Chris Parker	chris.parker@cwwilliams.com	(252) 977-3610			574 English Road	Rocky Mount, NC 27804	NC, SC, TN, VA
C W Williams and Company LLC	David Eatmon	david@cwwilliams.com	(252) 977-3610			574 English Road	Rocky Mount, NC 27804	NC, SC, TN, VA
C3 Pathways, Inc.	Steven T. Williams	steve.williams@c3pathways.com	(407) 490-1300 x 9450	(405) 630-8794	(877) 347-4137	1335 Oviedo Mall Boulevard	Oviedo, FL 32765	All 50 States and Territories
C3 Pathways, Inc.	Terry Nichols	terry.nichols@c3pathways.com	(407) 490-1300 x 6420	(512) 393-1789	(877) 347-4137	1335 Oviedo Mall Boulevard	Oviedo, FL 32765	All 50 States and Territories
C3 Pathways, Inc.	William "Bill" Godfrey	bill.godfrey@c3pathways.com	(407) 490-1300 x 4630		(877) 347-4137	1335 Oviedo Mall Boulevard	Oviedo, FL 32765	All 50 States and Territories

C3 Pathways, Inc.	Karla Torres	karla.torres@c3pathways.com	(407) 490-1300		(877) 347-4137	1335 Oviedo Mall Boulevard	Oviedo, FL 32765	All 50 States and Territories
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Communications International	Wayne Farro	wfarro@ask4ci.com	(615) 970-1642	(615) 970-1642		2150 15th Avenue	Vero Beach, FL 32960	AL, FL, GA, KY, LA, MS, NC, SC, TN, VA, WV
Communications International	Shane Kilpatrick	skilpatrick@ask4ci.com	(919) 735-9200	(919) 922-5564		2150 15th Avenue	Vero Beach, FL 32960	AL, FL, GA, KY, LA, MS, NC, SC, TN, VA, WV
Communications International	Mindy Swetz	mswet@ask4ci.com	(772) 794-4241	(772) 205-1781		2150 15th Avenue	Vero Beach, FL 32960	AL, FL, GA, KY, LA, MS, NC, SC, TN, VA, WV
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CTA Consultants	Rachel Soward	rsoward@cta-c.com	(800) 878-1436 X 102	(434) 238-7431		300 Lucado Place, Suite 100	Lynchburg, VA 24501	All 50 States
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Dana Safety Supply	James Panter	jpanter@danasafetysupply.com	(336) 854-5536	(336) 897-4055		8520 Cinder Bed Road, Suite 600	Lorton, VA 22079	All 50 States
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East Coast Emergency Vehicles LLC.	Ken McCabe	kenm@ecelighting.com	(804) 658-4261	(804) 536-6172		2410 Southland Drive	Chester, VA 23831	MD, NJ, NY, PA, VA
East Coast Emergency Vehicles LLC.	Brandon Holland	bholland@ecelighting.com	(804) 658-4261	(757) 871-7979		2410 Southland Drive	Chester, VA 23831	MD, NJ, NY, PA, VA
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Emergency Networking, Inc	Dale Fahrney	dale@emergencynetworking.com	(844) 347-3367	(937) 272-4343		Post Office Box 20559	Columbus, OH 43220	All 50 States
Emergency Networking, Inc	Tim Nowak	tim@emergencynetworking.com	(844) 347-3367	(920) 621-9838		Post Office Box 20559	Columbus, OH 43220	All 50 States
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Encore Technology Group	Karla Woodard	kwoodard@encoretg.com	(336) 899-3415	(336) 899-3415		202 Wall Street	Piedmont, SC 29673	GA, NC, SC, TN, VA
Encore Technology Group	Riley McIntosh	rmcintosh@encoretg.com	(864) 326-3551	(864) 320-7659		202 Wall Street	Piedmont, SC 29673	GA, NC, SC, TN, VA
FINDER Software Solutions. LLC	Clare Nailor	sales@findersoftware.com	(407) 545-3730			4185 35th Street N #3705	St. Petersburg, FL 33714	All 50 States
Fire & Safety Equipment Co., Inc.	Carol Brockman	sales@fireandsafety.com	(434) 993-2425	(434) 660-0109	(434) 993-2679	7854 Stage Road	Concord, VA 24538	DE, MD, NC, VA, WV
Fire & Safety Equipment Co., Inc.	Travis Mullins	tmullins@fireandsafety.com	(434) 993-2425	(434) 941-4090	(434) 993-2679	7854 Stage Road	Concord, VA 24538	DE, MD, NC, VA, WV
Fire & Safety Equipment Co., Inc.	Cassie Mills	cmills@fireandsafety.com	(434) 993-2425		(434) 993-2679	7854 Stage Road	Concord, VA 24538	DE, MD, NC, VA, WV
Fire & Safety Equipment Co., Inc.	Emily Mullins	emullins@fireandsafety.com	(434) 993-2425	(434) 665-4446	(434) 993-2679	7854 Stage Road	Concord, VA 24538	DE, MD, NC, VA, WV
Fire-Dex GW, LLC dba Gear Wash	Allison DeCongelio	allisondecongelio@firedex.com	(330) 752-2967			780 S. Progress Drive	Medina, OH 44256	All 50 States
Fire-Dex GW, LLC dba Gear Wash	Taylor Burke Gilman	taylorburkegilman@gearwash.com	(727) 848-9019			780 S. Progress Drive	Medina, OH 44256	All 50 States
Fire-Dex GW, LLC dba Gear Wash	Whitney Yeager	whitney.yeager@gearwash.com	(727) 233-8275			780 S. Progress Drive	Medina, OH 44256	All 50 States
Fire-Dex GW, LLC dba Gear Wash	Brian Marenco	brian.marenco@gearwash.com	(718) 728-7400			780 S. Progress Drive	Medina, OH 44256	All 50 States
Five Star Gloves	Stanley Margulies	stanley@allgloves.com	(732) 800-7400	(732) 534-1025	(732) 800-5618	36 Airport Road	Lakewood, NJ 08701	All 50 States
Five Star Gloves	Debbie Bondo	debbie@allgloves.com	(732) 800-7400		(732) 800-5618	36 Airport Road	Lakewood, NJ 08701	All 50 States
Global Public Safety, LLC	David P Van Scoyoc	david@globalpublicsafety.us	(301) 526-4980	(301) 526-4980	(443) 557-0201	1342 Charwood Road	Hanover, MD 21076	All 50 States and Territories
Global Public Safety, LLC	Gerry Campos	gerry.campos@globalpublicsafety.us	(301) 395-0380	(301) 395-0380	(443) 557-0201	1342 Charwood Road	Hanover, MD 21076	All 50 States and Territories
Global Public Safety, LLC	Nathan Bodkin	nathan.bodkin@globalpublicsafety.us	(301) 395-8074	(301) 395-8074	(443) 557-0201	1342 Charwood Road	Hanover, MD 21076	All 50 States and Territories
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ITsimple, LC	Ron Freeman	ron@itsimple.io	(678) 404-6677	(408) 718-1603		12150 Morris Road	Alpharetta, GA 30005	All 50 States
ITsimple, LC	Daniel Mackenzie	daniel@itsimple.io	(678) 404-6677	(706) 255-1729		12150 Morris Road	Alpharetta, GA 30005	All 50 States
J.C. Technology, Inc. dba Ace Computers	Dan McGuire	forensics@acecomputers.com	(877) 223-2667	(301) 399-1809	(847) 952-6901	340 Howard Avenue	Des Plaines, IL 60018	All 50 States
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MultiCopter Warehouse	Will Sisk	wsisk@multicopterwarehouse.com	(303) 552-2300			2130 South Bellaire Street	Denver, CO 80222	All 50 States
North America Fire Equipment Co., Inc. dba NAFECO	Ronald Woodall	ronald.woodall@nafeco.com	(800) 628-6233	(256) 227-4149	(256) 355-0852	1515 West Moulton Street	Decatur, AL 35601	All 50 States
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North America Fire Equipment Co., Inc. dba NAFECO	Brian Marmaduke	brian.marmaduke@nafeco.com	(800) 628-6233	(804) 512-9844	(256) 355-0852	1515 West Moulton Street	Decatur, AL 35601	All 50 States
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Rampart USA Corp	Jenna Schulz	jschulz@rampartcorpusa.com	(613) 729-0466 x 4243			304 South Jones Boulevard	Las Vegas, NV 89107	All 50 States
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Rockland Custom Products, LLC	Customer Service	customerservice@rocklandcustomproducts.com	(631) 391-6007			2215 Wise Chapel Court	Marion, SC 29571	All 50 States
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Rossman Enterprises Inc. dba MagneGrip	Irena Derrick	iderrick@magnegrip.com	(513) 489-4440		(513) 247-2502	11449 Deerfield Road	Cincinnati, OH 45242	All 50 States
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SmartCop, Inc.	John Jolin	john.jolin@smartcop.com	(850) 429-0082	(678) 521-6216		410 East Government Street	Pensacola, FL 32502	All 50 States
SmartCop, Inc.	Christine Johnson Odom	cjodom@smartcop.com	(850) 429-0082	(478) 955-9823		410 East Government Street	Pensacola, FL 32502	All 50 States
SmartCop, Inc.	Christi Perkins	christi.perkins@smartcop.com	(850) 429-0082	(970) 390-1019		410 East Government Street	Pensacola, FL 32502	All 50 States
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Southern Police Equipment Incorporated	Karen Ballengee	karen@southernpoliceequipment.com	(804) 323-1855	(540) 520-0988	(804) 323-5067	7609 Midlothian Turnpike	Richmond, VA 23235	All 50 States
Southern Police Equipment Incorporated	Greg Ballengee	greg@southernpoliceequipment.com	(804) 323-1855	(540) 529-0180	(804) 323-5067	7609 Midlothian Turnpike	Richmond, VA 23235	All 50 States
Southern Police Equipment Incorporated	Jeff Connolly	jeff@southernpoliceequipment.com	(804) 323-1855		(804) 323-5067	7609 Midlothian Turnpike	Richmond, VA 23235	All 50 States
Stallion Air Inc	Gary Williams	gary@stallionair.com	(336) 824-3133	(336) 953-1361	(336) 285-0323	262 Faith Rock Road	Franklinville, NC 27248	All 50 States
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Stallion Air Inc	John Williams	john@stallionair.com	(336) 824-3133	(910) 622-0438	(336) 285-0323	262 Faith Rock Road	Franklinville, NC 27248	All 50 States
Stallion Air Inc	Dina Jenkins	accounting@stallionair.com	(336) 824-3133	(336) 328-6424	(336) 285-0323	262 Faith Rock Road	Franklinville, NC 27248	All 50 States
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TimeClock Plus, LLC dba TCP Software	Whitney Leifeste	legal@tcpsoftware.com	(325) 223-9500		(325) 949-0930	1 Time Clock Drive	San Angelo, TX 76904	All 50 States
TimeClock Plus, LLC dba TCP Software	J Beth Lee	jbibbs@tcpsoftware.com	(325) 223-9500		(325) 949-0930	1 Time Clock Drive	San Angelo, TX 76904	All 50 States
TYR Tactical, LLC	Don LaPlante	Don@tyrtactical.com	(540) 272-0987		(623) 240-1428	9330 North 91st Avenue	Peoria, AZ 85345	All 50 States
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TYR Tactical, LLC	Kyley Pendgraft	Kyley@tyrtactical.com	(623) 240-1411		(623) 240-1428	9330 North 91st Avenue	Peoria, AZ 85345	All 50 States
TYR Tactical, LLC	Emyli Ferguson	Contracting@tyrtactical.com	(623) 240-3433		(623) 240-1428	9330 North 91st Avenue	Peoria, AZ 85345	All 50 States
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